

OUR

BLOCK

Music

OUTDOOR CONCERT SERIES

HOUSTON

OUR
BLOCK

Music Outdoor Concert Series

APRIL 22, 2023 HOUSTON TX



We are Conglom Entertainment

Conglom Entertainment is an American events promotion company based in Houston TX. created in 2002 by Guy Barber as part of the Southern Division of Conglomerate Entertainment Group Enterprise Inc. The company was formed to address an under served and highly ignored market for urban professional. In 2008 Conglom Entertainment was rebranded to provide live concerts events on a national bases.

Mission

Conglom Entertainment's mission is to create a unique live stage event experience. Our core business is producing, marketing, and selling live stage productions on a national platform. Conglomerate's mission is comprised of three key elements

– *Integrity , Respect, and Responsibility.*

Welcome to the 2023 Our Block Music Outdoor Concert Series

We made some major changes to the Our Block Outdoor Music concert series, due to the Covid-19 Pandemic many practices and procedures to help ensure that we are in compliance with the recommended city and state guidelines. The first annual 2023 Houston Our Block Outdoor Music Concert Series will be focus on creating opportunities for small area business to connected to concert attendees. The new concert venue will be located at, Eleanor Tinsley Park, Houston TX. The Houston Our Block Music Outdoor Festival will be held on April 22, 2023.

The Our Block Music Outdoor Concert Series is an all- day event that will attract thousands of attendees from all over the Gulf Coast area and throughout all regions of the United States. The festival will include a line up of R&B, Hip Hop, Gospel, and Dance Hall performers.



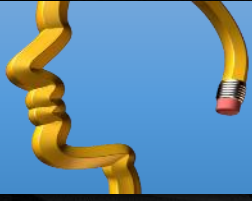
LIVE EVENT SPONSORSHIPS OFFERS

Live music is one of the last remaining advertising elements that can encompass a receptive audience and your company's brand.

1. Our commitment to brand placement makes us the ideal partner in reaching your audience on a more personal level than organizations experience with typical sponsorship endeavors. The producers of the Our Block Music Festival embrace a 360 degree approach to crafting a tailored experience for your brands with festival assets and programs. Shared media and advertising throughout the year will also help to promote the brand leading up to the event.
2. Have a direct interaction with over 50,000 concert attendees who make up the top five consumer base groups in the United States.
3. As a sponsor of the Our Block Music Festival your organization will realize tangible marketing benefits, shared media and promotions, and experiential opportunities to interact with our festival attendees. Your level of participation and investment is customizable as we want every experience with our attendees to be unique and memorable. .

A 2019 survey done by AEG & Mimentum World Wide states: 93% of festival goers surveyed said that they liked the brands that sponsored such events and that 80% said they are likely to purchase a product after having had the music experience. This survey also found that 37% of the festival attendees had a better overall perception of a company as a result of its brand integration in the festival.

CONGLOM *LIVE* EFFECT



STRATEGY & CREATIVITY

We take a nontraditional role in developing and a sponsorship plan. Our goal is to provide a maximum benefit to our clients. We will give your band a role in the music culture and establish a direct and authentic way to communicate with fans.

CONTENT DISTRIBUTION

With over 200 live concerts & festivals, streams social stories and VR /AR experiences, Conglom's Live content distribution team brings artist and fans together across the globe, through lasting content that extend the reach and magic of live music.

BRANDED CONTENT

Be a part of the story that Conglomerate Live experiences are among the most highly anticipated events in customers lives creating countless possibilities to tell stories your client base will seek out and let us place your brand at the center of every story.

STRATEGIC FITS

Accessing your companies target market First we will identify your companies target marketing group and customize a program that will incorporate your brand placement through out the event.

Marketing Benefits



Our music festival offers numerous benefits other than serving as a means to display social responsibility. A sponsorship partnership with Conglom Entertainment will provide your brand with the ability to generate awareness about your brand, your products, and services.

- 1. Exposure to your target market.** If you sponsor an event where your target market is likely to be in attendance, event organizers will do a lot of the work for you in terms of advertising the event and bringing in attendees. It can be a highly effective opportunity for you to reach your target market. Use prominent signage, eye-catching displays, and professionally produced marketing materials to attract attendees to your booth.
- 2. Brand recognition.** By sponsoring an event, your business name and logo will be included in the event program, and you can further leverage the opportunity to promote your brand by offering an item to include in event gift bags.
- 3. Lead generation.** Sponsoring a booth at an event can be a great way to generate leads. An easy way to get lots of leads is to encourage people to drop their business card in a bowl for a chance to win a prize, or you could encourage people to complete an action on social media that enables you to capture their contact information.
- 4. Puts your business in the spotlight.** Sponsoring an event helps you stand out from the crowd. It enables you to prominently display your products and marketing materials instead of just handing out your business card. When you sponsor an event, people interested in your product will come to you.
- 5. Increased traffic.** When you consider the amount of traffic you normally have at your store or business each day as compared with the number of people that are likely to have exposure to your event branding, there's a good chance you can get more exposure at the event than you would on a normal day at your store or business.

2022 FESTIVAL PROJECTIONS

Demographic

Median HHI \$62,000

Median Age Range 20-55

60% of attendees are college educated

65 % of attendees are women

Audience & Impressions

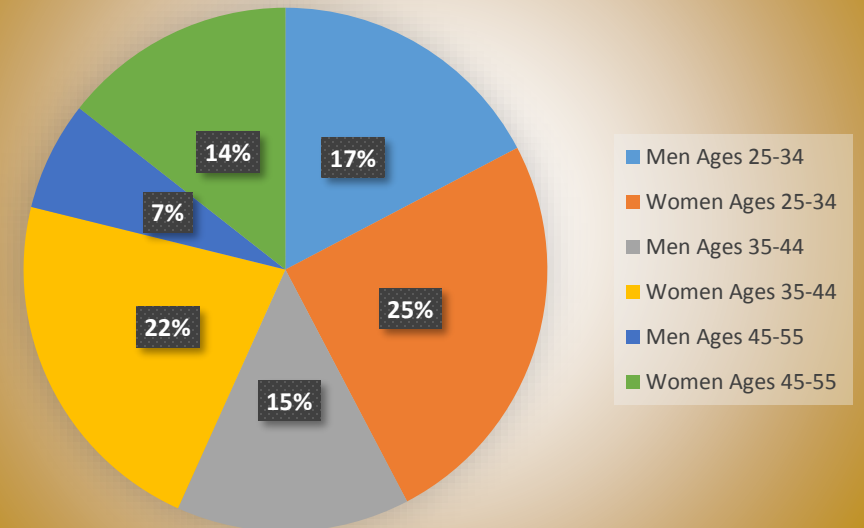


70 Million
News & Media



100 Million
Social Media

By Gender/ Age



AUDIENCE - DEMOGRAPHICS - IMPRESSIONS



80 Million - News & Media



10 Million - Social Media Reach

DEMOGRAPHICS BREAKDOWN

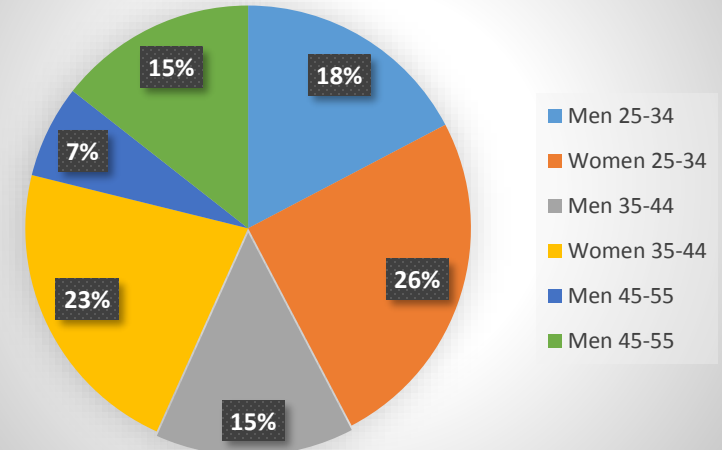
65% - WOMEN ATTENDEES

60% - COLLEGE EDUCATED ATTENDEES

OVER 30,000 HIGH SCHOOL STUDENTS

HOUSEHOLD INCOME MEDIAN \$62K

ATTENDEE AGE BREAKDOWN



ATTENDEE
MEDIAN
AGE
26

MARKETING CAMPAIGN

National Campaign:

- Houston Morning Show : Broadcasting in Texas largest markets |4 million listeners
- The Breakfast Club Morning Show : Broadcasting in 31 US markets | 2.7 Million listeners
- SWAC HBCU Alumni email blast 1.5 million emails| 70,000 undergrad emails

Local Campaign:

- 20,000 flyers
- 60,000 email blast

Local Media Coverage



Urban Internet Radio

- Power Hits 281 (Houston)
- Smash 92.5 (Houston)



Platinum Sponsorship Level

\$50,000 Investment



PLATINUM
SPONSOR

Exclusive FEATURES

- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- Your Company will be recognized as an official sponsor of the Our Block Music Festival Houston.
- Infomercial displayed pm 2 monitors (10x 30) - Onstage Interview
- 10 VIP All access back stage passes- Cabana set up 3top Shelf Bottles – bottle service liaison
- 10 Parking Passes
- 10 VIP Special Gift Bags
- Company's name and logo hyperlink on company website 30 days before the and remaining of the 2023 year
- Your Company will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the OBMF-HOU.
- We are able to customize a plan to fit your organization needs

Gold Sponsorship Level

\$35,000 Investment



**GOLD
SPONSOR**

Exclusive FEATURES

- Your company will be recognized as an official sponsor of the Our Block Music Festival
- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- 8 VIP All access back stage passes- Cabana set up
5 top Shelf Bottles – bottle service liaison
- 4 Parking Passes
- 8 VIP Special OBMF –HOU Gift Bags
- Your company's name and logo hyperlink on company website 30 days before the OBMF–HOU and remaining of the 2023 year.
- Your company will have (10x20) outdoor booths to sell / promote your products or services.
- 30 second commercial will be broadcast during the OBMF-HOU.
- We are able to customize a plan to fit your

Silver Sponsorship Level

\$20,000 Investment

Exclusive Features



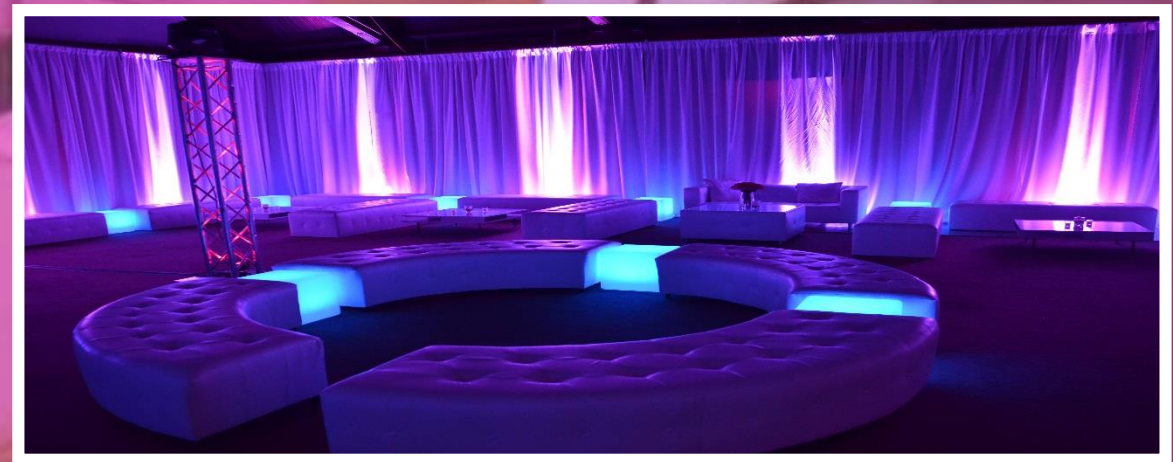
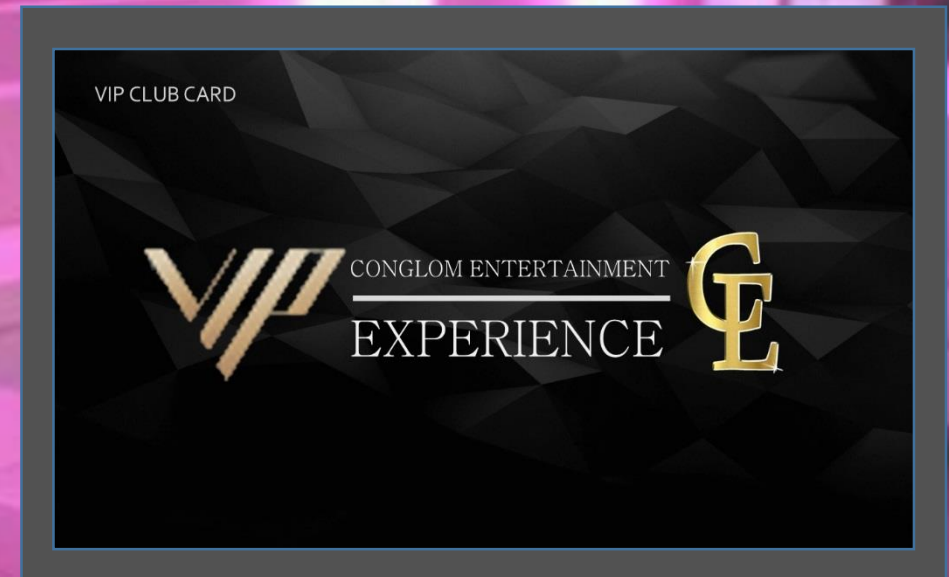
SILVER
SPONSOR

- Your company will be recognized as an official sponsor of the Our Block Music Festival Houston
- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- 4 VIP All access back stage passes
- 4 Parking Passes
- 4 VIP Special OBMF-HOU Swag Bags
- Your company's name and logo hyperlink on company website 30 days before the tosh and remaining of the 2023 year
- Your company will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the OBMF-HOU.

Official VIP Area Sponsor

Investment : \$10,000.00

As a VIP Area Sponsor you will have all access to the Taste of Soul-Houston Food & Music Festival VIP's sponsor and community leaders lounge area. Hospitality lounges are private access – restricted area at the Festival. This area is reserved for celebrity guests, sponsors and community leaders gather, refresh, mix and mingle. This is a perfect opportunity for companies that are interested in connecting with elite corporate and community leaders.



Silver Drink Sponsor Limited

\$8,000 Investment

Standard Features



- Your company will be recognized as an official sponsor of the Our Block Music Festival Houston
- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- Your company's name and logo hyperlink on company website 30 days before the OBMF –HOU and remaining of the 2023.
- Your company will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the OBMF-HOU
- We are able to customize a plan to fit your organization needs

Event Sponsor

\$5,000 Investment

Standard Features

- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- Your company will be recognized as an official sponsor of the Our Block Music Festival
- 4 VIP All access back stage passes- Cabana set up 2 top Shelf Bottles – bottle service liaison
- 2 Parking Passes
- Your company's name and logo hyperlink on company website 30 days before the OBMF-HOU and remaining of the 2023 year
- Your company's will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the TOSH
- We are able to customize a plan to fit your organization needs



Small Business Sponsor Level

The Small Business Sponsorship is a great way to increase your business brand awareness among the second largest African American consumer market in the US with the buying power of 86 billion dollars Generate publicity / media coverage and visibility in an untapped market and produce new sales or encourage the opportunity to sell or distribute samples on site.



Small Business Premier

\$3,000 Investment

- 5 General admission tickets
- On stage advertisement announcements
- Your company's hyperlink on the Taste Of Soul website
- Signage within the Festival venue and night location
- Exhibition space (10 x 10) in the TOSH
- Your company name /logo on all news releases
- We are able to customize a plan to fit your organizations needs

Small Business –Standard

\$2,500 Investment

- 4 General admission tickets
- Company's hyperlink on the TOSH website
- Exhibition space (10 x 10) in the HUMF
- Signage within the Festival venue
- We are able to customize a plan to fit your organizations needs



Official Merchandise Sponsor

Investment \$2,000

Want to ensure that the maximum number of concert attendees encounter your brand or logo being a Taste of Soul-Houston Food & Music Festival Merchandise Sponsor is the way to go! Merchandise Sponsors will have their company logo printed on the official tee shirt, cup holders, water bottles, and gift bags as thousands of concert goers will be wearing your company's logo while walking around the TOSH as attendees will be wearing the commemorative tee shirts with your logo, well after the festival has ended.

Official Event Sponsor

Investment : \$1,000

Being the official Event Sponsor is ideal for companies' interest in business to business branding. The Official Event Sponsor is an affordable way to reach thousand of consumers in one weekend. Generate on the spot revenue through direct product placement throughout the venue.

Create your Own Sponsorship Opportunity

Do you have an great idea that will help promote your business at the Taste of Soul - Houston Food & Music Festival but you don't see it listed Contact us at info@conglom-entcom and allow us to custom tailor an opportunity for you.



What we do

We Connect with fans at the right time in the right place!

The live experience connects our partners to consumers like no other outlet can.

Our marketing team harnesses the power of the live experience to help more than 100 brand partners solve their toughest business challenges. Allow us develop a custom creative way to bring ideas to life through our festivals, concerts, comedy shows and stage plays. We develop every step in the process. Together with our clients we push the boundaries of creativity. Enhancing the fan experience while moving the music culture forward.



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