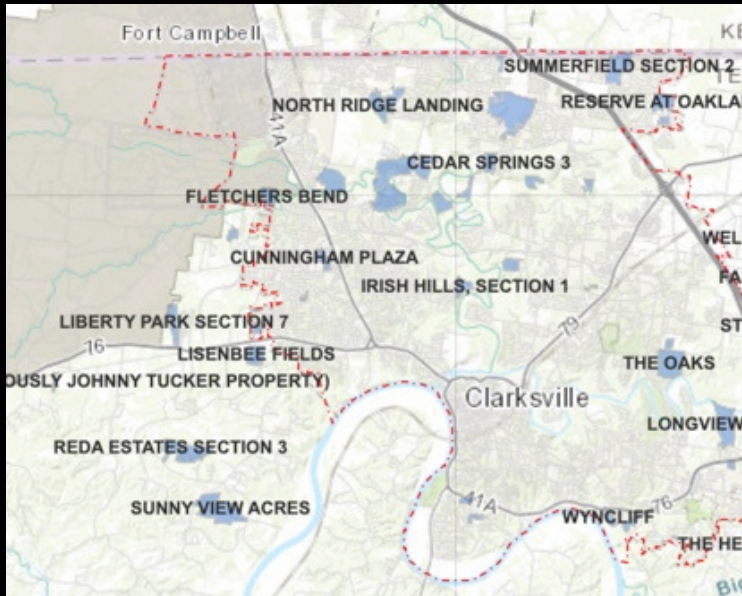


APR 2021

THE FRONT PORCH

REAL ESTATE NEWSLETTER



Clarksville builders have been challenged to keep up with the high demand, caused by low interest rates and an influx of folks moving here from out of state. You've likely seen new subdivisions being developed all over town.

To view Active Preliminary subdivisions, visit <https://cmcrpc.maps.arcgis.com/>

The Downtown Commons will be hosting family movie nights!

Schedule:

April 24 – Moana

May 15 – Toy Story 4

June 26 – The Croods: A New Age

July 10 – The Parent Trap

August 14 – Coco





Top Trends

The top trend in 2021 for your outdoor space is gardening. Whether it was the quarantine that kept us indoors for far too long or the food shortages we witnessed, folks are opting to use their outdoor space to grow their own food. Which foods grow best in Clarksville?

1. Grapes
2. Blackberries, raspberries, blueberries, strawberries, peaches
3. Apples
4. Tomatoes
5. Potatoes
6. Peas
7. Beans
8. Squash and pumpkins
9. Cucumbers

COMPETE WITH CASH

Were you excited to take advantage of the low interest rates, but now feel exhausted from writing offer after offer? It's no secret that Clarksville real estate is often being purchased with cash. What does this mean and why does a "cash offer" usually win in a bidding war? Buyers with cash do not need to wait to be approved for a loan and the property does not require an appraisal. For the Sellers, this means the value of the property doesn't require an Appraiser's opinion, they don't have to worry if the Buyers will be approved for the loan, and the deal can close much sooner,

If you don't have \$400,000 lying around, there's hope! Ask your Mortgage Loan Officer if they offer a service that pushes your loan through Underwriting before making the offer, lessening the Seller's worry about funding and far off Closing date.

We'd be honored to help you buy or sell your home.

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