THE 21ST CENTURY LEADERSHIP

PRESENTED BY

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LEADERSHIP

Leadership denotes taking actions and getting results.

LEADERSHIP

- •Dynamic leadership influences the attitudes of the people being led!
- Leaders must be charismatic, inspirational, respectful, and stimulating when leading!

LEADERSHIP

- Leadership is defined as influencing others to work diligently toward achieving their goals.
- 1. Clearly stating your vision!
- 2. Explaining your plan for attaining your vision!
- 3. Instilling confidence and optimism!
- 4. Expressing confidence in those you lead!!!

Organizational Factors: Customer-Focused

- Life-Long Learning (Individual Skills)
- Process Improvement
 - Valuing Diversity
 - Communication
 - Process-Focused
 - Quality-Focused
 - Competency-Focused
 - Outcome-Focused

- Life-Long Learning (Organizational Skills)
- Teams
 - Valuing Diversity
 - Communication
 - Process-Focused
 - Quality-Focused
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 - Outcome-Focused

12 Unique Insights On Leadership, According To Bob Danzig

- Become a "destiny architect"
- Encourage "elasticity of thinking" -- be a "destiny pursuer" versus an "operational comfort seeker"
- Identify, assess, and engage the very <u>best</u> talent
- Become "strategic" rather than "operational"
- Create a "climate or spirit of celebration and applause" -- spirited organizations excel
- Be committed every day to putting the pickax to the mountain, find new ways to lift yourself and others higher

12 Unique Insights On Leadership According to Bob Danzig

- Be the source of "possibility thinking"
- Let your co-workers know they are "worthwhile" and full of promise
- Find disciplined, organized ways to focus on integrity, trust, credibility, and the commitment to do the right thing
- Know that management is about <u>today</u> -- and leadership is about <u>tomorrow!</u>
- Know that management is about <u>process</u> -- leadership is about <u>purpose</u>
- Recognize "success" is not about perfection, it's about "progress"

Share the Power & Recognition...

...Lead by making others powerful.

Control The Negative Self-Talk...

...Quiet the voice in the head that says,

"I can't do it!"

Speak Possibility...

...Recognize the downward spiral...

Shining Eyes...

... Look for "shining eyes" in others.

Create A Spirit-Filled, Motivating Environment

- Speak the right things
- Influence their attitudes
- Develop effective listening skills

Character Is Power!

- Booker T. Washington

The importance of leader character

- The word "character" comes to us from a Greek verb that means making a furrow, cutting a groove, or putting a scratch on something as a mark. In the light of its origin, we may think of character as that which puts its mark on a human being.
- Character is what makes you "what you are" as distinct from other persons. The individual is little more than a "bundle of feelings" unless there is some central loyalty within creating order out of the "chaos of the soul." Character signifies the organization of life and behavior around a central loyalty, which has ethical worth and validity.

Excellence Is A Habit

We are what we repeatedly do; excellence then is not an act, but a habit.

- Aristotle

The Leadership Challenge

- Focus on the individual members and the team
- Provide employees and stakeholders the opportunity to develop and utilize their talents and strengths
- Listen to employee's concerns
- Allocate the right resources for the right project, at the right time
- Specify standards and expectations
- Delegate responsibility through empowerment
- Let employees and stakeholders identify their own interests and abilities
- Lead by example: set the standard for excellence

The psychology of the leadership

- The history of the psychology of leadership dates back to the days of the Greek philosopher Plato (427-327 BCE) who explored traits of leadership
- Appeared in the writings of Sigmund Freud (1856-1939) and psychologists who adopted behaviorist theories.