

### **Company Language**

Ensure that your business has a clear company vision for everyone involved to follow.

- A. Develop company core values through the perspective of the executive team and staff.
- B. Develop company theory of change through the perspective of the executive team and staff.
- C. Develop case of need or case of purpose through the perspective of the executive team and staff.
- D. Complete company case studies and testimonial language documents.

### **Company Network and Audience**

Ensure that your business has knowledge of it's network and audience.

- A. Develop network and engagement strategies, policies and procedures.
- B. Research and determine the demographics and psychographics of the companies network and audience.
- C. Research and determine the pains and frustrations of the companies network and audience.
- D. Research and determine the fears and implications of the companies network and audience.
- E. Research and determine the goals and desires of the companies network and audience.
- F. Research and determine the dreams and aspirations of the companies network and audience.

## **Company Planning and Strategizing**

Ensure that your business has the proper plans and strategies in place for long term implementation and value.

- A. Research and develop company marketing plan with the executive team and the governing body (advisors, stakeholders, board members, committee members, management team)
- B. Research and develop company communication plan with the executive team and the governing body (advisors, stakeholders, board members, committee members, management team)
- C. Research and develop company donor, investor, stakeholder and community engagement plan.
- D. Research and develop company private capital campaign plan and or funding model.
- E. Research and develop company policies & procedures, manuals and handbooks.

# **Financial Forecasting**

Ensure that your company has the appropriate plans in place to communicate the full scope of the business.

- A. Research and establish versatile means of income for the companies programs, products and services.
- B. Research and determine the compliance and requirements for all funding streams.
- C. Research and create new means of income for the existing and future company ventures.



## **Deliverables Client Will Receive:**

- Core Values
- 2. Theory of Change
- 3. Case of Need or Case of Purpose
- 4. Company Case Studies and Testimonials
- 5. Company Network Demographics, Strategies, Policies and Procedures
- 6. Company Audience Demographics, Strategies, Policies and Procedures
- 7. Marketing Plan
- 8. Communication Plan
- 9. Community Engagement Plan
- 10. Capital Campaign Plan or Funding Model
- 11. Company Policies and Procedures

**Business Consulting Retainer Packages**: Companies that need structure, development, operations and execution implemented in their business model can benefit monthly for 1 Year through our packages.

For One-Time Consulting and to Receive the Above Deliverables, the investment is \$15,000. The Time Commitment for this service is 60 Days.

To get started, schedule your consultation here.