



MEMORANDUM

Date: June 16, 2020

To: Yucca Fire District

From: Brian Davis, Arizona Operations

Subject: Management and Staffing Proposal

Staff from Rural Metro Fire Central Arizona Operations conducted an operational review of the Yucca Fire District based on call volume, response area, other local resources, and the current annual revenue. The initial recommendation was a staffing model that would accommodate response coverage; however, the estimated expenses would be approximately 30% more than the current revenue.

Upon completion of the initial review, the fiscal challenges that were identified revealed three primary targets for success, professional management of the department, initial use of existing part-time personnel, and placement of a River Medical ground unit on-site.

1. **Management Agreement.** Rural Metro Fire could provide a command-level officer by way of a simple staffing agreement. The command officer would provide consistent and professional direction for the district that would be supported by the Arizona Command Staff and Training structure.
2. **Existing District Staff.** The use of existing staff would be both cost effective and allow for a timely transition, but it would also demonstrate a district vision of rebuilding to a sound position while maintaining the Yucca Fire identity.
3. **River Medical.** A staffing agreement with Rural Metro Fire would establish a relationship with Global Medical Response (GMR) and would extend the relationship to our GMR family. Rural Metro Fire would accommodate a River Medical ground unit with two personnel on-site at Yucca Fire to supplement the staffing agreement. The River Medical unit would be offered at no cost; therefore, it would not be dedicated to Yucca Fire, but the GMR partnership would yield these additional underlying benefits.

This initial plan was developed with two main goals in mind. First, Yucca Fire has had difficulty attracting and maintaining a long-term manager in order to develop stability. A Rural Metro command officer would be supported by our organization and would perform the duties to a strict standard. This would provide a foundation for stable growth. Second, Yucca Fire does not possess a background in business development. A Rural Metro command officer would also be supported by the GMR organization and assistance in exploring other methods to develop additional funding sources. This would potentially develop the resources needed to successfully achieve stable growth.

This plan also allows the District to proceed with a certain amount of caution while Rural Metro demonstrate our abilities.

We estimate that the initial management agreement model could be accomplished with the current revenue based on the following allocations:

14%	District and operational expenses
54%	District staffing expenses
29%	Rural Metro management agreement
0%	River Medical ground unit expenses
3%	Contingency

I hope this brief overview provides you the information you need to consider partnering with Rural Metro Fire and AMR. We would be happy to meet at your convenience for a more formal presentation or discussion with the Fire District Board. I look forward to hearing more.

Rural Metro Fire, a Global Medical Response Solution.