



you can

MARCH - JUNE 2020

do it 

Success comes from consistency.

Consistently booking parties. Consistently selling products. Consistently working on your goals so you can **Be Focused** on achieving them. That's how you can achieve the **You Can Do It! Seminar Consistency Challenge**.

Independent Beauty Consultants and Independent Sales Directors will earn the *You Can Do It!* Seminar Consistency Challenge necklace when they complete the **three qualifications below**:

- Achieve the *You Can Do It!* Challenge each month,* March through June 2020.
- Add one *Great Start*-qualified** new personal team member within the challenge time frame.
- Attend Seminar 2020.

Achievers will pick up their *You Can Do It!* Seminar Consistency Challenge necklace at the Prize Party. Bling Button Badges will be required for admittance to the Prize Party and must be picked up at Registration prior to the party. **Achievers MUST attend Seminar 2020 to receive their necklace. The prize will NOT be mailed to achievers after Seminar 2020.**

Go to *Mary Kay InTouch*® for complete challenge rules and details.

*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 order requirement. One jewelry piece per challenge achiever.

**A *Great Start*-qualified new personal team member is one whose initial order or cumulative orders with the Company are \$600 or more in wholesale Section 1 products, and the order(s) are received and accepted by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is received and accepted by the Company.

MARY KAY

SEMINAR CONSISTENCY
CHALLENGE

be
focused.