

A.J.
Harel Consulting

I worked at Harel Consulting as an IT Specialist intern during Fall 2015. Working with the Harel team was a great way to end my college experience and transition into a professional business environment. During my internship, I had the opportunity to peer into the inner workings of the pharmaceutical industry and see how business dealings work.

The bulk of my day-to-day activity involved working with the Customer Relationship Management (CRM) application which is used as a database to store information about companies that Harel Consulting has relationships with as well as those that we are interested in connecting with in the future. While my work was a bit technical, I got to work with the Business Analyst intern as well and saw the process of researching companies and learning the strategies behind business decisions.

I also had the opportunity to attend the Piper-Jaffray Healthcare Conference and listen to leaders of the industry discuss new and groundbreaking work in the medical and pharmaceutical industries. At the conference, I was also encouraged to network with the people presenting, which was an incredible opportunity as it is a rare one for a student. Getting out of my comfort zone helped me quite a bit and gave me confidence when I noticed interactions going well.

Near the end of the the internship, the interns were invited to sit in on a meeting with the entire Harel team and contribute to the discussion. It was fascinating to partake in a lively discussion with seasoned professionals with so much experience in their field of work. The team also shared pieces of wisdom about decisions about the next steps we would take and about what to try and focus on during the span of our careers.

My overall experience with Harel Consulting was very nice and it was a great addition to my resume. When I was going through interviews for a full time job I was asked frequently about my time at Harel, which always showed itself to be an intriguing experience that interviewers were excited to hear about. The experience I gained at Harel went far beyond a technical standpoint and gave me real world experience, which is really a huge advantage for any young professional to have under their belts.