

CE CONGLOM ENTERTAINMENT PRESENTS

TASTE^{OF}

Soul

HOUSTON

FOOD & MUSIC FESTIVAL



CONGLOM
ENTERTAINMENT





We are Conglom Entertainment

Conglom Entertainment is an American events promotion company based in Houston TX. created in 2002 by Guy Barber as part of the Southern Division of Conglomerate Entertainment Group Enterprise Inc. The company was formed to address an under served and highly ignored market for urban professional. In 2008 Conglom Entertainment was rebranded to provide live concerts events on a national bases.

Mission

Conglom Entertainment's mission is to create a unique live stage event experience. Our core business is producing, marketing, and selling live stage productions on a national platform. Conglomerate's mission is comprised of three key elements

– *Integrity , Respect, and Responsibility.*

TASTE of *Soul* **HOUSTON**

All Things Soulful

Thank you for your interest in partnering in the 2022 Taste of Soul – Houston Food & Music Festival!

The Conglom Entertainment Group the creators of the The 2022 Tastes of Soul-Houston , created this event as a way to provide a platforms to help the minority owned food industry business to promote and grow their business during the three day event

Due to the COVID-19 pandemic our first scheduled 2020 Taste of Soul Houston event was postponed. Now our annual weekend event is set and ready for July 7th – 9th 2021.

The Taste of Soul-Houston Food & Music Festival will feature hundreds of food vendors, and non-food vendors that will bring out the essences of all things “soulful,” from local and international cuisine, to your favorite quick-eats that reflect a Black cultural experience, fused with diverse cultures and traditions



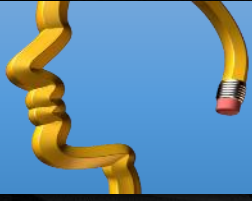
LIVE EVENT SPONSORSHIPS OFFERS

Live music is one of the last remaining advertising elements that can encompass a receptive audience and your company's brand.

1. Our commitment to brand placement makes us the ideal partner in reaching your audience on a more personal level than organizations experience with typical sponsorship endeavors. The producers of the Our Block Music Festival embrace a 360 degree approach to crafting a tailored experience for your brands with festival assets and programs. Shared media and advertising throughout the year will also help to promote the brand leading up to the event.
2. Have a direct interaction with over 50,000 concert attendees who make up the top five consumer base groups in the United States.
3. As a sponsor of Houston Taste of Soul Food & Music Festival your organization will realize tangible marketing benefits, shared media and promotions, and experiential opportunities to interact with our festival attendees. Your level of participation and investment is customizable as we want every experience with our attendees to be unique and memorable. .

A 2019 survey done by AEG & Mimentum World Wide states: 93% of festival goers surveyed said that they liked the brands that sponsored such events and that 80% said they are likely to purchase a product after having had the music experience. This survey also found that 37% of the festival attendees had a better overall perception of a company as a result of its brand integration in the festival.

CONGLOM *LIVE* EFFECT



STRATEGY & CREATIVITY

We take a nontraditional role in developing and a sponsorship plan. Our goal is to provide a maximum benefit to our clients. We will give your band a role in the music culture and establish a direct and authentic way to communicate with fans.

CONTENT DISTRIBUTION

With over 200 live concerts & festivals, streams social stories and VR /AR experiences, Conglom's Live content distribution team brings artist and fans together across the globe, through lasting content that extend the reach and magic of live music.

BRANDED CONTENT

Be a part of the story that Conglomerate Live experiences are among the most highly anticipated events in customers lives creating countless possibilities to tell stories your client base will seek out and let us place your brand at the center of every story.

STRATEGIC FITS

Accessing your companies target market First we will identify your companies target marketing group and customize a program that will incorporate your brand placement through out the event.

Marketing Benefits



Our music festival offers numerous benefits other than serving as a means to display social responsibility. A sponsorship partnership with Conglom Entertainment will provide your brand with the ability to generate awareness about your brand, your products, and services.

- 1. Exposure to your target market.** If you sponsor an event where your target market is likely to be in attendance, event organizers will do a lot of the work for you in terms of advertising the event and bringing in attendees. It can be a highly effective opportunity for you to reach your target market. Use prominent signage, eye-catching displays, and professionally produced marketing materials to attract attendees to your booth.
- 2. Brand recognition.** By sponsoring an event, your business name and logo will be included in the event program, and you can further leverage the opportunity to promote your brand by offering an item to include in event gift bags.
- 3. Lead generation.** Sponsoring a booth at an event can be a great way to generate leads. An easy way to get lots of leads is to encourage people to drop their business card in a bowl for a chance to win a prize, or you could encourage people to complete an action on social media that enables you to capture their contact information.
- 4. Puts your business in the spotlight.** Sponsoring an event helps you stand out from the crowd. It enables you to prominently display your products and marketing materials instead of just handing out your business card. When you sponsor an event, people interested in your product will come to you.
- 5. Increased traffic.** When you consider the amount of traffic you normally have at your store or business each day as compared with the number of people that are likely to have exposure to your event branding, there's a good chance you can get more exposure at the event than you would on a normal day at your store or business.

2022 FESTIVAL PROJECTIONS

Demographic

Median HHI \$62,000

Median Age Range 20-55

60% of attendees are college educated

65 % of attendees are women

Audience & Impressions

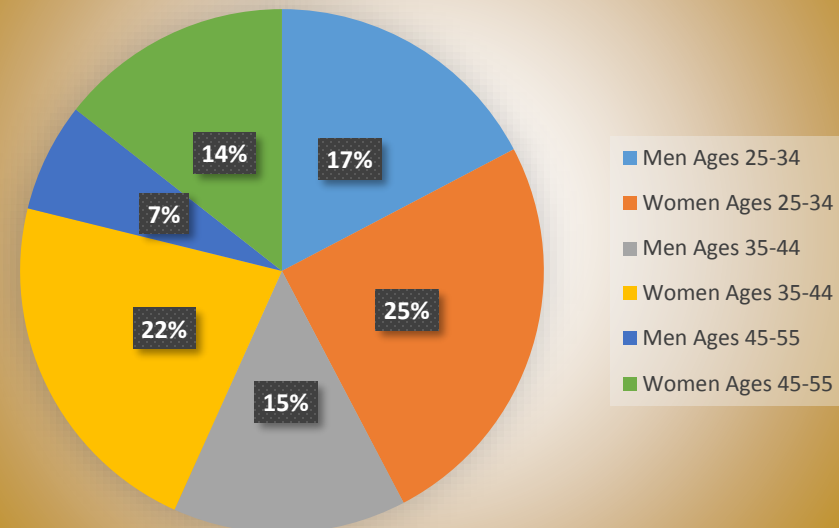


70 Million
News & Media



100 Million
Social Media

By Gender/ Age



AUDIENCE - DEMOGRAPHICS - IMPRESSIONS



80 Million - News & Media



10 Million - Social Media Reach

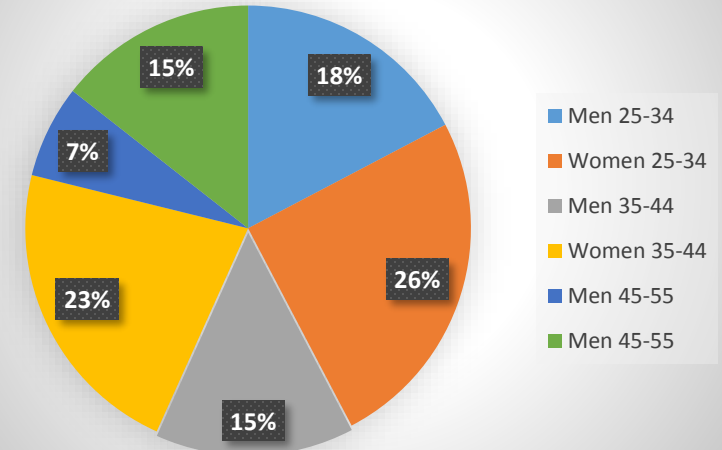
DEMOGRAPHICS BREAKDOWN

65% - WOMEN ATTENDEES

60% - COLLEGE EDUCATED ATTENDEES

HOUSEHOLD INCOME MEDIAN \$62K

ATTENDEE AGE BREAKDOWN



ATTENDEE
MEDIAN
AGE
26

MARKETING CAMPAIGN

Urban Internet Radio

- Power Hits 281 (Houston)

- Smash 92.5
- Local Media Coverage (Houston)



National Campaign:

- Ricky Smiley Morning Show : Broadcasting in 105 US markets | 8 million listeners
- The Breakfast Club Morning Show : Broadcasting in 31 US markets | 2.7 Million listeners
- SWAC HBCU Alumni email blast 1.5 million emails | 70,000 undergrad emails

Local Campaign:

- 20,000 Flyers
- 60,000 Email Blast



What we do

We Connect with fans at the right time in the right place!

The live experience connects our partners to consumers like no other outlet can.

Our marketing team harnesses the power of the live experience to help more than 100 brand partners solve their toughest business challenges. Allow us develop a custom creative way to bring ideas to life through our festivals, concerts, comedy shows and stage plays. We develop every step in the process. Together with our clients we push the boundaries of creativity. Enhancing the fan experience while moving the music culture forward.



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