

D.P. – Harel Internship Experience

Jan 2016 – July 2016

The internship at The Harel Group has overall been a great experience in understanding the business development landscape within the pharmaceutical industry. Flora has been an instrumental mentor in guiding me through learning about the complex business landscape in the pharmaceutical and biotechnology industry. This has allowed me to identify area in which my skillset and education can be advantageous as I look to enter the workforce in the near future. The overall objective of the internship was to analyze small to mid-sized pharmaceutical companies throughout the world for business development engagement. Within this objective, my tasks through the internship encompassed four different areas: a. preparing a company profile PowerPoint presentation for senior consultants, b. identifying a Canadian in-licensing partner for a diabetes medical device asset and initiating contact, c. writing an abbreviated report that summarized small-mid-sized companies for a venture capitalist, and d. curating a list of companies with BD opportunities attending BIO 2016/UBS Healthcare Conf. (2000+ companies analyzed). Through these tasks, this internship has strengthened many of my professional skillsets, including my oral and written communication, time management, and organizational skills. I have also learned more in depth uses of software including Microsoft Office suite and the CRM system. As a doctoral candidate performing laboratory bench research, I was unaware of the commercial aspects of the pharmaceutical industry. This internship has given me an excellent overview of the pharmaceutical industry that goes beyond what any coursework or seminar can teach me. I feel that I am better prepared as a candidate entering the workforce because of this experience!