## St. Augustine Observer or Beaches News Journal

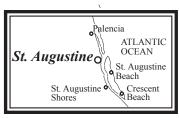
## Advertising Order & Payment (Rates are Monthly per Issue)

*St. Augustine Beaches News Journal:* Serves City of St. Augustine Beach and Anastasia Island residents including Marsh Creek, Island Hammock, Sea Colony, Ocean Oaks, Sea Grove, Sea Oaks, Magnolia Dunes, Commodores Club, Woodland Estates, Ocean Palms and other neighborhoods. Current U.S. Mail distribution exceeds 6,300 home and/or business addresses.

**St. Augustine Observer**: Serves Southern St. Augustine areas of St. Augustine Shores and St. Augustine South, Vail Point, Southwood other smaller communities. Current U.S. Mail distribution exceeds 7,500 homes and/or business addresses.

Combined estimated readership over 16,000 St. Johns County area residents with additional newspaper general distribution to numerous area vacation and visitor locations, libraries, and selected locations each month.

Beaches News		server
Company Name		
Contact Name		
Address		
City		
Phone		
Email	Ad Issue Start Mor	ıth/Year
Issue Month(s) Jan	Feb Mar Apr	May June
July	Aug Sept Oct	Nov Dec
Number Months Rate_	Enclosed \$	Chk#
Special Instructions		BLK-WhiteColor
☐ 2 1/2" wide x 2 1/4" (1/20 1 ☐ 5" wide x 2" (1/12 Page) ☐ 10 1/4" wide x 2" (1/8 Ban ☐ 5" wide x 3" (1/8 Page) ☐ 5" wide x 6" (1/4 Page)	Page) ☐ 10 1/4" wide x 3" ☐ 5" wide x 12 1/2" ☐ 10" wide x 6 1/4" ☐ 10" wide x 12 1/2" * See Back of Pa	(1/4 Banner) (1/2 Page Vertical) (1/2 Page Horizontal) " (Full Page) age For Discount Rates!
(Example: Mar PLEASE CONTACT US IF YOU NEED HE YOUR AD IS INCLUDED IN THE ADVERT GRAPHIC DESIGN WORK IN PRODUCING MAIL CHECK AND COMPLE 1965 A1A South	ISING RATE. HOWEVER, ADDITIONA 3 THE AD. TED FORM TO: <i>Beaches News Journ</i> 1 #120 St. Augudtine Beach, Florida 3	INE ISSUE) YOUT. SETUP AND INCERTION OF AL COST MAY BE NECESSARY FOR hal or Shores Observer 2080-6509
We (advertiser/s) want to place advertising services supplied newspapers on or befor receipt. We agree that if we should need to completion date, all past ad placement wi guarantee payment of all advertising place attorney and collection fees. I understand	e the dates established by them as thei to cancel this legal written, verbal or e Il be paid within 3 months of publication d and understand that if litigation neces	ir terms of credit, which are due upor email confirmation agreement befor on date. We therfore further agree to ssary, I/we are liable for all reasonable
š Signed By	Title	Date
Beaches/Shores Representative		Date



## St. Fugustine Beaches News Journal or Observer

Rates Are Per Ad Per Month Per Newspaper Call for Special Discounts!						
• 2 1/2" wide x 2 1/4" high	B&W	<b>\$50</b>	\$45	\$40		
(1/20 page)	Color	\$60	\$55	<b>\$50</b>		
• 5" wide x 2" high	B&W	\$75	<b>\$70</b>	\$65		
(1/12 page)	Color	\$85	\$80	\$75		
• 5" wide x 3" high	B&W	<b>\$105</b>	<b>\$95</b>	<b>\$90</b>		
(1/8 page)	Color	\$125	\$115	\$100		
5" wide x 4" high (1/6 page)	B&W	\$130	<b>\$120</b>	<b>\$110</b>		
• 10 1/4" wide x 2" high (Banner)	Color	\$155	\$145	\$135		
5" wide x 6" high (1/4 Page)	B&W	\$215	\$205	\$175		
10 1/4" wide x 3" high (Banner)	Color	\$240	\$220	\$200		
5" wide x 12 1/2" high (1/2 Page)	B&W	<b>\$290</b>	<b>\$270</b>	\$250		
10 1/4" wide x 6 1/4" high	Color	\$340	\$320	\$300		
• 10 1/4" wide x 12 1/2" high	B&W	<b>\$490</b>	\$480	\$450		
(Full Page)	Color	\$570	\$540	\$500		

Note: Color requires printing on 4 (four) pages which may require more than one advertiser to cover increased printing costs.

- Free Ad Layout & Setup
- Delivered Monthly by *U.S. Mail* to most of the neighborhood developments on Anastasia Island and in Southern St.. Augustine
  - •Additional newspapers general distribution to numerous area vacation and visitor locations in the areas each month