VPA COACHING LET'S GET STARTED QUESTIONNAIRE

INSTRUCTIONS: Please complete and email to <u>admin@vpacoaching.com</u> . Once we receive your info, we will email you to set up a 30-min. free phone appointment. Answer to the best of your abilities – we will discuss any unclear areas when we speak. Any questions? Just give us a call at (888) 503-3560.
Your name
Name of business (proposed or final)
Type of business
Address, city, state
e no
Email address
No. of employees (including yourself)
When did you start your business?
Has your business grown since its inception; if so, how has it grown?
How do you manage your business finances? QuickBooks
Outside accountant
Family member Other
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What have you got in place now? Business Plan
Business Plan Website
Financial (loans, bank account setup, credit card setup)Advertising
Is this an Internet business?
Do you have a brick and mortar (actual building) business?
Sales/Marketing – How have you (or have you) branded your business;
What type of equipment do you utilize? Computer, Graphics, Printer, any specialty-type equipment
What do you think is your predominant issue in building your business?
Finances (underfunded)
Staff (understaffed; working with people, i.e., teams, individuals, other)
Marketing
Lack of strategy
Not clear on what your business should look like
Other

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What type of coaching are you looking for? Executive Business Other:
What objectives do you want to accomplish with coaching? For example, Increase sales Increase customer base Boost marketing/increase marketing reach Learn new business skills Other:
So that we can best serve you, tell us what you want to get out of this coaching experience? What subjects would you like us to teach?

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