

MARCH

be
connected.

In March, it's all about staying connected to your customers and your Mary Kay family. Stay connected with your customers to make sure they have all the products they need. It's also the perfect time to connect with your Mary Kay family and the Company by attending your local Career Conference. Why not take the time to invest in yourself and in your business.

Be Connected, and you could earn the March necklace in the **You Can Do It! Challenge**.

It all starts with setting and achieving a retail selling goal to support a \$600 or more monthly wholesale Section 1 order. Each month during the 2019 – 2020 Seminar year that an Independent Beauty Consultant places a cumulative \$600* or more wholesale Section 1 order, she can earn a monthly jewelry piece from the must-have **You Can Do It! Challenge Collection by R.J. Graziano**. That \$600 wholesale Section 1 order a month could be just what you need to help you achieve other Mary Kay challenges, too, like earning quarterly Star Consultant status or crossing the Seminar stage in the Queen's Court of Personal Sales.

you can

do it

MARY KAY



Everyone is
buzzing about
the **You Can Do It!**
Challenge!



Mary Kay Ash always
believed a woman could do
whatever she put her mind to.
And we know
You Can Do It! too.

Go to **Mary Kay InTouch**[®]
for complete challenge
rules and details.

*The \$600 or more wholesale Section 1 order requirement can be placed in one single order or placed in cumulative orders as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts will also count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry inside your qualifying order. One jewelry piece per achiever each month.