BNI-ART Institute

Youth Brief Intervention and Referral: Interview Scoring Sheet

Date Interviewer Initials Evaluator Initials	U	
CRITERIA	Y	Ν
Engagement		
 ask permission for talk about alcohol/drugs 		
 ask about a day in the person's life 		
• ask how drinking and marijuana fits in with life		
• ask about patient's values, (what's important to them)		
Decisional Balance: Pros and Cons of alcohol/drug use		
• elicit good things about alcohol/drug use		
 elicit less good things about alcohol/drug use 		
• draw upon screening answers		
• sum up and restate in patient's own words (reflective listening)		
Feedback		
• Ask permission to share information		
NIAAA guidelines or salient information		
Elicit response from patient		
Readiness Ruler		
• use general readiness to change question (ruler)		
• ask, why not less?		
• elicit other reasons for changing		
Negotiate Action Plan		
• elicit specific steps		
• write steps on the prescription for change form		
• ask about future goals (discrepancy) & how change fits in		
• ask about challenges to change		
• ask about past successes		
\blacktriangleright what they did		
who/what helped them (social support)		
community/resources that helped		
• explore benefits of change		
Summarize & Thank (Referrals)		
• summarize action plan		
• offer referrals		
\rightarrow to primary care		
for substance abuse treatment if necessary		
to mental health if depression or past psychiatric problems are men	ntioned	
• Review/ make additions to prescription for change		
• Sign/Give prescription for change to patient		
Thank patient		
	Score	

General Performance Feedback (20 points—5=2 points; 4=1 point;<4=0) PART 2 SCORE = ____TOTAL SCORE (PARTS 1 & 2) =

Language appropriate	Not ap	propria	ate	Appropriate			
	 0	 1	 2	 3	 4	 5	

Comments/Examples

•	Open Questions	More (Closed	1		More Open			
		 0	 1	 2	 3	 4	 5		

•	Reflective listening	Not reflective				R	eflective	e
		 0	 1	 2	 3	 4	 5	

Percent of talking by patient compared to interviewer (Voice)

0%	20%	40%	60%	80%	
(1)				(5)	

•	Respect	Disrespectful				Respectful			
		 0	 1	 2	 3	 4	 5		

•	Negotiation(Choice)	One-side	Sha	ared Age	enda			
			 1	2	 3	 4	 5	

•	Affirmations	Not Encouraging			Encoura	elf-change		
				2	ر ا			
		0		2	3	4	5	

•	Knowledge of facts/resources	Hi	gh					
		0	1	2	3	4	5	

Allowing for silence and duration of pauses before jumping in
 No pause
 Uses silence effectively

	no pai	use	U	Uses slience ellectively					
I									
	0	1	2	3	4	5			

•	Listening for cues	Misses	opport	unities	Uses opportunities to go deeper			
			 1	 2	 3	 4	 5	