

APRIL

# be

*a people magnet.*

When you share a smile and make people feel good about themselves, they want to be in your presence.

**Be a People Magnet!** Earn the April earrings in the ***You Can Do It!*** Challenge.

It all starts with setting and achieving a retail selling goal to support a \$600 or more monthly wholesale Section 1 order. Each month during the 2019 – 2020 Seminar year that an Independent Beauty Consultant places a cumulative \$600\* or more wholesale Section 1 order, she can earn a monthly jewelry piece from the must-have ***You Can Do It!*** Challenge Collection by R.J. Graziano. That \$600 wholesale Section 1 order a month could be just what you need to help you achieve other Mary Kay challenges, too, like earning quarterly Star Consultant status or crossing the Seminar stage in the Queen's Court of Personal Sales.



Everyone is  
buzzing about  
the ***You Can Do It!***  
Challenge!



Mary Kay Ash always  
believed a woman could do  
whatever she put her mind to.

And we know  
***You Can Do It!*** too.

Go to ***Mary Kay InTouch***<sup>®</sup>  
for complete challenge  
rules and details.

# you can

*do it*   
MARY KAY

\*The \$600 or more wholesale Section 1 order requirement can be placed in one single order or placed in cumulative orders as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts will also count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry inside your qualifying order. One jewelry piece per achiever each month.