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## UPCOMING EVENT



### MDA ORAL HEALTH SUMMIT: AUGUST 2, 2019

Best Western Plus  
St. Paul North/Shoreview

## STAY CONNECTED



## 2019 LEGISLATIVE RECAP

The 2019 legislative session and special session have come to an end. Over the last few months we have been sending weekly email updates to brief you on what was happening at the Capitol. While the conclusion of this session was not what we had hoped for with regards to the provider tax, additional pieces of legislation were passed that will impact the profession.

### MINNESOTA FIGHTS BACK AGAINST THE OPIOID CRISIS

Republicans and Democrats came together to pass a major bi-partisan piece of legislation known as the Opioid Stewardship Fund. This bill will raise \$20.9 million dollars per year through fees assessed on drug makers and distributors. The revenue raised will go toward treatment, education, and support for social service agencies that have been impacted by the crisis. The bill also established an advisory council that will make additional funding recommendations. The bill's authors, Rep. Olson (DFL-Duluth) and Sen. Rosen (R-Vernon Center), worked hard this session to get the bill to the Governor's desk by May 20.

### HOW THIS WILL IMPACT YOU:

- > Licensees with the authority to prescribe controlled substances must obtain at least two hours of continuing education hours on best practices in prescribing opioids and controlled substances, including nonpharmacological and implantable device alternatives for treatment of pain and ongoing management, as part of the continuing education requirements for licensure renewals. Licensees shall not be required to complete more than two credit hours of continuing education on best practices in prescribing opioids and controlled substances before this subdivision expires. This will expire in 2023.
- > The legislature previously passed a bill that limited the prescribing quantity for controlled substances for dentists to a four-day supply for acute pain. New language was adopted to clarify that this limit also applies to acute pain associated with wisdom teeth extraction surgery.
- > While the bill will require providers to check the prescription monitoring system, prescribers are not required to check the system if:
  - The prescription order is for a number of doses that is intended to last the patient five days or less and is not subject to a refill;
  - The prescription order is issued within 14 days following surgery or three days following oral surgery or follows the prescribing protocols established under section 256B.0638 of the Opioid Prescribing Improvement Program.

For more information on exemptions, please contact MDA Government Affairs Carissa Kemp at [ckemp@mndental.org](mailto:ckemp@mndental.org). *continued on page 2 ...*

## LEGISLATIVE RECAP *continued ...*

### EXPANSION OF THE CLEAN INDOOR AIR ACT

Additional legislation adopted this year included adding electronic cigarettes in the definition of smoking under the Clean Indoor Air Act. The MDA has been vocal about the oral health dangers related to vaping.

### PROTECTING ADULT DENTAL CARE

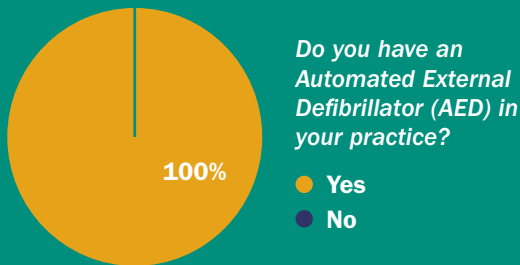
During negotiations, the Senate's proposal to cut adult dental benefits under Medical Assistance was removed from the final version of the bill.

### PROVIDER TAX

The provider tax was reinstated at 1.8%, with no sunset. The new rate will take effect January 1, 2020. ■

## MEMBERSHIP POLL RESULTS

Thank you to those who participated in the last poll. Below are the results:

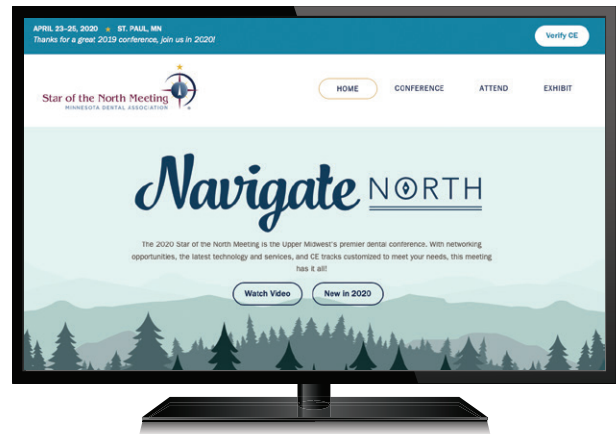


Help us with our next survey: **Should Medicare include an oral health benefit?**

Take the brief survey here: [www.surveymonkey.com/r/M9ZNZF2](http://www.surveymonkey.com/r/M9ZNZF2). We will report back in the next MDA News. Thanks for your participation!

## STAR OF THE NORTH MEETING Launches New Website

We've been hard at work all spring creating a brand new Star of the North Meeting website. We are thrilled to launch our new site as well as announce our new theme for 2020 ... Navigate North!



The new website is designed to be mobile friendly and help you easily navigate your way through speakers, special events, and exhibits. The "Conference" section gives attendees an overview of the meeting including deadlines, seminars, continuing education, plus much more! The "Attend" section is designed for use once registration opens and you need to get signed-up, plan your visit, access handouts, or download program PDFs. The "Exhibit" section is designed to help exhibitors purchase booth space at our conference, guide them through the application process, as well as highlight sponsorship and advertising opportunities.

Easy access to important links like housing, registration, and CE verification will always be available at the top of the homepage and will rotate throughout the year.

Take a tour at [star.mndental.org](http://star.mndental.org). While you're there, check out our new 2020 promotional video. Stay tuned for updates all summer with announcements about 2020 speakers, The BIG Party entertainment and Keynote Speaker. We look forward to seeing you April 23–25, 2020! ■

## MDA'S ENTREPRENEURIAL DENTAL BOOTCAMP RECEIVES OUTSTANDING RESPONSE

Over the years the MDA has heard from many dental students and new dentists that they don't know much about the business end of dentistry and don't have the confidence to start up or purchase a dental practice. In the fall of 2017, the MDA created a taskforce to address this issue. The focus was to assist new dentists and dental students with the options available to them in the dental practice. Out of these meetings the committee agreed on the following:

- › Let the dental students and new dentists know that private practice is an option and they can do it.
- › Educate dental students and new dentists on the advantages of owning a practice.
- › Provide members with the tools they need to be successful in owning a practice.
- › Be visible and available to the dental students and new dentists. Help them understand that they have a lot of options within dentistry and owning a practice is doable.
- › Dental students get minimal amount of exposure regarding practice management while in dental school. Help them to understand that there are lawyers, accountants, real estate lawyers, contractors, and insurance companies who specialize in the dental profession and want them to be successful.

The first Entrepreneurial Boot Camp, held on May 18, was a huge success. The MDA worked closely with Hillary Harms

Becchetti to set up a team of dental professionals willing to present on the following topics: general business operations, financing, regulatory compliance, and practice management. One of the main points addressed during the conference was to surround yourself with a team of people who are very knowledgeable and that you don't need to know everything.

Over 80 people were in attendance and they left with a wealth of resources from the companies who presented. For those who were unable to attend, the MDA is pleased to announce that all the sessions were video recorded and materials will be available in the member's only section of the MDA website in the coming weeks.

The MDA would like to acknowledge and thank the following presenters for being part of this program:

Dr. Kim Harms  
 Mr. Ron Barthell – Baker Tilly Virchow Krause  
 Ms. Hillary Becchetti – Pine Lake Law Firm  
 Mr. Rob Borcharding – Wells Fargo Practice Finance  
 Mr. Carmelo Cinqueonce – Minnesota Dental Association  
 Mr. Nels Dyste – Dyste Williams Insurance  
 Mr. Josh Erceg – Henry Schein  
 Ms. Robyn Murray – Baker Tilly Virchow Krause  
 Ms. Minal Sampat – minalsampat.com  
 Dr. Mary Shipp – Dental Consultant  
 Mr. Tyler Van Eps – Carr Healthcare Realty ■

## LEADERSHIP AWARDS

### HONORING DISTINGUISHED ACHIEVEMENTS IN THE DENTAL PROFESSION

Once a year, the Minnesota Dental Association recognizes and honors distinguished achievements in the dental profession. To encourage and foster the highest principles in the practice of dentistry, the awards are given to recognize individuals who consistently contribute their time and talents to improve the oral health of others.

HUMANITARIAN SERVICE AWARD | NEW DENTIST LEADERSHIP AWARD  
 OUTSTANDING SERVICE AWARD | MDA GUEST OF HONOR | MDA PRESIDENT'S AWARD

Nominate today: [www.mndental.org/about/awards](http://www.mndental.org/about/awards)





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# WELCOME TO OUR NEW MEMBERS

The Minnesota Dental Association is pleased to welcome new or reinstated members to organized dentistry (as of 5-15-19).

Kelsey Veneman, *Maplewood* SPDDS

Jeffrey Heyse, *Minneapolis* MDDS

Feliciano Salgado Jr., *Baxter* WCDDS

Lisa Edstrom, *Apple Valley* SPDDS

Christopher Klekamp, *Minneapolis* MDDS

David Golke, *Alexandria* WCDDS

Elizabeth Amundson, *Alexandria* WCDDS

Andrea Leyland, *Minneapolis* MDDS

Katherine Nordeen, *Minneapolis* MDDS

Marissa Goplen, *Montevideo* WCDDS

Nicolette Gengel, *Minneapolis* MDDS

Karen Competente, *Blaine* MDDS

Brian Papworth, *Saint Cloud* MDDS

Grace Warren, *Minneapolis* MDDS

Kylie Knapp, *Hopkins* MDDS

Sarah Latterell, *Blaine* MDDS

Jessica Lecy-Hunter, *Eden Prairie* MDDS

Megan Mulligan, *Saint Paul* SPDDS

Maddy DuPlessis, *Saint Paul* SPDDS

Paige Daney, *Minneapolis* MDDS

Alex Mullikin, *Burnsville* SPDDS

Merideth Koehn, *Saint Paul* SPDDS

James Harms, *Saint Paul* SPDDS

Peini Zhu, *Rosemount* SPDDS

Ernestine Dawa, *Robbinsdale* MDDS

Terri Bell, *Mankato* SODDS



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