

The fourth reason was because during the one and thirty years that he had warred against the Moors, he had never found a Christian king, nor a lord outside this land, who for the love of our Lord Jesus Christ would aid him in the said war. Therefore he sought to know if there were in those parts any Christian princes, in whom the charity and the love of Christ was so ingrained that they would aid him against those enemies of the faith.

The fifth reason was his great desire to make increase in the faith of our Lord Jesus Christ and to bring to him all the souls that should be saved,—understanding that all the mystery of the Incarnation, Death, and Passion of our Lord Jesus Christ was for this sole end—namely the salvation of lost souls—whom the said Lord Infant by his travail and spending would fain bring into the true path. For he perceived that no better offering could be made unto the Lord than this; for if God promised to return one hundred goods for one, we may justly believe that for such great benefits, that is to say for so many souls as were saved by the efforts of this Lord, he will have so many hundreds of guerdons in the kingdom of God, by which his spirit may be glorified after this life in the celestial realm. For I that wrote this history saw so many men and women of those parts turned to the holy faith, that even if the Infant had been a heathen, their prayers would have been enough to have obtained his salvation. And not only did I see the first captives, but their children and grandchildren as true Christians as if the Divine grace breathed in them and imparted to them a clear knowledge of itself.

Letter to Lord Sanchez, 1493

Christopher Columbus

The voyages of Christopher Columbus (1451–1506) opened the New World to Europe and marked the entry of Spain into the process of exploration, expansion, and conquest initiated by Portugal. Columbus was a Genoese explorer who, after great difficulties, convinced the Spanish monarchs, Queen Isabella and King Ferdinand, to support his voyages across the Atlantic. He expected to discover a western route to Asia and its riches. Instead, he landed on several islands of the Caribbean, which he assumed were part of Asia. The following letter to Lord Raphael Sanchez, treasurer to the Spanish monarchs, was written by Columbus in Lisbon on March 14, 1493, shortly after returning from his first voyage across the Atlantic. In this excerpt, he describes the native people he encountered.

SOURCE: *Select Letters of Christopher Columbus*, trans. and ed. R. H. Major (London: The Hakluyt Society, 1847), pp. 6–10.

CONSIDER: How Columbus viewed the natives; what Columbus was most concerned with; how this letter reflects Columbus' motives.

The inhabitants of both sexes in this island, and in all the others which I have seen, or of which I have received information, go always naked as they were born, with the exception of some of the women, who use the covering of leaf, or small bough, or an apron of cotton which they prepare for that purpose. None of them, as I have already said, are possessed of any iron, neither have they weapons, being unacquainted with, and indeed incompetent to use them, not from any deformity of body (for they are well-formed), but because they are timid and full of fear. They carry however in lieu of arms, canes dried in the sun, on the ends of which they fix heads of dried wood sharpened to a point, and even these they dare not use habitually; for it has often occurred when I have sent two or three of my men to any of the villages to speak with the natives, that they have come out in a disorderly troop, and have fled in such haste at the approach of our men, that the fathers forsook their children and the children their fathers. This timidity did not arise from any loss or injury that they had received from us; for, on the contrary, I gave to all I approached whatever articles I had about me, such as cloth and many other things, taking nothing of theirs in return: but they are naturally timid and fearful. As soon however as they see that they are safe, and have laid aside all fear, they are very simple and honest, and exceedingly liberal with all they have; none of them refusing any thing he may possess when he is asked for it, but on the contrary inviting us to ask them. They exhibit great love towards all others in preference to themselves: they also give objects of great value for trifles, and content themselves with very little or nothing in return. I however forbade that these trifles and articles of no value (such as pieces of dishes, plates, and glass, keys, and leather straps) should be given to them, although if they could obtain them, they imagined themselves to be possessed of the most beautiful trinkets in the world. It even happened that a sailor received for a leather strap as much gold as was worth three golden nobles, and for things of more trifling value offered by our men, especially newly coined blancas, or any gold coins, the Indians would give whatever the seller required; as, for instance, an ounce and a half or two ounces of gold, or thirty or forty pounds of cotton, with which commodity they were already acquainted. Thus they bartered, like idiots, cotton and gold for fragments of bows, glasses, bottles, and jars; which I forbade as being unjust, and myself gave them many beautiful and acceptable articles which I had brought with me, taking nothing from them in return; I did this in order that I might the more easily conciliate them, that they might be led to become

Christians, and be inclined to entertain a regard for the King and Queen, our Princes and all Spaniards, and that I might induce them to take an interest in seeking out, and collecting, and delivering to us such things as they possessed in abundance, but which we greatly needed. They practise no kind of idolatry, but have a firm belief that all strength and power, and indeed all good things, are in heaven, and that I had descended from thence with these ships and sailors, and under this impression was I received after they had thrown aside their fears. Nor are they slow or stupid, but of very clear understanding; and those men who have crossed to the neighbouring islands give an admirable description of everything they observed; but they never saw any people clothed, nor any ships like ours. On my arrival at that sea, I had taken some Indians by force from the first island that I came to, in order that they might learn our language, and communicate to us what they knew respecting the country; which plan succeeded excellently, and was a great advantage to us, for in a short time, either by gestures and signs, or by words, we were enabled to understand each other. These men are still travelling with me, and although they have been with us now a long time, they continue to entertain the idea that I have descended from heaven; and on our arrival at any new place they published this, crying out immediately with a loud voice to the other Indians, "Come, come and look upon beings of a celestial race": upon which both women and men, children and adults, young men and old, when they got rid of the fear they at first entertained, would come out in throngs, crowding the roads to see us, some bringing food, others drink, with astonishing affection and kindness. . . . In all these islands there is no difference of physiognomy, of manners, or of language, but they all clearly understand each other, a circumstance very propitious for the realization of what I conceive to be the principal wish of our most serene King, namely, the conversion of these people to the holy faith of Christ, to which indeed, as far as I can judge, they are very favourable and well-disposed.

Memoirs: The Aztecs

Bernal Diaz del Castillo

While many Europeans who first came into contact with non-Western peoples viewed them with arrogance, others were quite impressed with what they saw. This was

particularly true of some Spanish observers in Mexico. Before Cortez's conquest of Mexico in 1519, the Aztecs dominated much of the "middle American" world. This selection, written a half-century later by Bernal Diaz (1492–1581), a member of Cortez's conquering army, gives a sense of the Aztec's highly developed civilization and the splendor of their capital.

CONSIDER: *What most impressed Diaz; why Diaz was astonished at the wealth of this civilization; how this account compares with that of Columbus.*

When we gazed upon all this splendour . . . we scarcely knew what to think, and we doubted whether all that we beheld was real. A series of large towns stretched themselves along the banks of the lake, out of which still larger ones rose magnificently above the waters. Innumerable crowds of canoes were plying everywhere around us; at regular distances we continually passed over new bridges, and before us lay the great city of Mexico in all its splendour. . . .

Motecusuma himself, according to his custom, was sumptuously attired, had on a species of half boot, richly set with jewels, and whose soles were made of solid gold. The four grandees who supported him were also richly attired, which they must have put on somewhere on the road, in order to wait upon Motecusuma; they were not so sumptuously dressed when they first came out to meet us. Besides these distinguished caziques, there were many other grandees around the monarch, some of whom held the canopy over his head, while others again occupied the road before him, and spread cotton cloths on the ground that his feet might not touch the bare earth. No one of his suite ever looked at him full in the face; every one in his presence stood with eyes downcast, and it was only his four nephews and cousins who supported him that durst look up. . . .

Our commander, attended by the greater part of our cavalry and foot, all well armed, as, indeed, we were at all times, had proceeded to the Tlatelulco. . . . The moment we arrived in this immense market, we were perfectly astonished at the vast numbers of people, the profusion of merchandise which was there exposed for sale, and at the good police and order that reigned throughout. The grandees who accompanied us drew our attention to the smallest circumstance, and gave us full explanation of all we saw. Every species of merchandise had a separate spot for its sale. We first of all visited those divisions of the market appropriated for the sale of gold and silver wares, of jewels, of cloths interwoven with feathers, and of other manufactured goods; besides slaves of both sexes. . . . Next to these

SOURCE: I. I. Lockhart, trans., *The Memoirs of the Conquistador Bernal de Castillo* (London: J. Hatchard and Son, 1844), pp. 220–221, 235–238.