

# The Achiever Matrix

## Urgent

## Not urgent

Important

### The quadrant of urgency

- Crises
- Pressing problems
- Deadline-driven projects, meetings, preparations



### The quadrant of quality

- Preparation
- Prevention
- Values clarification
- Planning
- Relationship building
- True re-creation
- Empowerment



Not important

### The quadrant of deception

- Interruptions, some phone calls
- Many proximate, pressing matters
- Many popular activities
- Some emails, some reports
- Some meetings



### The quadrant of waste

- Trivia, busywork
- Junk emails
- Some phone calls
- Time wasters
- 'Escape' activities

