

TRADE ADVICE

2 Jan 2020

LAUNCH OF AGENT INCENTIVE SCHEME FOR MICE / STUDENTS / EDUCATION GROUPS
FY 2020 – 2021 TRAVEL PERIOD

Bula to our valuable trade partners!

Fiji Airways (FJ) is pleased to announce the launch of a new Incentive scheme to promote more Group (GV10) passengers on FJ flights from the MICE, Students and Education traffic segment types.

This new scheme is open to all travel agents and event organizers in Thailand.

The details of this agency incentive program are as follows:

1. Qualified Group Issuance period: 1 Jan 2020 to 31 Aug 2021
2. Qualified Group Travel (Flown) period: 1 Jan 2020 to 31 Dec 2021
3. Eligible FJ Group (GV10) Traffic Segment Types: Meetings, Incentive, Conventions, Exhibitions, Students, Education.

Note:

- *Group bookings requests must be made via FJ Thailand (Bangkok) GSA office*
- *Provision of Client organization name is required for each Group request*

4. Additional Qualifying Criteria:
Group itinerary must include at least two (02) of the following FJ-operated long-haul sectors.

SIN-NAN , NAN-SIN , HKG-NAN , NAN-HKG , NRT-NAN , NAN-NRT ,
LAX-NAN , NAN-LAX , SFO-NAN , NAN-SFO , HNL-NAN , NAN-HNL

5. Incentive Payout: **SG\$30** equivalent per qualified and flown pax.

The incentive payout will be remitted to the selling travel agent or event organizer within 2 months from the last flown FJ sector per MICE/ Student/ Education group movement.

Happy selling! *Vinaka* (thank you)

