N O V E M B E R **2 0 2 2**

THE FRONT PORCH

REAL ESTATE NEWSLETTER

Single Family		October
Key Metrics	2021	2022
New Listings	731	410
Pending Sales	684	375
Closed Sales	647	388
Days on Market Until Sale	13	22
Median Sales Price*	\$282,400	\$305,000
Average Sales Price*	\$290,371	\$328,430
Percent of List Price Received*	101.2%	98.8%
Inventory of Homes for Sale	1,987	1,434
Months Supply of Inventory	3.2	2.3

Recent Ribbon Cuttings

- Sneaker Riots
- Anew U Boutique
- Higher Level
- Clarksville Animal Clinic
- Pinky's Up



Local Events

11/04 Holiday Sips & Strolls 6:00 PM @ Miss Lucille's Marketplace

> 11/05 Veterans Day 8:00 AM @ APSU

11/12 USO Annual Toy Run 11:00 AM Appleton Harley Davidson

> 11/19 Native Cultural Circle 11:00 AM @ Ft. Defiance





IS BASIC HOME INSURANCE ENOUGH?

"Is basic home insurance enough?

As you shop for home insurance and compare quotes, you should know that most insurance providers won't give you just one quote—rather, they may offer several. This is because companies often offer different levels of insurance—like "basic" and "enhanced"—each with their own price, pros, and cons. Here are some factors to consider:

- **Deductible.** A deductible is the amount you'll need to pay out of pocket before your insurance kicks in. Generally speaking, the higher the deductible, the cheaper the monthly insurance premiums. Why? Because with a high deductible, you'll have to pay more before your insurance company has to pitch in. Deductibles often range from \$1,000 up to \$5,000.
- **Coverage limits**. A coverage limit is the maximum amount your insurer will pay when something goes wrong and you file a claim—everything above this amount, you'll have to pay out of pocket. For instance, a more affordable, basic plan might pay the medical bills if a guest is injured at your house at up to \$1,000 per person, whereas a more expensive, enhanced plan might cover up to \$5,000 per person.

You can choose between these various insurance levels based on your personal comfort level, tolerance for risk, and how much money you have in the bank in case of emergencies. If your circumstances or outlook change, most companies will allow you to increase or decrease your coverage. For instance, if you could only afford a basic, bare-bones plan originally but want pricier/better coverage after getting a promotion at work, most insurance companies will happily adjust your plan to suit your new circumstances." By Sarah Kuta



David Graves & Dannielle Graves
License: 351683, 350625
Cell: (931) 538-8780
Modern Movement Real Estate
132 Strawberry Alley Clarksville, TN 37040
Office: (931) 542-6077