## St. Augustine Observer or Beaches News Journal

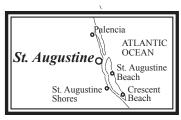
St. Augustine Beaches News Journal: Serves City of St. Augustine Beach and Anastasia Island residents including Marsh Creek, Island Hammock, Sea Colony, Ocean Oaks, Sea Grove, Sea Oaks, Magnolia Dunes, Commodores Club, Woodland Estates, Ocean Palms and other neighborhoods. Current U.S. Mail distribution exceeds 6,300 home and/or business addresses.

St. Augustine Observer: Serves Southern St. Augustine areas of St. Augustine Shores and St. Augustine South, Vail Point, Southwood other smaller communities. Current U.S. Mail distribution exceeds 7,500 homes

and/or business addresses.

Combined estimated readership over 16,000 St. Johns County area residents with additional newspaper general distribution to numerous area vacation and visitor locations, libraries, and selected locations each month.

Advertising C	order & Payment (F	Rates are per ad p	per Month per Issue)			
Beac	ches News Journal	Ob	Observer			
Company Name						
	StateZip					
Phone	Cell Phone					
	Ad Start Month/Year					
Issue Month(s)	JanFeb	Mar Apr	May June			
	July Aug	Sept Oct	Nov Dec			
# Months M	lonthly Rate	_ Enclosed \$	Chk#			
Special Instructions_			BLK-WhiteColor			
☐ 2 1/2" wide x	x 2 1/4" (1/20 Page)	□ 10 1/4" wide x 3"	(1/4 Banner)			
☐ 5" wide x 2"			(1/2 Page Vertical)			
<del></del>	x 2" (1/8 Banner)		(1/2 Page Horizontal)			
	(1/8 Page)	☐ 10" wide x 12 1/2	` 0 /			
□ 5" wide x 6"	(1/4 Page)	* See Back of Pa	ge For Discount Rates!			
	LINE IS 15TH OF EVERY MO Example: May 15th is t					
PLEASE CONTACT US IF YOUR AD IS INCLUDED II GRAPHIC DESIGN WORK	YOU NEED HELP WITH A N THE ADVERTISING RATE IN PRODUCING THE AD.	D COMPOSITION AND LA E. HOWEVER, ADDITIONA	YOUT. SETUP AND INCERTION OF ALCOST MAY BE NECESSARY FOR			
MAIL SEPARATE CH	HECKS AND COMPLETED F 1965 A1A South #120 St. A		s Journal or Shores Observer 2080-6509			
services supplied newspa receipt. We agree that if w completion date, all past a guarantee payment of all a	pers on or before the dates on the second th	established by them as the is legal written, verbal or e ithin 3 months of publicati stand that if litigation nece	Shores Observer. We agree to pay fo ir terms of credit, which are due upor email confirmation agreement before on date. We therfore further agree to ssary, I/we are liable for all reasonable reation & not guaranteed.			
š Signed By		Title	Date			
Beaches/Observer Representative						



## St. Sugustine Beaches News Journal or Observer

Rates Are Per Ad Per Month Per Newspaper							
Call for Special Discounts!							
Ad Sizes		1 - 3 Issues Monthly Rate	4 - 6 Issues Monthly Rate	7 - 12 Issues Monthly Rate			
• 2 1/2" wide x 2 1/4" high	B&W	<b>\$50</b>	\$45	<b>\$40</b>			
(1/20 page)	Color	\$60	\$55	\$50			
• 5" wide x 2" high	B&W	\$75	<b>\$70</b>	\$65			
(1/12 page)	Color	\$85	\$80	\$75			
• 5" wide x 3" high	B&W	\$105	\$95	<b>\$90</b>			
(1/8 page)	Color	\$125	\$115	\$100			
5" wide x 4" high (1/6 page)	B&W	\$130	\$120	\$110			
• 10 1/4" wide x 2" high (Banner)	Color	\$155	\$145	\$135			
5" wide x 6" high (1/4 Page)	B&W	\$215	\$205	\$175			
•10 1/4" wide x 3" high (Banner)	Color	\$240	\$220	\$200			
5" wide x 12 1/2" high (1/2 Page)	B&W	<b>\$290</b>	\$270	\$250			
• 10 1/4" wide x 6 1/4" high	Color	\$340	\$320	\$300			
• 10 1/4" wide x 12 1/2" high	B&W	\$490	\$480	\$450			
(Full Page)	Color	\$570	\$540	\$500			
<ul> <li>Note: Color requires printing on 4 (four) pages which may require</li> </ul>							

Note: Color requires printing on 4 (four) pages which may require more than one advertiser to cover increased printing costs.

- Free Ad Layout & Setup
- Delivered Monthly by *U.S. Mail* to most of the neighborhood developments on Anastasia Island and in Southern St.. Augustine
  - •Additional newspapers general distribution to numerous area vacation and visitor locations in the areas each month