

# THE ESSENTIAL CHECKLIST FOR HOME BUYERS



YOUNG HOME SALES

PREMIER REAL ESTATE SERVICES

## Determine your budget.

This can be done by working with a mortgage professional that has good communication and is up to date with the current mortgage products that are available. Your loan type and amount of closing costs will be needed to write an offer on a home.

## Choose a Real Estate Agent.

Find an agent that you like, trust and can be attentive to your needs. Working with the same agent will allow us to get to know you and your style. We will be your advocate throughout the process. Remember a listing agent is working for the seller, not you.

## Search for a home.

Searching online is the fast and convenient way to search for homes. It may also help to drive by the homes you are interested in to ensure that you like the area. We will send you homes that work with your wish list.

## Tour homes on your list.

Make a list of the homes you would like to see. Schedule a day and time to view the homes. Your Agent will need time to schedule and route the homes (especially if they are occupied).

## Submit an offer.

You found your new home and you're ready to make an offer. Our team can help prepare your offer, establish any contingencies, obtain disclosures, and establish a closing timeline. Be prepared to negotiate the purchase price if the seller presents a counter.

## Get a home inspection.

A thorough home inspection will help you identify any issues with the home and determine whether there are repairs that need to be addressed prior to closing.

## Closing the sale.

On closing day, all parties will officially sign the papers to seal the deal! Our team will be right there with you for any questions and to give you the keys to your new home!

1

**Submit your offer as soon as you can.** Avoid delaying your offer as someone else may get in ahead of you.

2

**Don't forgo inspections.** Inspections will help you understand the home and any issues before closing.

3

**Submit a strong offer you are proud of.** If it's too low, it may be overlooked, if it's too high, you may have regrets.