St. Hugustine Observer

Advertising Order & Payment (Rates are Monthly per Issue)

The *St. Augustine Observer* serves Southern St. Augustine areas of St. Augustine Shores and St. Augustine South and other communities in Southern St. Johns County. The newspaper is distributed monthly by <u>U.S. Mail</u> to over 7,200 home addresses plus several general distribuion areas. The Observers estimated U.S. Mail inhome readership is over 14,000 residents in addition to general distribution to numerous area vacation and visitor locations, libraries, and selected locations each month.

Company Name					
Contact Name					
Address					
City		State	Zip		
Phone		Cell Phone			
Email		Ad Issue Start Mon	th/Year		
Issue Month(s)	Jan Feb	Mar Apr	May June		
	🗌 July 🗌 Aug	Sept Oct	Nov Dec		
Number Months	Rate	Enclosed \$	Chk#		
Special Instructions					
·			BLK-WhiteColor		
□ 2 1/2" wide x	2 1/4" (1/24 Page)	□ 10 1/4" wide x 3"	(1/4 Banner)		
□ 5" wide x 2"	(1/12 Page)	□ 5" wide x 12 1/2"	(1/2 Page Vertical)		
□ 10 1/4" wide :	x 2" (1/8 Banner)	□ 10" wide x 6 1/4"	(1/2 Page Horizontal)		
□ 5" wide x 3"	(1/8 Page)	□ 10" wide x 12 1/2"	' (Full Page)		
□ 5" wide x 6"	(1/4 Page)	* See Back of Page For Discount Rates !			

We (advertiser/s) request advertisment in the St Augustine Observer. We agree to pay for newspaper services on or before the dates established by us as terms of credit due upon invoice receipt. We agree that if we need to cancel this legal written, verbal, or email confirmation agreement before completion date, all past ad placement will be paid within 3 months of publication date. Any concelation of this agreement, without agreement of publisher, reverts any discounted rates back to the one issue rate and due immediately. We therfore further agree to guarantee payment of all advertising placed and understand that if litigation necessary, I/we are liable for all reasonable attorney and collection fees. I understand that placement is at publishers discreation & not guaranteed.

š Signed By	Title	Date				
AD DEADLINE IS 15TH OF EVERY MON (Example: May 15th is th						
PLEASE CONTACT US IF YOU NEED HELP WITH AD YOUR AD IS INCLUDED IN THE ADVERTISING RATE. GRAPHIC DESIGN WORK IN PRODUCING THE AD.						
MAIL CHECK AND COMPLETED FORM TO: <i>St. Augustine Observer</i> 1965 A1A South #180, St. Augustine, Florida 32080-6509						
Observer Representative		Date				
Joe Thomas (Sales Representative) 505-	903-2127 email: JoeAt	Observer@gmail.com				
Cliff Logsdon (Publisher/Editor) 90 View at: www.StAugi	04-607-1410 email: cli	fflogsdon@att.net				
View at: www.StAug	ustineObserverOnline.co	om 6/18				



## Rates Are Per Ad Per Month Per Newspaper Issue

	1 Issue	3 Issues	6 Issues 1	2 Issues
B&W	\$55	\$50	\$45	<b>\$40</b>
Color	\$65	\$60	\$55	\$50
B&W	\$80	\$75	\$70	\$65
Color	<b>\$90</b>	\$85	\$80	\$75
B&W	\$110	\$105	<b>\$95</b>	<b>\$90</b>
Color	\$130	\$125	\$115	\$100
B&W	\$140	\$130	\$120	\$110
Color	\$160	\$155	\$145	\$135
B&W	\$225	\$215	\$205	\$175
Color	\$250	\$240	\$220	\$200
B&W	\$300	\$290	\$270	\$250
Color	\$350	\$340	\$320	\$300
B&W	\$500	\$490	\$480	\$450
Color	\$600	\$570	\$540	\$500
	B&W Color B&W Color B&W Color B&W Color B&W Color B&W	B&W Color\$55 \$65B&W Color\$80 \$90B&W Color\$110 \$130B&W Color\$140 \$160B&W Color\$225 \$250B&W Color\$300 \$350B&W S350\$300 \$350	B&W Color\$55 \$65\$50 \$60B&W Color\$80 \$90\$75 \$85B&W Color\$110 \$130\$105 \$125B&W Color\$140 \$160\$130 \$155B&W Color\$225 \$2250\$215 \$240B&W S300 Color\$300 \$350\$290 \$340B&W S500\$490	B&W Color\$55 \$65\$50 \$60\$45 \$55B&W Color\$80 \$90\$75 \$85\$70 \$80B&W Color\$110 \$130\$105 \$125\$95 \$115B&W Color\$140 \$160\$130 \$155\$120 \$145B&W Color\$225 \$220\$215 \$240\$205 \$220B&W Color\$300 \$350\$290 \$340\$270 \$320B&W \$500\$490\$480

• Note: Color requires printing on 4 (four) pages which may require more than one advertiser to cover increased printing costs.

• Free Ad Layout & Setup

 Delivered Monthly by U.S. Mail to most of the neighborhood developments in Southern St. Augustine, FL 32086 including the Shores and the South
Additional newspapers general distribution to numerous area vacation and visitor locations in the areas each month

Joe Thomas (Sales Representative) 505-903-2127 email: JoeAtObserver@gmail.com Cliff Logsdon (Publisher/Editor) 904-607-1410 email: clifflogsdon@att.net

> 1965 A1A South #180, St. Augustine, FL 32080-6509 View at: www.StAugustineObserverOnline.com

