



HARDING PARKER & ASSOCIATES CONSULTING

Integrity-based. Customer-focused. Results-driven.

8205 Saltwood Place Raleigh,
NC 27617 Phone: 910-536-4588

www.hardingparker.com

DUNS: 079710667

CAGE CODE: 7DTL6

Business Classification: Small, Disadvantaged, Native
American Owned

NAICS & SIC CODES FOR SERVICES OFFERED

NAICS 541611 and SIC 8742 Codes:

Administrative Management and General Management Consulting
Services

NAICS 541618 and SIC 8748 Codes:

Other Management Consulting Services

NAICS 541690 and SIC Codes 8997:

Technical Consulting

NAICS 541612 and SIC 8742 Codes:

Human Resource Consulting

NAICS 541720 and SIC 8732 Codes:

Research and Development in the Social Sciences & Humanities

NAICS 561110 and SIC 8741 Codes:

Office Administration and Logistics Services

NAICS 561499 and SIC 8999:

Business Support Services

NAICS 611310 and SIC 8299:

Colleges, Universities & Professional Schools Consulting Services

NAICS 611430 and SIC 8299:

Professional Dev. Training

NAICS 611519 and SIC 8299

All Other Miscellaneous Schools and Instruction

NAICS 921190 and SIC 9199:

Other General Government Support, Project Management NAICS

611710 and SIC 8748

Educational Support Services

POC: Dr. Barry Harding

Phone: 910-536-4588

Email: hardingb@hardingparker.com

Testimonials:

What Our Clients Are Saying About Us

▪ *"...Extremely professional, very attentive, and customer friendly".
Mr. Vivek Tandon, Business Owner, Fayetteville, NC.*

▪ *"...Your professionalism was noticed not only by me but commented
on by top leaders, educators, and others." Dr. Dallas M. Freeman,
Chairman of the Board, Fayetteville Technical College, NC.*

▪ *"...I would highly recommend Harding & Parker Associates for your
consideration if you want professionalism, high work ethic, and
unimpeachable character. They know how to get results" Ms. Sally
Wofford, Chairperson Berkeley County School Board of Trustees, SC.*

Harding Parker & Associates, LLC is a premier professional services consulting firm that delivers highly effective customized solutions to federal, state, local agencies and business. We specialize in helping organizations and individuals increase their capacity and effectiveness in achieving objectives through well-conceived and executed change strategies. Our core competencies include:

Transformative Education

- ❖ Customer-focus and results driven - client customized targeted measurable impact- strategic human capital planning and performance goal setting
- ❖ Student persistence and outcomes- college assessment, low performance and school transitions
- ❖ Technical/vocational education- workforce development assessments
- ❖ Educational policy assessment – school merger transition and
- ❖ Licensure/Certified, nationally peer recognized and highly experienced team - business CEO's, teachers, K-12 principals, superintendents, LEA and state education department agencies team facilitators and trainers, university professors, national evaluators
- ❖ Programs, grant reviewers for educational agencies, colleges and universities
- ❖ Diversity and workforce planning – instructional systems design and (ISD) Assessments/Benchmarking, training solutions
- ❖ Organizational faculty salary and comprehensive studies

Research and Evaluation

- ❖ Data collection - evaluation, facilitation, focus groups, structured and semi-structured interviews
- ❖ Dissemination of findings – published report, conferences, presentations, policy briefs, analytical memos, limited social media
- ❖ Technical assistance – individual and agency performance feedback
- ❖ Quantitative and qualitative studies
- ❖ Research, analysis and reporting
- ❖ Skills (academic and applied) and competency
- ❖ Assessment/benchmarking training solutions

Technical Assistance and Training (TAT) and Facilitation

- ❖ Executive recruiting services, leadership coaching and training
- ❖ Program specific (content development and delivery) TAT
- ❖ Assessment/Benchmarking training solutions
- ❖ Instructional System Design (ISD)
- ❖ Executive development, leadership coaching, training and recruiting/searches
- ❖ Business and strategy coaching models/psychological/behavioral/cultural frameworks

Policy Support

- ❖ Research, data analysis, and process, policy recommendations
- ❖ School merger facilitation and evaluation
- ❖ Operational support project management
- ❖ All other miscellaneous school, general government, and instruction



**Past Performance, Selected Clients -
Rating Outstanding:**

- ❖ US Department of Education
- ❖ North Carolina Department of Public Instruction
- ❖ American Institute for Research
- ❖ North Carolina State University
- ❖ NY CUNY and SUNY Universities
- ❖ Trio Program evaluators
- ❖ North Carolina Local Education Authorizes
- ❖ Texas School System
- ❖ Leadership Management Solutions Consulting
- ❖ National SFLA+ Architect
- ❖ Houston School District
- ❖ North Carolina County Commissioners
- ❖ Berkeley County Schools, South Carolina
- ❖ North Carolina Indian Commission
- ❖ North Carolina Community Colleges
- ❖ National Malcom Baldrige Group Examiner
- ❖ EDU Learn, Barcelona, Spain

Our competent core senior leadership team members are highly respected for their talents and getting results. We have successfully served as practitioners at some of the highest levels of leadership in some of the most challenging situations in the education and business profession in the nation. We are highly respected locally, state, and nationally, awarded and peer recognized educators in the profession. Our clients differentiate us based on our:

- ❖ Customer focus- listening and meeting their needs
- ❖ Reputation for quality in work deliverables-innovation, friendly and creativity
- ❖ Project decisions-designed to achieve goals and outcomes with proficiency
- ❖ Focus; providing innovative and creative solutions; and sustained improvement strategies after project delivery
- ❖ Competent core team and vast network of talented and respected experts in work product, analytics, quality assurance, providing value added customer relationships and services to exceed the skills clients will need for tomorrow's global competition. Fidelity to its values always acting with the highest integrity.
- ❖ We keep our commitments. We know how to get results.

Professional, Administrative, Logistics and Staffing Support

- ❖ Conference logistics and support
- ❖ Acquisition management
- ❖ Research and executive searches
- ❖ Keynote public speaking

Performance Management

- ❖ National Malcom Baldrige Certified Examiner
- ❖ ISO 9001, Six Sigma and Lean Six sigma
- ❖ Scholar- practitioner methods
- ❖ All certifications teacher, principal and superintendent, colleges and universities
- ❖ Team facilitators/ trainers are licensure/certified and hold Ed. D degrees
- ❖ National recognized and peer awarded educators and business leaders
- ❖ National and international speakers and published authors
- ❖ Team/ leaders/coaches/facilitators have served as practitioner business CEO'S, teachers, principals, school superintendents, university professors and administrators
- ❖ Expert consulting working with federal, state education agencies, LEA's/Low performing schools, programs
- ❖ School, state, and federal programs, team assessment
- ❖ Certified trainers, personal and program evaluators

Interactive collaboration

Harding Parker & Associates (HPA) is a Raleigh, North Carolina based 21st-century education and business solutions disadvantaged, Native American, small business. Our research--based programs and core senior level diverse professional staff of experienced business CEO's owner/ leaders, teachers, K-12 principals, superintendents, university professors, project managers, research/evaluators, technical assistance providers, and administrators all hold professional licensure/certifications and earned doctoral degrees. Our expertise is in developing capacity building solutions, programs, and providing services that are engaging, interactive, and culturally relevant. With distinction and with over 75 years combined leadership experience (HPA's) team has successfully served clients in some of the lowest performing and most diverse organizations in the nation. As front line practitioners, our talented team has been working together for over 15 years—and this experience has equipped HPA with the capability to concurrently and proficiently to deploy targeted resources to address multiple, wide-range client needs at a fair cost - and in an effective manner. Additionally, we maintain an extensive network of consultants and subject matter experts in the fields of educational leadership coaching, mentoring, strategic planning, workforce development, career technical education, school improvement planning, grant evaluation, executive searches, and postsecondary education.



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