

**QUALIFICATIONS OF THE APPRAISER
JOHN W. WILKINS, JR.**

**FRED H. BECK & ASSOCIATES, LLC
8000 Corporate Center Drive, Suite 110
Charlotte, NC 28226**

EDUCATION

Attended University of South Carolina 1961-64

Completed The Appraisal Institute Courses:

- Course 1A - Real Estate Appraisal Principles
- Course 1B - Capitalization Theory and Techniques
- Course 1I - Urban Properties
- Course IV - Litigation
- Standards of Professional Practice - Part A and B

EXPERIENCE

- Staff Appraiser Fred H. Beck & Associates, LLC (February 23, 2009)
- President/ Founder John Wilkins & Associates, Inc. (February 2004)
- President/Co-Founder Shipllett -Wilkins & Associates(February 1982)
- Staff Appraiser Ronald Curry & Associates, Atlanta, Georgia (October 1980)
- Staff Appraiser Callaway & Price, West Palm Beach, FL (June 1978)
- Staff Appraiser Florida Department of Transportation, Ft, Lauderdale, FL (June 1972)

PROFESSIONAL AFFILIATIONS

- State-Certified General Real Estate Appraiser, North Carolina Certificate No. A1802
- State-Certified General Real Estate Appraiser, South Carolina Certificate No. CG1778

SPECIALTIES

- Hospitality Consulting / Appraising - Served the hospitality industry and hospitality lenders by providing feasibility studies and appraisals of hotels. His work has taken him to projects in 25 states, with an emphasis on the southeastern U.S. Major brands represented include Marriott, Hilton, IHG (Holiday Inn), Wyndham (Wingate Inn), Starwood (Sheraton) and the Choice brands. Mr. Wilkins has performed over 200 feasibility studies and over 400 appraisals of lodging properties in his 30 years in the appraisal business. Clients have included banks and other lenders, developers and franchisors.
- Condemnation / Right-of-Way Appraisals
- Rail Corridors