Board and General Membership Meeting Monday, February 26, 2018

#### Call to Order

The meeting of the J.R. Tucker High School Band and Orchestra Boosters Board and General Membership was called to order by President Colleen Bohlman at 6:15pm.

The focus of the meeting was on fundraising. The meeting was shortened to allow parents the opportunity to attend a County-sponsored meeting discussing the search for a new school superintendent and renovation/new construction plans for Tucker.

Board/Committee Reports were presented in the following order:

#### Secretary's Report – Patrice Elliott

- Minutes of the last meeting on January 22, 2018 were approved. Motion to approve was made by Phung Blevins and Colleen Bohlman.
- Meeting Attendees:

Colleen Bohlman	Terry Moore
Phung Blevins	Rupali Pendse
Patrice Elliott	Tomomi Rubin
Dionne Harris	Frank Sampson

#### Ways and Means Report – Terry Moore

- A *Ways and Means Report* was distributed for general discussion, reference, and inclusion in the official record of the minutes. Below is a recap of details discussed:
  - 1. Strange's Flower Sale
    - a. Initially proposed for February 37 March 9<sup>th</sup> (flowers delivered March 16<sup>th</sup> )
    - b. Terry distributed a sample "Plant Order Sheet" with seasonal flower options
    - c. We receive 50% of the profit, \$6.50 cost (double price)
    - d. Optimum Sales or Target Market Timeframes included:
      - i. April 1<sup>st</sup> Easter/Resurrection Sunday
        - Too soon
        - Florist unable to provide Easter Lilies
        - ii. May 7<sup>th</sup>-11<sup>th</sup> Teachers Appreciation Week
      - iii. May 13<sup>th</sup> Mother's Day
    - e. 2-week sales period
    - f. Strange's can deliver to school for a fee. Coordination would be required for student pick-up
    - g. Phung and Colleen said they can help with sorting and delivery of the plants
  - 2. Music Student Pictures (Photos)
    - a. Dates needed from Mr. Sampson. Dates discussed included:
      - i. Last week of March

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- ii. March 7<sup>th</sup> (Wednesday) Pre-assessment Concert Day to take <u>Group</u> <u>Photos</u>
  - 6:30pm Group shot
  - 7:00pm concert
- iii. April 9<sup>th</sup> (Monday) For <u>Individual Photos</u>
- iv. Need to work the logistics to determine whether photos can be taken over 2 days to accommodate March Band photos as well
- v. Bare minimum, we need a concert/orchestra group photo at one of our performances
  - b. Yearbook
    - i. Submit group photo for inclusion in the Yearbook
  - c. Fundraiser need to determine if we want to make money off of the photos
- 3. Spirit Night
  - a. Dave and Buster
    - i. May not be ideal venue
  - b. Hanover Sports Park (combine end of year celebration/awards)
    - i. We receive % of sales
    - ii. For example, as with the Swim team, students could purchase a \$10 allyou-can-play card and have \$2 come back to the Boosters
    - iii. Late May/early June may be the best timing due to exams
- 4. All County Orchestra Concessions (3/21-3/22)
- 5. All County Band Concessions (3/23-3/24)
- 6. Music Showcase Hosting and Concessions (4/27, 4/28, 5/5, 5/11)
- 7. Car Wash Potential Date Saturday, May 12<sup>th</sup>
- 8. Athletic Boosters
  - a. Drive Event Saturday, April 14<sup>th</sup> (Ford Dealership)
    - i. \$10 for every person you send to the test drive
    - ii. Band students need to ensure they communicate that the driver is driving on behalf of the band; need a way to capture if driver representing multiple clubs
  - b. Opportunity exists to also work concessions for sporting events
    - i. Need to sign up as a group or a team to work a specific game
- 9. Papa Johns (NASCAR/Richmond Kickers) and Innsbrook After Hours
  - a. There are many opportunities, but we've had trouble filling these. Is it worth offering? We are obligated to provide the volunteers if we sign up.
  - b. Papa Johns (NASCAR/Richmond Kickers)
    - i. 3 dates in March, 2 dates in April
      - March 17<sup>th</sup>
      - March 24<sup>th</sup>
      - March 31<sup>st</sup>
      - April 7<sup>th</sup>
      - April 14<sup>th</sup>

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- ii. Times: 3:30pm-7pm or 5:30pm-9pm
- iii. 8 volunteers required whereas other opportunities require only 3 or 4
- a. Innsbrook After Hours
  - i. Volunteer dates exist from May through August, some dates include:
    - May 12<sup>th</sup> , May 26<sup>th</sup>
    - June 2<sup>nd</sup>, June 8<sup>th</sup>, June 9<sup>th</sup>
    - July 6<sup>th</sup>, July 7<sup>th</sup>
  - ii. 3-4 volunteers required
- 10. Sponsorship Package Time Frame May
  - a. Can we do concert/strings campaign in May and Marching Band in August?
    - i. We received a better response in August
    - ii. We can accept "pledges to pay" and sponsors can mail check later
  - b. Mail letters in May for renewal and new recruit?
- 11. Outback Dinner April (?)
- 12. Music Workshop June
- 13. Music spirit wear shirt sale
  - a. Combined Band/Strings/Chorus "Tucker Music" shirt
  - b. Dionne said she could find and dust off the design and order form that was used for the "I'm with the Band" t-shirts for March Band
  - c. Patrice shared that while she was working Tiger Den, students and teachers alike liked the "I'm with the Band" t-shirt she was wearing. She shared this with Andrew.
  - d. Sales of t-shirts can be announced during the Sunday night call
  - e. Return orders and payment to black band drop-box outside of Band Director's office and band room
- 14. Mr. Sampson recommended:
  - a. Parent Expectations should be set and agreed upon whereby <u>parents must pick</u> <u>at least 2</u> ways in each they will contribute to the band/strings programs:
    - i. Parents must fundraise and buy/sell items sponsored by the band/strings boosters
    - ii. Parents must sign up to volunteer and spend time working a band/strings boosters fundraising event
    - iii. Parent must donate a minimum amount to support the band/strings boosters
  - b. Fundraising expectations should be placed on the course syllabus
  - c. Recurring fundraising activities should be identified:
    - i. Strange's could be annual
    - ii. Free-For-All is already annual
    - iii. Sponsorship campaign could be annual

President's Report - Colleen Bohlman

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- Nominating Committee: consists of Phung Blevins, Rupali Pendse, Tomomi Rubin
  - Committee will be talking to each officer and committee chair about their plan/interest for next year
    - Colleen expressed agreement in serving as President for another year
    - Patrice expressed interest in the committee seeking nominations to replace her as Secretary
  - Committee will present a slate of candidates at April 23<sup>rd</sup> Boosters meeting for executive committee approval (nominations will be accepted via email and at the March Boosters meeting) and presentation to general membership at the May 7<sup>th</sup> concert
  - Colleen recommends that we add a few committees to reflect the work being done (e.g., recruiting, social, music showcase)
- Scholarship process starts in March info is on google drive
- Spring Banquet/Picnic committee volunteers are needed. We do have some money to spend on awards and we have an offer from Hanover Sports Park to consider.

### Treasurer's Report – Tomomi Rubin

- Financial Report
  - Treasurer's Report
    - Checking: \$2584.87
    - Savings: \$2739.78

#### Band Director's Report – Frank Sampson

- All County Band
  - Additional 7:00am pre-Early Bird practices will be added to schedule for:
    - Friday
    - Monday
    - Wednesday

#### **Uniforms Report** – Leslie Glatt (absent)

• No report

#### Music Showcase – Leslie Glatt (absent)

- Volunteers will be needed for 4/27, 4/28, 5/5, 5/11
- Mr. Sampson will not be here for 4/28

#### Free For All Report – Leslie Glatt (absent)

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- Outstanding action item:
  - Follow-up with Andrew Sunberg on concessions and obtain feedback and details (e.g., quantities donated, quantities leftover, pricing)

#### Equipment and Logistics Report – Andrew Sundberg (absent)

- Outstanding action item:
  - Provide status of Trailer wheel packing

#### Hospitality Report – Angie Moore (absent)

• No report

#### Volunteers/Chaperones Report – Dionne Harris

• No Report

#### **Communications Report**– Sue Manley (absent)

• No Report

Travel Report – Sue Manley (absent)

• No Report

#### **Spirit Wear** – Karin Castillo (absent)

• No Report

#### Scholarship Report – Rupali Pendse

• Scholarship process starts in March

The meeting of the J.R. Tucker High School Band and Orchestra Boosters Board and General Membership adjourned at 7:05pm.