

CAPABILITIES STATEMENT

Corporate: Melco Incorporated
Address: 1101 Simonton Street
 Key West, FL 33040
DC Office: 10 G St NE, Suite 710
 Washington, DC 20002
President/CEO: Melva Wagner
Voice: 305-797-4324
Email Address: melva@melcoincorporated.com
DC Manager: Chris Lear
Voice: 301-254-4000
Website: www.melcoincorporated.com
Fax: 800-708-2605
DUNS Number: 80-070-0366
Cage Code: 4Y2V9

SOCIO-ECONOMIC PROGRAMS

Small Business	Yes <u> X </u>	No <u> </u>
Small Disadvantaged	Yes <u> X </u>	No <u> </u>
8(a) (end 06-18-17)	Yes <u> X </u>	No <u> </u>
Woman-Owned	Yes <u> X </u>	No <u> </u>
HUBZone	Yes <u> </u>	No <u> X </u>
Veteran Owned	Yes <u> </u>	No <u> X </u>
Service Disabled Veteran	Yes <u> </u>	No <u> X </u>

DCAA compliant Quick Books Accounting System
 Financial Banking with BB&T, and PF Funding (Line of Credit for major contract funding)

SERVICES/PRODUCTS

Facilities Management & Operations
 Computer Facilities Management Services
 Administrative Management
 General Management Consulting
 Engineering & Environmental Services
 Preventive Maintenance Support
 Security & Emergency Operations
 Custodial Services/Grounds Maintenance
 Real Estate & Real Property Management

NAICS

Code	DESCRIPTION:
238990	Specialty trade work including exterior building structure repairs, alterations and maintenance.
541530	On-site management and operation of client computer systems and data processing facilities.
541611	Operation management for office planning, budgeting and financial planning, data base and records management, business processing.
561210	Services such as janitorial, maintenance, guard/security and facilities operations.
531312	Realty Services including; property management services, leasing and space acquisition and property disposal services

COMPANY OVERVIEW

Melco is an **8(a) Minority Woman-owned Small Business** recognized for its exceptional operations and professional integrity. Melco was first founded in 1995 in Key West, FL by its only employee, Melva Wagner. Ms. Wagner is a real estate broker and built her company providing real estate consulting and property management services. After several years, she began to seek opportunities at NAS Key West, Department of Navy securing her first facilities work in 2008. Melco has recently secured facility management operations contracts at various prestigious buildings in DC with 40+ employees.

Melco has been providing facilities management, real estate services, and program consulting to the private sector and Federal, State and local governments for the past 15 years. Being a SBA 8(a) over the past 5 years, Melco has evolved into a highly respected provider of on-site management services, building maintenance, security/facilities operations, and various building repair/construction services. Melco has strategic alliances in place for support to manage most Federal requirements no matter what size. Each alliance makes available a broad spectrum of TS cleared staff for projects at Level 4 buildings or at agencies such as DOE and DoD.

PROJECTED GROWTH

With the new 8(a) facilities management contracts in place in the DC area, Melco projects extensive growth attributable to the multitude of marketing initiatives the company has developed to target other Federal, State and private sector opportunities. With newly established operations in DC, the mission is to target new clients at the multitude of GSA and Federal buildings throughout the area. With the extensive marketing efforts by the Melva Wagner, CEO and Joe Easton, COO of Melco, it is anticipated the company will triple in growth within the next two years, making Melco a \$20 million company at the end of 2015. In addition, Melco is actively searching for prestigious firms that are interested in aligning with a growing 8(a) firm, and to team on various set aside opportunities. If successful in being mentored in Federal programs such as GSA and SBA, the growth could be exponentially larger than expected.

COO/Business Development Director:

Joe Easton
 Voice: 305-606-9949
 Email: jeaston@melcoincorporated.com

CURRENT CONTRACT PERFORMANCE	CONTRACT REFERENCES
<ul style="list-style-type: none"> • Contract Number: GS-11P-13-YTD-0254 • Dollar Value: \$3,344,130 • Period of Performance: 07/01/13-06/30/14 with two option periods. • NAICS: 561210 • Type of Services: Operations & Maintenance, Elevator Maintenance, Public Building Services at the Wilbur Cohen and Mary Switzer Buildings • 1,800,000 sqft of managed space 	<ul style="list-style-type: none"> • Agency Name: COHEN/SWITZER/GSA • Contact Person/POC: Patricia Davis • Email: patricia.davis@gsa.gov • Voice: 202-690-9496
<ul style="list-style-type: none"> • Contract Number: GS-11P-13-ZG-D-0128 • Dollar Value: \$3,114,348 • Period of Performance: 06/01/13-11/30/13 with two option periods. • NAICS: 561210 • Type of Services: Operations & Maintenance, Elevator Maintenance, Janitorial Services at the ATF Headquarters Building - 400,000 sqft of managed space 	<ul style="list-style-type: none"> • Agency Name: ATFE/GSA • Contact Person/POC: Olivia Flowers • Email: olivia.flowers@gsa.gov • Voice: 202-205-5617
<ul style="list-style-type: none"> • Contract Number: GS-11P-13-ZG-D-0139 • Dollar Value: \$675,000 • Period of Performance: 06/01/13-01/31/14 with one option period. • NAICS: 561210 • Type of Services: Operations & Maintenance, Elevator Maintenance and Public Building Services at the Old Post Office/Donald Trump Building 600,000 sqft of managed space. 	<ul style="list-style-type: none"> • Agency Name: OPO/GSA • Contact Person/POC: Tanya Tucker • Email: tanya.tucker@gsa.gov • Voice: 202-755-1025
MAJOR PAST PERFORMANCES	REFERENCES
<ul style="list-style-type: none"> • Contract Number: W912PX-11-C-0012 • Dollar Value: \$1,932,342 • Period of Performance: 10/01/11-12/14/12 • NAICS: 238990 • Type of Services: Exterior building repairs, chiller installation and electrical services and painting and landscaping. 	<ul style="list-style-type: none"> • Agency Name: JIATFS • Contact Person/POC: Sarah Taylor • Email: sarah.taylor@jiats.mil • Voice: 305-293-5347
<ul style="list-style-type: none"> • Contract Number: N69450-09-C-4322 • Dollar Value: \$571,732 • Period of Performance: 06-02-09 – 08-22-09 • NACIS: 238990 • Type of Services: Asphalt repair and replacement, hazardous wastes removal and removal of building debris. 	<ul style="list-style-type: none"> • Agency Name: U.S. Department of Navy NAS Key West • Contact Person/POC: Jeanette Sweeting • Email: jeanette.sweeting@navy.mil • Voice: 305-293-3863
<ul style="list-style-type: none"> • Contract Number: 0000-8429 • Dollar Value: \$475,000 • Period of Performance: 01/01/10 – Present • Type of Services: Asset Management, Property Management, Landscaping 	<ul style="list-style-type: none"> • Client: Wells Fargo • Contact Person: Daniel Johnson • Email: Daniel.Johnson@wellsfargo.com • Voice: 515-240-3049