

Steven Francis
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Profile: Steven is an experienced Consultation Specialist, Policy Advisor, Negotiator, Trainer, and Team Player. He has worked on Aboriginal (Indigenous) issues for the federal government, TransCanada, Shell Canada, his own First Nation, and as a consultant.

Work Experience:

3 S Consulting Services Inc. (Calgary, Alberta) July 2017 to Present

- Design, develop and conduct Training Workshops relating to Aboriginal (Indigenous) Awareness; Negotiating with Aboriginal People; and Indigenous Economic Reconciliation;
- Provide strategic business advice to own First Nation and serve as Board Director for Nekaneet Management Limited (“Indigenous Economic Development Corporation”); and
- Review and assess company submissions to Canadian Council of Aboriginal Business (CCAB) program for Progressive Aboriginal Relations (PAR).

Shell Canada Limited (Calgary, Alberta) June 2012 to September 2015
Senior Aboriginal Relations Advisor

- Developed an internal Aboriginal Principles document for aid in project execution amongst various project and operational teams;
- Assisted with negotiations involving a First Nation and a liquid natural gas (LNG) project and helped other projects and an operational refinery improve their relationships with local and strategic First Nation communities and their leadership;
- Co-developed an Aboriginal Relations Negotiation Framework for Agreements with First Nations and Metis communities in Canada and a related Risk Mitigation Tool;
- Conducted Aboriginal Awareness presentations and training sessions for Executives, Project Teams, colleagues and junior personnel;
- Participated on Commercial Opportunities Assessment Teams providing advice on Aboriginal issues for risk potential and possible mitigation strategies; and

- Contributed to and helped implement annual business plan for Aboriginal Relations in Canada and provided Aboriginal Relations advice and support to colleagues and junior personnel conducting engagement activities for projects and operational teams.

TransCanada (Calgary, Alberta) August 2010 to May 2012
Aboriginal Relations Advisor

- Conducted engagement activities with Aboriginal (First Nation and Metis) communities in support of Project applications to the regulator for NW AB and NE BC development areas;
- Updated Stake-Tracker in support of regulatory requirements;
- Contributed to and implemented Aboriginal Relations Strategy for project and operational activities for British Columbia and Alberta; and
- Accountable for the Aboriginal content on regulatory applications and for being a cooperative member on several multi-disciplinary project teams.

Education:

Bachelor of Laws Degree (University of Ottawa); and

Bachelor of Arts Degree (University of Regina)