

E.C.
Harel Consulting

Working at Harel Consulting has been one of the most unique experiences I have ever had. From the start of my first week I recognized my role would put my hand in every basket of our venture. I was designated with a variety of tasks that ranged from developing presentations to pitching to future clients. These opportunities allowed me to excel at tasks I was familiar with and to trail new territory. Through Jacob and Flora's guidance I was placed into situations that tested my abilities and forced me to learn from my actions.

Working at a new company was an exciting endeavor for everyone involved. With both short and long term goals in mind, there were a tremendous amount of bends and bumps that occurred along the journey. Ideas such as data storage and managing client communication were concepts that could be discussed for hours, as they were crucial for future structure and success. Even as opportunities arose to create a small revenue stream, we recognized the importance in first concretizing our agenda and methods.

One of my very first tasks was to quickly get a strong grasp on the company objective and represent Harel Consulting at a large pharmaceutical conference in Manhattan. It seemed like a daunting task but Jacob and Flora led me through the ins and outs of approaching potential clients and successfully talking about the company. In addition to expanding our network and speaking with professionals, I made presentations for investors and clients. I developed updates for our network and created spreadsheets to organize and maintain our extensive communications.

As I progressed through my internship, the relationship I developed with my co-workers is one that I hope to see in all of my future occupations. Not only were Jacob and Flora accessible to me on a 24/7 basis, but I also felt a remarkable mutual trust and transparency. At the end of every assignment and meeting, Jacob was sure to ask me for three things that I had learned. My response was never less than three but Jacob and Flora were constantly enhancing and altering my tasks, to ensure that I would be gaining new knowledge.

The incredible devotion I have seen in the Harel Consulting team is notable. Often our calendar would have teleconferences scheduled at 4 AM to conduct international business. The drive that Jacob and Flora possess is a sure sign of their future success. With a strong track record from each of their respective careers, they have developed a unique balance of the required skillsets to truly excel as a consulting firm. With almost sixty years of combined experience in the pharmaceutical industry, Jacob and Flora and have an amazing grasp on foreign cultures and how to conduct international business. I am lucky to have had the opportunity to tap into their knowledge and some of these skills and concepts. The atmosphere they have developed at Harel Consulting is one that fosters growth, promotes learning and develops relationships.

This job has enhanced my focus on my career objectives by giving me an insight into the growing opportunity in emerging markets. The potential in many of the foreign markets that Harel Consulting deals with have amazing potential and I am certain I would like to continue my involvement with these markets. Through Harel Consulting I have also learned of the innovation that goes into pharmaceuticals and biotechnology. The processes are elaborate and the techniques are distinctive with each individual company. In the near future I plan to further my studies of the technical makeup of these products and processes.

Through this internship I have become more independent and driven. I have learned the importance of learning on my own, taking on new tasks and not being afraid to ask for help. I know that in the future I hope to work alongside people like those at Harel Consulting.

Sincerely,

E.C.

Harel Consulting Intern 2014