



#### JUNE 3,2022 Houston TX



#### We are Conglom Entertainment

Conglom Entertainment is an american events promotion company based in Houston TX. created in 2002 by Guy Barber as part of the Southern Division of Conglom Entertainment Group Enterprise Inc. The company was formed to address an under severed and highly ignored market for urban professional. In 2008 Conglom Entertainment was rebranded to provide live concerts events on a national bases.

#### Mission

Conglom Entertainment's mission is to create a unique live stage event experience. Our core business is producing, marketing, and selling live stage productions on a national platform. Conglomerate's mission is comprised of three key elements

- Integrity , Respect, and Responsibility.

CONGLOMERATE ENTERTAINMENT

#### Welcome to the 2023 Caribbean Riddems Music Festival

We made some major changes to the Conglom Entertainment Outdoor Music concert series, due to the Covi-19 Pandemic many practices and procedures to help ensure that we are in compliance with the recommended city and state guidelines. The first annual 2023 Caribbean Riddems Music Festival will be a celebration of the West Indian tradition. The new concert venue will be located at Eleanor Tinsley Park in Houston TX. The concert will take place on June 3, 2023.

The Caribbean Riddems Music Festival Festival is a one day event that will attract thousands of attendees from all over the Houston area and throughout all regions of the United States. The festival will include a line up of Reggae, Calypso, Reag–a-tone, HIP Hop and Dance Hall performers.

#### LIVE EVENT SPONORSHIPS OFFERS

Live music is one of the last remaining advertising elements that can encompass a receptive audience and your company's brand.

- Our commitment to brand placement makes us the ideal partner in reaching your audience on a more personal level than organizations experience with typical sponsorship endeavors. The producers of the Caribbean Riddems Music Festivalembraces a 360 degree approach to crafting a tailored experience for your brands with festival assets and programs. Shared media and advertising throughout the year will also help to promote the brand leading up to the event.
- 2. Have a direct interaction with over 50,000 concert attendees who make up the top five consumer base groups in the United States.
- As a sponsor of Caribbean Riddems Music Festival your organization will realize tangible marketing benefits, shared media and promotions, and experiential opportunities to interact with our festival attendees. Your level of participation and investment is customizable as we want every experience with our attendees to be unique and memorable.

A 2019 survey done by AEG & Mimentum World Wide states: 93% of festival goers surveyed said that they liked the brands that sponsored such events and that 80% said they are likely to purchase a product after having had the music experience. This survey also found that 37% of the festival attendees had a better overall perception of a company as a result of its brand integration in the festival.

#### CONGLOM LIVE EFFECT





#### STRATEGY & CREATIVITY

We take a nontraditional role in developing and a sponsorship plan. Our goal is to provide a maximum benefit to our clients. We will give your brand a role in the music culture and establish a direct and authentic way to communicate with fans.

#### CONTENT DISTRIBUTION

With over 200 live concerts & festivals, streams social stories and VR /AR experiences, Conglom's Live content distribution team brings artist and fans together across the globe, through lasting content that extend the reach and magic of live music.

#### **BRANDED CONTENT**

Be a part of the story that Conglom's Live experiences are among the most highly anticipated events in customers lives creating countless possibilities to tell stories your client base will seek out and let us place your brand at the center of every story.

#### **STRATEGIC FITS**

Accessing your company's target market, first we will identify your company's target marketing group and customize a program that will incorporate your brand placement through out the event.

# Marketing Benefits



Our music festival offers numerous benefits other than serving as a means to display social responsibility. A sponsorship partnership with Conglom Entertainment will provide your brand with the ability to generate awareness about your brand, your products, and services.

- 1. Exposure to your target market. If you sponsor an event where your target market is likely to be in attendance, event organizers will do a lot of the work for you in terms of advertising the event and bringing in attendees. It can be a highly effective opportunity for you to reach your target market. Use prominent signage, eye-catching displays, and professionally produced marketing materials to attract attendees to your booth.
- **2. Brand recognition.** By sponsoring an event, your business name and logo will be included in the event program, and you can further leverage the opportunity to promote your brand by offering an item to include in event gift bags.
- **3. Lead generation.** Sponsoring a booth at an event can be a great way to generate leads. An easy way to get lots of leads is to encourage people to drop their business card in a bowl for a chance to win a prize, or you could encourage people to complete an action on social media that enables you to capture their contact information.
- **4. Puts your business in the spotlight.** Sponsoring an event helps you stand out from the crowd. It enables you to prominently display your products and marketing materials instead of just handing out your business card. When you sponsor an event, people interested in your product will come to you.
- **5. Increased traffic.** When you consider the amount of traffic you normally have at your store or business each day as compared with the number of people that are likely to have exposure to your event branding, there's a good chance you can get more exposure at the event than you would on a normal day at your store or business.

## **2023 FESTIVAL PROJECTIONS**

Audience & Impressions

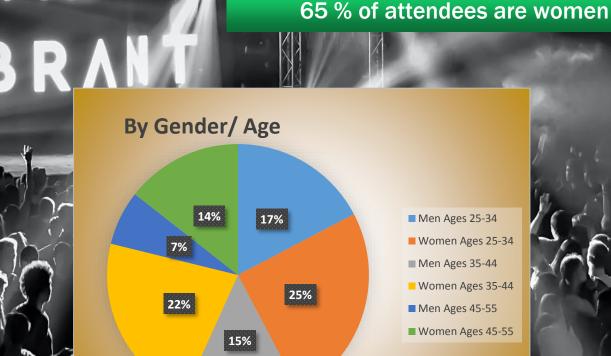
# Demographic

**Median HHI \$62,000** 

Median Age Range 20-55

60% of attendees are college educated

**70 Million** NEWS ΓH. News & Media **100 Million**  $\bigcirc$ 🗖 🐻 🥌 Social Media



Men Ages 25-34 Women Ages 25-34 Men Ages 35-44 Women Ages 35-44 Men Ages 45-55 Women Ages 45-55

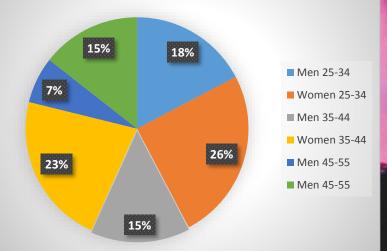
# **AUDIENCE - DEMOGRAPHICS - IMPRESSIONS**

# 80 Million - News & Media 10 Million - Social Media Reach

#### **DEMOGRAPHICS BREAKDOWN**

#### 65% - WOMEN ATTENDEES 60% - COLLEGE EDUCATED ATTENDEES HOUSEHOLD INCOME MEDIAN \$62K

#### ATTENDEE AGE BREAKDOWN



ATTENDEE MEDIAN AGE

2022 Our Block Music Outdoor Concert Series is a production of Conglomerate Entertainment Group all rights reserved



# MARKETING GAMPAIGN

Urban Internet Radio

#### National Campaign:

- Ricky Smiley Morning Show : Broadcasting in 105 US markets |8 million listeners
- The Breakfast Club Morning Show : Broadcasting in 31 US markets | 2.7 Million listeners
- SWAC HBCU Alumni email blast 1.5 million emails 70,000 undergrad emails

#### Local Campaign:

20,000 Flyers
60,000 Email Blast

 Power Hits 281 (Houston)
Coal Media Coverage (Houston)
Majic
Majic
Majic
Mission

#### **Platinum Sponorship Level**

# \$50,000 Investment

# PLATINUM SPONSOR

#### **Exclusive FEATURES**

- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- Your Company will be recognized as an official sponsor of the Caribbean Riddems Music Festival
- Infomercial displayed pm 2 monitors (10x 30) Onstage Interview
- 10 VIP All access back stage passes- Cabana set up 5 top Shelf Bottles – bottle service liaison
- 10 Parking Passes
- 10 VIP Special Gift Bags
- Company's name and logo hyperlink on company website 30 days before the Caribbean Riddems Music Festival and remaining of the 2023 year
- Your Company's will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the Caribbean Riddems music festival
- We are able to customize a plan to fit your organization needs

## **Gold Sponsorship Level**

#### \$35,000 Investment

# GOLD SPONSOR

#### **Exclusive FEATURES**

- Your company will be recognized as an official sponsor of the Caribbean Riddems Music Festival
- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- 8 VIP All access back stage passes- Cabana set up 5 top Shelf Bottles – bottle service liaison
- 4 Parking Passes
- 8 VIP Special Caribbean Riddems Music Festival Gift Bags
- Your company's name and logo hyperlink on company website 30 days before the Caribbean Riddems Music Festival and remaining of the 2023 year.
- Your company will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the Caribbean Riddemsmusic festival

We are able to customize a plan to fit your organization needs

#### Silver Sponsorship Level \$20,000 Investment

# SILVER SPONSOR

# **Exclusive Features**

- Your company will be recognized as an official sponsor of the Caribbean Riddems Music Festival
- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- 4 VIP All access back stage passes
- 4 Parking Passes
- 4 VIP Special CHMF Swag Bags
- Your company's name and logo hyperlink on company website 30 days before the Caribbean Riddems Music Festivaland remaining of the 2023 year
- Your company's will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the Caribbean Riddemsmusic festival

#### Official VIP Area Sponsor Investment : \$10,000.00

As a VIP Area Sponsor you will have all access to the Taste of Soul-Houston Food & Music Festival VIP's sponsor and community leaders lounge area Hospitality lounges are private access – restricted area at the Festival. This area is reserved for celebrity guests, sponsors and community leaders gather, refresh, mix and mingle. This is a perfect opportunity for companies that are interested in connecting with elite corporate and community leaders.





# **Drink sponsor Limited**

# Standard Features \$8,000 Investment

- Your company will be recognized as an official liquor sponsor of the Caribbean Riddems Music festival
- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- Your company's name and logo hyperlink on company website 30 days before the Caribbean Riddems Music Festivaland remaining of the 2023 year
- Your company will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the Caribbean Riddems music festival
- We are able to customize a plan to fit your organization needs

## Venue Event Sponsor \$5,000 Investment

#### **Standard Features**

- Your company's name and logo will be included on all marketing materials, press release, radio and print promotion
- Your company will be recognized as an official sponsor of the Caribbean Riddems Music Festival
- 4 VIP All access back stage passes- Cabana set up 3 top Shelf Bottles bottle service liaison
- 2 Parking Passes
- Your company's name and logo hyperlink on company website 30 days before the Caribbean Riddems Music Festivaland remaining of the 2023 year
- Your company's will have (10x20) outdoor booths to sell / promote your products or services
- 30 second commercial will be broadcast during the Caribbean Riddems Music festival
- We are able to customize a plan to fit your organization needs

#### **Official Merchandise Sponsor**

Investment \$1,000

Want to ensure that the maximum number of concert attendees encounter your brand or logo being at the Caribbean Riddems Music Festival Merchandise Sponsor is the way to go! Merchandise Sponsors will have their company logo printed on the official tee shirt, cup holders, water bottles, gift bags and HBCU Expo bags Thousands of concert goers will be wearing your company's logo while walking around the Caribbean Riddems Music Festivalattendees will be wearing the commemorative tee shirts with your logo, well after the festival has ended.

As a VIP Area Sponsor you will have all access to the Caribbean Riddems Music Festival VIP's sponsor and community leaders lounge area Hospitality lounges are private access – restricted area at the festival. This area is reserved for celebrity guests, sponsors and community leaders gather, refresh, mix and mingle. This is a perfect opportunity for companies that are interested in connecting with elite corporate and community leaders.

#### Create your Own Sponsorship Opportunity

Do you have an great idea that will help promote your business at the Caribbean Riddems Music Festivalbut you don't see it listed Contact us at <u>info@conglom-entcom</u> and allow us to custom tailor an opportunity for you.



#### Official VIP Area Sponsor Investment : \$2000





# What we do

# We Connect with fans at the right time in the right place!

The live experience connects our partners to consumers like no other outlet can.

Our marketing team harnesses the power of the live experience to help more than 100 brand partners solve their toughest business challenges. Allow us develop a custom creative way to bring ideas to life though our festivals, concerts, comedy shows and stage plays. We develop every step in the process. Together with our clients we push the boundaries of creativity. Enhancing the fan experience while moving the music culture forward.

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#### CONGLOM ENTERTAINMENT 2401 Fountain View Dr, Suite 312 Houston, TX 77057 346.333.0284 www.conglom-ent.com

#### CONTACT

<u>Sales & Marketing</u> 346.333.0284 or 832.922.7805

Email Marketing@<u>conglom-ent.com</u>



Conglom Entertainment @Conglom\_ent Conglomerate Entertainment US

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