**Picture Day** 

Dishop Photography 610 262 0967

From: Michael Bartz <mabartz@bishopphoto.com>

Wed, Nov 06, 2019 10:39 AM

**Subject:** Picture Day

7 attachments

To: elitemmactr@rcn.com

Hello,

Thanks for contacting me this morning. We are available on Saturday, November 23. I would just need to know the start time and schedule for the day.

Bishop Photo has been in the business of youth sports photography for 36 years. We offer quality products for your players & parents, a well-trained staff of kid-friendly photographers, a fulltime customer service department and our own full-service color lab. We work with hundreds of organizations just like yours and we would love to put YOUR TEAMS on OUR TEAM!

As a NEW 2019-2020 Premier Customer, we will provide the following incentive package:

A \$3 rebate for every package purchased and a \$3 rebate for every Memory Mate purchased, plus a \$1 rebate for every extra item purchased.

FREE 5 x 7 group photo for EVERY instructor.

ALL group photos available electronically for promotional and website use — FREE!

FREE 3 x 5 feet vinyl group composite banner featuring all group photos and your logo.

FREE 8 x 10 Photo Calendar for anyone who places their order online.

NEW NEXGEN Memory Mate template featuring a larger individual photo that parents love!

Compare our prices and incentives – We have products starting at just \$9.00 and our very popular Custom Memory Mate featuring an individual photo, a team photo and your logo is only \$17.00, and you get a \$3 rebate for every Memory Mate purchased. Parents can purchase packages or a la carte items depending on their needs. We offer two ways to order. Parents can use the order envelopes that we provide or they can use our online ordering site.

We know that busy sports' parents love to order their photos online. NOW, we've made it even easier with our mobile optimized site! I'm sure that your parents NEVER forget to bring the order envelope on Picture Day, but if they do, they can order photos on their smartphone right from the gym! And, anyone who places an online order will receive a FREE 8 x 10 Photo Calendar, that's a \$18.00 value FREE!

Please let me know if you have any questions.

Thanks, Michael

## **Michael A Bartz**

Regional Sales Manager Bishop Photo

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"The difference between the impossible and the possible lies in a person's determination." ~Vince Lombardi



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