



10 DISCOVERY QUESTIONS

1. Of all the issues, which one is your top priority?
2. What do you need most for yourself?
3. If you knew you wouldn't fail, what would you do?
4. What have you observed has worked for others?
5. How will these actions contribute to achieving your goal?
6. What do you need to do first?
7. What might prevent you from succeeding?
8. Who do you need to communicate this to in the organization?
9. What will you have achieved by our next meeting?
10. How would you like me to hold you accountable for your commitments?