workshop no 2

Recommendations

Imagine a client has asked you whether you vaccinated your own children.   
  
In what way are the decisions you made relevant to this particular client? You made your decision based on your own unique family circumstances, experience, and feelings. Your client deserves the same opportunity. Perhaps you decided that you would vaccinate because you did not want to risk having a child contract a serious disease. What if your client follows your advice, has her child vaccinated, and then the child has serious reaction to the vaccine?   
  
Consider the opposite scenario: you chose not to vaccinate your own kids, so your client follows your example and the client's child then contracts meningitis and dies. How would you feel?  
  
What answer could you give clients when they ask "what did you do?" to ensure they are making the decisions that are right for them? Are there any circumstances where it is appropriate to tell a client what you did?  
  
This is a very important area of the work you are doing. Write down your responses to each of the questions above. This can be a great topic to discuss on the student email discussion group - many students find it challenging to begin thinking of recommendations and advice as NOT having a place in conversations with clients, family and friends. Debating this concept with other students and trainers can help extend your own