

## **Innovation Assessment**

Innovation by small and medium sized companies represents a significant investment whether made directly or by contracting with a third party. It is imperative that these investments generate the required results. Unfortunately, that is not always the case. Although the results might, at times, be difficult to quantify, expected results from innovation initiatives should be clearly stated.

HCH Advisors' Innovation Assessment can help companies quantify the impact of the initiatives and also identify areas that might benefit from investment. [Read More](#)

## **Long Term Profitability Improvement**

At HCH Advisors, we are building our firm to become the trusted advisor to leaders in the insurance industry. We look to establish long term relationships with clients by providing objective advice on issues of strategy, profitability, operational change and execution.

Our proprietary framework is designed to deliver the flexibility needed to address issues at the enterprise level, but more specifically to provide clear focus on the needs and issues of individual business segments. [Read More](#)

## **Financial Planning and Analysis (FP&A)**

The Finance function can and should become a strategic partner with the management team. Effective planning and analysis provides valuable insight to business issues and complements the perspectives of operating management. [Read More](#)

## **CEO Services**

Our consulting approach generally targets profitability drivers. However, through the use of our proprietary framework, we can tailor our approach to specifically help CEOs assess their operations [Read More](#)

## **Insurance Company Formation and Start-up**

New insurance carriers are formed for many reasons.

While the reasons and strategies will differ, the overall process of forming an insurance carrier and bringing it to market does not differ significantly by market, state, line of business or

distribution channel. While details within the processes will change, the overall scope of the project remains fairly constant. [Read More](#)

### **Merger and Acquisition Services**

Continued market consolidation and investments by larger carriers and private equity investors in InsurTech ventures are transforming the landscape. Small and medium sized companies with limited capital or access to capital will remain vulnerable as these trends continue. Business combinations that create financial and operational synergies and enable more efficient capital management can benefit both buyers and sellers and position the combined entity to more effectively compete in this challenging environment. [Read More](#)

### **HCH Advisors - Strategic Planning**

One of our more targeted services is helping companies with their strategic plans. HCH Advisors utilizes several tools to help companies prepare their initial business plan, in the case of a start-up, or to update or change existing plans. [Read More](#)

### **Internal Audit Outsourcing**

As a key component of good corporate governance, Internal Audit can also provide strategic benefits by providing management with a clear and objective view of the company's internal control structure and effectiveness. [Read More](#)