



The Communities COO

Speaking on Purpose, Price and Delivery.

By: Jazzmine Nolan



■ BIOGRAPHY ■

Jazzmine Nolan is a North St. Louis, MO native who excelled through the St. Louis Public School District by graduating with honors from Clyde C. Miller Career Academy, later with her Bachelors of Arts in Healthcare Management from Harris Stowe State University, followed by her Masters in Public Administration from Lindenwood University and now her Doctorate in Business Administration-Public Health from North Central University.

Jazzmine Nolan has owned a self titled nonprofit since the age of 18 that provides mentorship, step team coaching, pageantry scholarships, entrepreneurship training and housing to young women ages 16-25 since 2007. After 10 years in executive management within the non-profit sector, Jazzmine established her own business consulting firm called Marie Management.

She builds corporate responsibility programs, community initiatives, trusts, nonprofits and non-government organizations for for-profit companies nationally and internationally. Her for-profit clientele has a minimum net income of \$1M annually with goals of incorporating nonprofits into their business model that impact vulnerable populations. However, 75% of the profits earned from Marie Management are donated directly to her self titled nonprofit to ensure continued youth programming.

Jazzmine Nolan is currently a professor at her Alma Mater Harris Stowe State University instructing courses in the areas of public administration, government and politics. She serves on several nonprofit boards of directors and committees including United 4 Children, Kid Friendly Network, Housing Options Provided for the Elderly, Dutchtown South Community Development Corporation and St. Louis City & County Continuum's of Care.

This service extends to nonprofit boards in Atlanta GA, Tampa FL, Chicago IL and New York NY. She is a proud member of Sigma Gamma Rho Sorority Inc. and holds several positions within leadership honor societies nationwide. Jazzmine is best known for her no nonsense approach and grit style work ethic. She takes exceptional care of everyone around her as she motivates them to "Get It Done, By All Means Necessary!"

HELLO PURPOSE

Legacy Building Models

This engagement is geared towards providing the audience with insight on what it means to build a legacy. The time, energy, effort and outcomes of designing what will be left behind for generations to come. Ensuring that the audience understands the difference between a family that starts with a clean slate and a family that starts with foundation



Legacy Building Models

Lastly, the engagement shows the audience how to use scaled earnings from existing income streams for service. Fortune 500 companies have shown us that giving back is essential to the entrepreneurial makeup of success. The audience will learn 5 new ways to streamline their business to give back to the community

Align With Your Purpose

The engagement will walk the audience through depictions and infographics that display just how a person can align their purpose-legacy-business. The speech further reinforces the national perspective of, "When you love what you do.....," we all know the rest.

◇◇ 30-45 minute presentation 15 minute Q&A

◇◇ Business Owners



Control Your Check

Know Your Price

This engagement will provide the audience with insight on why knowing your price is important rather it's for a job, or a business program, product or service. The audience will understand the harm not knowing your price can create both personally and professionally.

The speech will give young professionals and entrepreneurs the outline of creating their price points.



Ask For Your Check

Setting up the meeting is not closing the deal. Most people refer to this part of controlling your check sales, but I know it takes courage to even get to the table. So, in the last section of this presentation, we will outline the components of an affirmation entitled, "Control Your Check."

◇◇ 30-45 minute presentation 15 minute Q&A

◇◇ Young Professionals and Entrepreneurs

Require Your Price

Establishing the confidence to create a price point is one thing, but requiring it from an employer, partnership, collaboration, customer or client is another. Self identity and authority exercises and activities will be presented through this section of the engagement.

The speech will give young professionals and entrepreneurs the outline of tapping into their self-identity.



Black Girls R.E.A.D

(Read, Express, Articulate, Deliver)

Reading K-12

The audience will be walked through experiences where I dove head first into books instead of all the activities of my peers. They will be shown all the different ways to indulge in reading through the stories of my experiences.

The audience will be provided ways to engage in reading both inside and out of the classroom

Reading as a Career

The audience will learn about 5 different careers powered by black girls that read for a living. Descriptions and insight into their journey will be provided in order for young girls to be able to connect to professions they don't see every day.

◇◇ 30-45 minute presentation 15 minute Q&A

◇◇ K-12 school aged girls



Reading in College

The audience will complete activities and visual aids in order to understand just how much reading they will complete throughout life. The presentation will provide infographics showing the reality behind just how much reading is required to finish a college degree.



SURVIVING THE STRUGGLE MINDSET WHILE ADAPTING TO THE ENTREPRENEUR MINDSET



SELF-LOVE

Self-Love: The audience will be walked through experiences where self-hatred was displayed vs. self-love and how we normalized the later out of experience. They will be shown all the different ways to we were taught to love, life and laugh in the struggle vs. the way entrepreneurs learn to love, live and laugh. The audience will be provided ways to engage in transitioning this mindset both personally and professionally.

FINANCE

The audience will complete activities and visual aids in order to understand just how much we were not taught about finances while surviving. The presentation will provide infographics showing the reality of the necessary financial mindset transitions we have to make in order to adapt to entrepreneurship.

RELATIONSHIPS

The audience will learn about 3 different relationship types we learn in survival vs. entrepreneurship. Descriptions and insight into the ways to adapt to new relationships and environments while honoring our values and leaving the rest

◇◇ 30-45 minute presentation 15 minute Q&A
◇◇ Young Professionals



FORGIVE HER; She Was 16



FORGIVENESS

The audience will be walked through the experiences and realities of forgiveness. It's process, meaning, purpose and origin. They will hear scenarios of forgiveness being practiced. The audience will be provided ways to engage in practicing and understanding forgiveness with their parents

MOTHERLESS CHILD

The audience will complete activities and visual aids in order to understand the outcomes of abandonment and neglect from a mother. The presentation will provide infographics showing the reality behind the cycles and generational curses behind the activities/actions of mothers that abandon and neglect their children.

FORGIVENESS

The audience will learn about 5 different natural resource paths or journeys they can benefit from in the case that they are required to raise themselves as a result of being a motherless child. Descriptions and insight into their journey will be provided in order for youth to be able to live productive lives beyond the trauma of abandonment and neglect.

◇◇ 30-45 minute presentation 15 minute Q&A

◇◇ Grades 6-12 school aged youth

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BILLED TO

AMOUNT DUE

Invoice Number **#0226**

Invoice Date: _____

Due Date: _____

DESCRIPTION	PRICE	QUANTITY	AMOUNT
	30-45 MINUTE SPEAKING ENGAGEMENT		
Materials	\$500	1	\$500
Facilitators Fee.	\$500	1	\$500
Lodging and Travel	\$1000	1	\$1000
		TOTAL	\$2000
1 HOUR WEBINAR			
Materials	\$500	1	\$500
Facilitators Fee.	\$500	1	\$500
		TOTAL	\$1000
2 HOUR WORKSHOP 25 PARTICIPANT MAX			
Materials	\$1000	1	\$1000
Facilitators Fee.	\$1000	1	\$1000
Lodging and Travel	\$1000	1	\$1000
		TOTAL	\$3000

To Be paid Upon receipt

TOTAL _____

AMOUNT PAID _____

NAME _____

SIGNATURE



*Thank
you*

In order to respond to a speaking engagement request I will need

1. A minimum of 2 weeks notice
2. An email with detailed information regarding the venue.
3. A virtual or in person meeting regarding the event or designated arrangement.

I would like to extend appreciation to you and your organization for considering me. I look forward to working with you, your audience and your organization on continuing the message of purpose, price and delivery.

Printed Owner/Organizer Name

Jazzmine Nolan

Signature of Owner/Organizer

Signature

Date

Date