

PROFESSIONAL

INSURANCE WOMEN

PIW
JOURNAL

January Newsletter | Issue #4

President's Message

A new year is (almost) here.

New promises to make to ourselves, and we are full of hope and commitment. We are going to exercise more, reduce our sugar intake, cut out drinking soda, and watch less TV. We will get more involved in community services, keep the house cleaner ... the list goes on and on.

We are lucky to have lives in which our basic needs are met, and we can focus on creating and molding our lives to the betterment of mankind.

For this I am grateful, and a grateful life is a fulfilled life. I am grateful to be a part of this wonderful organization, and I am excited about all our meetings scheduled in 2017.

Remember to invite a guest as well.

Oh, and I plan on watching less TV in 2017, although my son did buy me a ROKU for Christmas.

Sincerely submitted,

Rose Rothecker

PIW Mission Statement

Professional Insurance Women is a networking organization whose mission is to promote the professional and personal growth of its members by creating an opportunity for the exchange of ideas and mutual support.

PIW provides a forum for communication among insurance providers, brokers/agents, and buyers; used to enhance the understanding of the insurance profession.



December Meeting Recap

The December holiday gathering was held at Rojo Mexican Grill in St. Louis Park on December 6. Thirty six members and guests were treated to an array of appetizers and desserts as well as a great networking opportunity.

Upcoming Meeting

Our next meeting is **Wednesday, January 18, 2017**.

We will be discussing “The Manufacturing Transformation – an Era of Disruptive Complexity” hosted by Mark Locke, Chubb Insurance.

Two MN property/casualty continuing ed credits have been approved for this meeting.

The meeting will be held at **Aon** (5600 W 83rd Street, 8200 Tower, First Floor Training Room) from 1:30-4PM, following with an optional happy hour at Parma.

Because this is our big January meeting, the cost is **\$40** per person.

This is an **open** meeting. Guests are welcome and encouraged! Make sure to pass the invitation along.

Head over to the [PIW website](#) for more details and to pay the meeting fee via PayPal.

PIW Archive Project

Attention PIW members. As you recall, **Jenny Peters** has graciously volunteered to help with the archiving of PIW documents.

We are looking for any and all PIW documents that members might be hanging onto.

Should you have any documents, pictures, etc. please reach out to [Jenny Peters](#).

PIW Welcomes Two New Members

Sara Fussy

Sara has been in the insurance industry for 11 years and is an Assistant Vice President at Willis Towers Watson. She has her AINS and CIC and is currently working towards obtaining her CRM. In Sara’s free time, she enjoys working in her vegetable garden and making and canning salsa. She also enjoys spending time with her family, watching movies, and being outside.

Beth Quisling

Beth has been in the insurance industry for 25 years and is a Director of Claims Management for Hays Companies. Her focus has been on executive risk and P&C specializing in complex high exposure matters and coverage advocacy for all matters other than workers compensation and property. Beth has her JD from University of Missouri, Columbia School of Law. During Beth’s free time, she enjoys traveling.



Membership Spotlight

The Executive Committee remembers some of their favorite holiday memories.

I love Christmas Eve with family – everyone is together and we are all enjoying each other’s company. The grandkids are opening their presents and there is a lot of joy and cheer.

I also love having all the lights off and sitting in the living room with just the Christmas tree lights on. It is usually later at night, everyone is tucked in bed, and it is so very peaceful for me – a good time to sit and count my blessings!

Rose Rothecker, President

Most of my favorite holiday moments have to do with family traditions. The first is going the weekend after Thanksgiving to cut down the family Christmas tree. We wander around from tree to tree looking for just the right one. Amazingly enough, we all finally agree on the tree and take a picture in front of it with everyone.

Once we get it home and decorated, nothing is better than plugging the tree in for the first time and watching it light up! For the rest of the holiday season, whenever I get stressed, I just go sit by the tree and watch the lights. It calms me right down.

Gerri Olson, President-Elect

Once of my favorite Christmas memories is when my daughter Hannah got her hamster Cheddar from Santa, and a big plastic ball the hamster would safely move around the house in. Later Christmas morning, Cheddar, in her plastic ball, rolled (well bounced is more like it) down our stairs with our two cats chasing her. Don’t worry, turns our Cheddar had super hamster powers and wasn’t injured at all.

Cheddar lived a very long and happy life even escaping in the house for a few weeks while squirrelling away the cats’ dry food to live on. I couldn’t figure out where all the cat food was going until I found Cheddar and the piles of dry food under the stairs.

Needless to say, the cats must have viewed Cheddar as an amusement instead of a meal. I think it was my daughter’s favorite Christmas as well.

Shannon Bros, Vice President

Every year our family participates in the tradition of the Christmas Pickle. My mom hides a pickle ornament in the tree, and then (very aggressively) yells “find the pickle, find the pickle!”

The first one to find the pickle gets an extra present that year. Usually it’s a game that we all play once all of our presents are opened. We have definitely played some excellent games, but have also have had a couple of “dud” games as well.

Sam Millner, Secretary



16-17 PIW Meeting Schedule

Mark your calendars. Here is the schedule of our 16-17 PIW year.

You can always view our schedule for additions and changes [online](#).

DATE	TYPE	TOPIC	GUEST SPEAKER
Wednesday, October 19	Open Breakfast 7:30 – 9:00AM	Raise Financially Aware Kids	Donald Droegemuller, CFP Peak Financial Consulting
Wednesday, November 16	Open Breakfast 7:30 – 9:00AM	The Ten Minute Leadership Challenge	Margaret Smith, President UXL Consulting
Tuesday, December 6	Open Afternoon 4:00 – 7:00PM	Annual Holiday Reception Rojo Mexican Grill	
Wednesday, January 18 (2 CE Credits)	2:00 – 4:00PM <i>(meeting)</i> 4:00 – 6:00 PM <i>(happy hour)</i>	The Manufacturing Transformation – an Era of Disruptive Complexity	Mark Locke Chubb Insurance Meeting hosted at Aon
Wednesday, February 15	Closed Breakfast 7:30 – 9:00AM	The Role of Good Nutrition in Health & Wellness	Jena Frizelle Nourishing Nutrition Wisdom
Wednesday, March 15	Open Breakfast 7:30 – 9:00AM	Presentation Skills/Impromptu Public Speaking	Eve Simpson Energizers Toastmasters Club Meeting hosted at GRE
Wednesday, April 19	Closed Breakfast 7:30 – 9:00AM	Transforming your Passion into a Career	Lisa Berg, Owner Suitcase Therapy
Wednesday, May 17	Open Breakfast 7:30 – 9:00AM	Topic TBD Hosted by May Committee	
Wednesday, June 21	Closed Breakfast 7:30 – 9:00AM	Topic TBD Hosted by Membership Committee	
July	TBD	Charity Event	
August	Afternoon/Evening	Annual Golf Outing	
Wednesday, September 20	Closed Breakfast 7:30 – 9:00AM	Annual Business Meeting	

What would YOU like to see?

If there is news, or items you would like to share with the membership, please send an email to the Executive Committee. We like to celebrate and highlight our members' accomplishments!

When a member loses an immediate family member, PIW provides a plant and condolence card to the member. We want to continue to support our members in times of need. Please contact a member of the Executive Committee any time we can provide this support.

PIW members are invited to attend an Executive Committee meeting if you have something you would like to present to the Board. Please contact an Executive Committee member to review the request prior to the meeting.