Affinity Consultants

VISION

VALUES

MISSION

STRATEGY

Business Strategy & Performance Coaching

Combining a passion for helping people along with over 25 years of leadership experience, we provide welcoming, trustworthy and relaxed learning, whilst delivering high quality training, firsthand knowledge and understanding of what it takes to be a great leader.

To find out more or to book a place, please call 07963702355, email info@affinity-consultants.co.uk or visit www.affinity-consultants.co.uk

Operational Leadership Programme for Team Leaders, Supervisors and Managers

A 7 day programme that will help your team leaders, supervisors and managers understand and develop their leadership skills to take direct responsibility, increase their effectiveness, influence, develop and improve motivation within their team.

An

Leader

Α

Complete

Leader

Leadership **Behavioural**

Situational

Leader

Behavioural Design Understand You Understand and recognise others Adapt and blend your style for more effective communication and relationships

Tools and Techniques 5 Principles of lean

 7 wastes • Neuro-Linguistic Programming (NLP) Engaging

Building instant rapport Anchoring states

- Changing beliefs
- 4 magic questions for leadership

 Presentations and presenting

Change Leader

Leadership Development

Fundamentals of leadership • Effective feedback Coaching for success - Engaging your team Leadership awareness
Building Rapport Making the right choices • Delegation Managing performance and appraisal Manage awkward people Change leadership

Programme cost per delegate £1.500 + VAT

Operational Leadership Programme

for team Leaders, Supervisors and Managers

The dynamics of today's business environment mean that change is now the only constant, and the promotion internally of employees into team leaders, supervisors and managers is a natural progression. But the transition from being a great individual contributor to being a leader of others can be challenging if not provided with the tools and techniques that an effective leader needs.

This programme will provide up and coming leaders with the people skills required to lead and motivate teams effectively, combined with a suite of continuous improvement skills to assist them in their day to day management and improvement of processes, within there area of responsibility.



Venue

Programme runs over 12 weeks

Cricket St Thomas Golf Club Nr Chard TA20 4DG STARTS

FEBRUARY 2019

Application of personal Leadership Behavioural Introduction to Situational Leadership Assessment & Neuro-linguistic leadership development plan awareness Personal Development Programming (NLP) **Fundamentals** Managing Making the right Engaging your team Leadership Who am I of leadership performance choices Change Leadership Managing awkward Development as a Leader Situational approach & appraisal Moving my leadership people Effective feedback to leadership forward Presentation of improvement Complete project Leader & personal Representation Milton Model Meta programs Presentation development Principles of lean Systems Anchoring Inoculations **Tools & Techniques** Limiting beliefs Preparation 7 wastes **Building rapport** Meta Model Presentations & Mental rehearsal 4 magic questions Achievable outcomes Presenting In company **Project implementation** Project selection Improvement Project Day 1 Day 2 Day 3 Day 4 Day 5 Day 6 Day 7

Programme Outline