

Contact

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Top Skills

Customer Service

Strategic Planning

Budgets

Jim Stofer

Core / Solutions Sales Manager

Dallas/Fort Worth Area

Summary

Experienced Management and Sales Professional in the design, sale, implementation, project management and support of:

- * Intrusion and Fire Alarm Systems and Monitoring Services
- * Access Control Systems
- * Parking and Revenue Control
- * Video Surveillance and Recording
- * Automated Time and Attendance and Payroll Processing Systems

Experience

Tyco SimplexGrinnell
General Sales Manager
August 2015 - Present
Dallas, TX

Ubertas, LP
Chief Operating Officer, VP Sales
February 2013 - August 2015 (2 years 7 months)

Diebold
Sr. National Accounts Manager
January 2011 - February 2013 (2 years 2 months)

Checkpoint Systems
Sr. National Accounts Manager
September 2006 - May 2010 (3 years 9 months)

Flores Technical Services
Account Executive
September 2004 - September 2006 (2 years 1 month)
Dallas Texas

ASG Security

General Manager
August 2003 - August 2004 (1 year 1 month)

Honeywell
General Manager
February 2000 - August 2003 (3 years 7 months)

Associated Time and Parking Controls
Owner, Chief Executive Officer
May 1976 - November 1997 (21 years 7 months)
Dallas, TX

Education

Southern Methodist University
Political Science · (1980 - 1984)

Jesuit Dallas, TX
· (1972 - 1976)