Six-box model by Weisbord

PURPOSES: What business are we in?

RELATIONSHIPS: How do we manage conflict among people? With technologies?

HELPFUL MECHANISMS:

Have we adequate coordinating technologies?

REWARDS:

Do all needed tasks have incentives?

STRUCTURE:

How do we divide up the work?

LEADERHIP:

Does someone keep the boxes in balance?

ENVIRONMENT

Remember to question everything.

You must ask:

* 1. are the arrangements and processes called for by the formal system correct for each box?
  2. are the arrangements and processes developed by the informal system correct for each box?

What is strategy?