



SEEC's COVID-19 Survey #3: Business Relief & PPE

Sunday, May 03, 2020

114

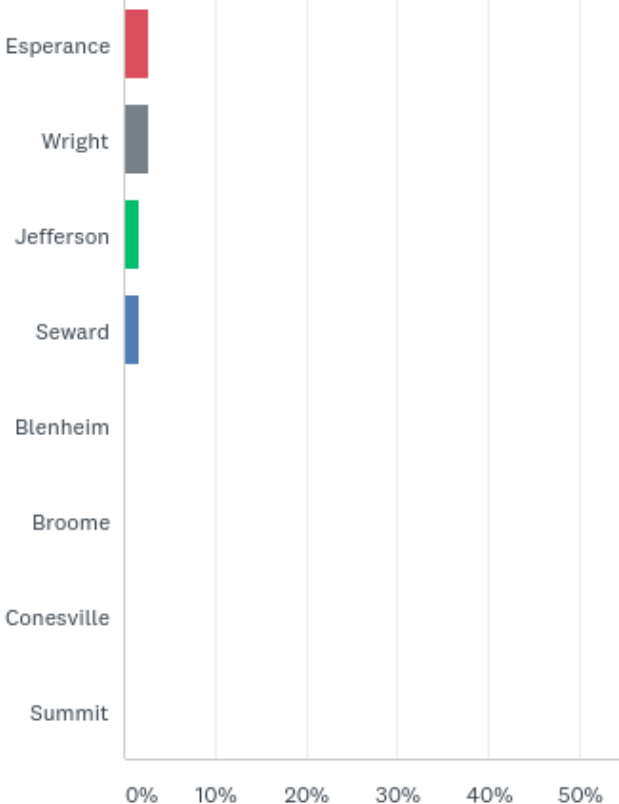
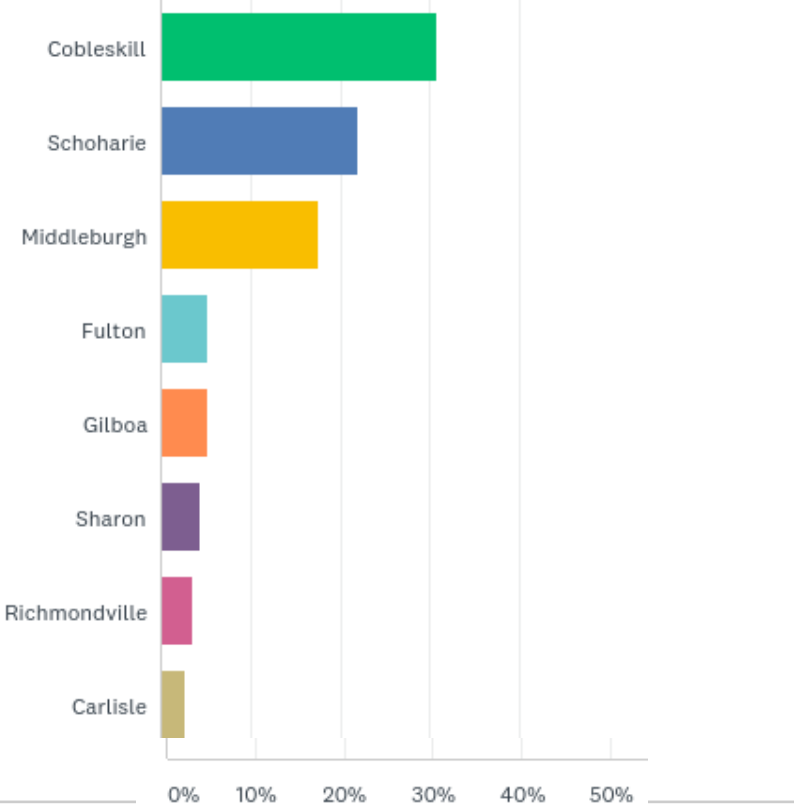
Total Responses

Date Created: Sunday, April 26, 2020

Complete Responses: 90

Q1: In which town do you operate your business?

Answered: 114 Skipped: 0



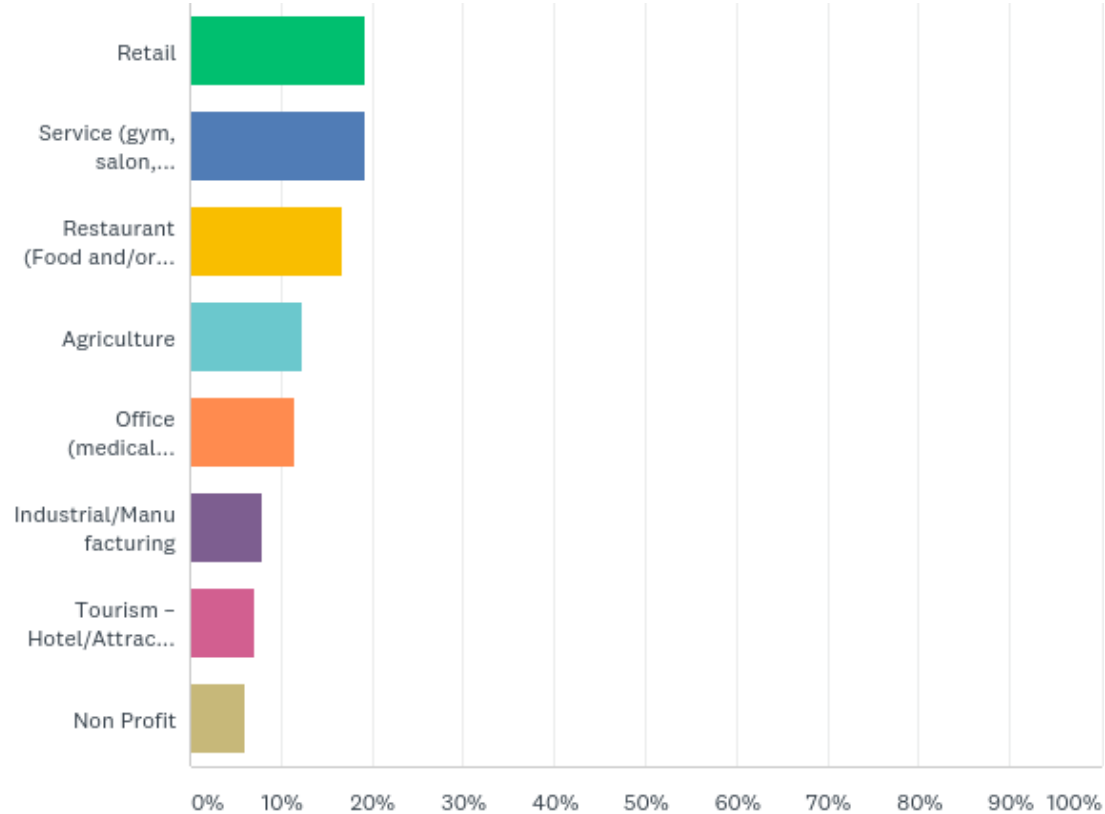
Q1: In which town do you operate your business?

Answered: 114 Skipped: 0

ANSWER CHOICES	RESPONSES	
Cobleskill	30.70%	35
Schoharie	21.93%	25
Middleburgh	17.54%	20
Fulton	5.26%	6
Gilboa	5.26%	6
Sharon	4.39%	5
Richmondville	3.51%	4
Carlisle	2.63%	3
Esperance	2.63%	3
Wright	2.63%	3
Jefferson	1.75%	2
Seward	1.75%	2
Blenheim	0.00%	0
Broome	0.00%	0
Conesville	0.00%	0
Summit	0.00%	0
TOTAL		114

Q2: What type of business do you own/operate?

Answered: 114 Skipped: 0



Q2: What type of business do you own/operate?

Answered: 114 Skipped: 0

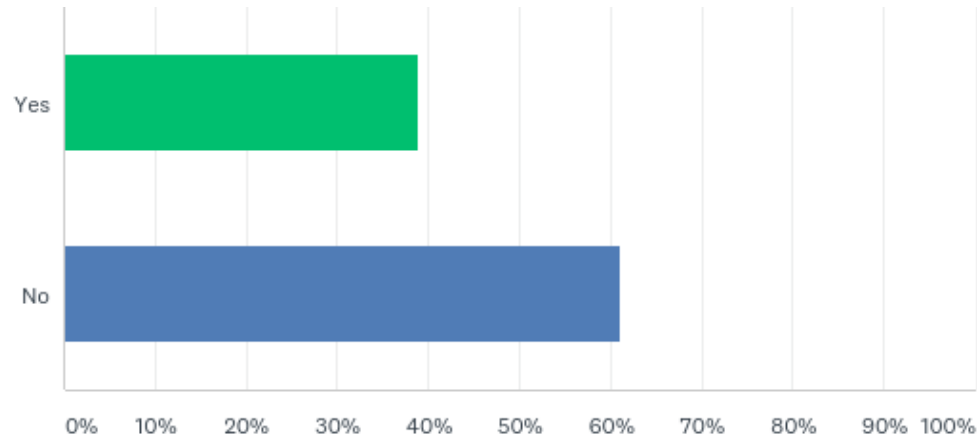
ANSWER CHOICES	RESPONSES	
Retail	19.30%	22
Service (gym, salon, laundromat, etc.)	19.30%	22
Restaurant (Food and/or Beverage)	16.67%	19
Agriculture	12.28%	14
Office (medical office, insurance, etc)	11.40%	13
Industrial/Manufacturing	7.89%	9
Tourism - Hotel/Attraction	7.02%	8
Non Profit	6.14%	7
TOTAL		114

Only Restaurant/Bar Sector Saw This Question (links provided to each grant opportunity)

Answered: 18 Skipped: 96

Q3: Are you aware of the following restaurant employee grant opportunities?

- Restaurant Strong Fund
- U.S. Bartender's Guild National Charity Foundation
- National Restaurant Association Educational Foundation (NRAEF) Restaurant Employee Relief Fund



Only Restaurant/Bar Sector Saw This Question (links provided to each grant opportunity)

Answered: 18 Skipped: 96

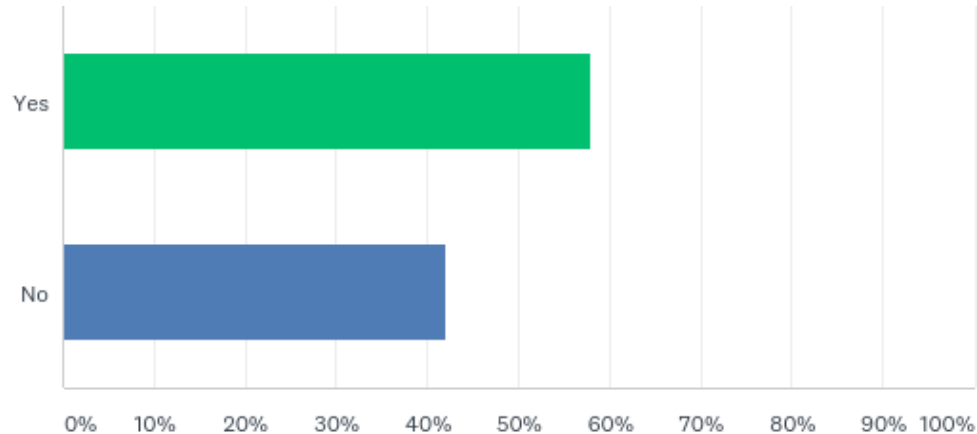
Q3: Are you aware of the following restaurant employee grant opportunities?

- Restaurant Strong Fund
- U.S. Bartender's Guild National Charity Foundation
- National Restaurant Association Educational Foundation (NRAEF) Restaurant Employee Relief Fund

ANSWER CHOICES	RESPONSES	
Yes	38.89%	7
No	61.11%	11
TOTAL		18

Q4: Have you applied for funding through a federal relief program on behalf of your business?

Answered: 112 Skipped: 2



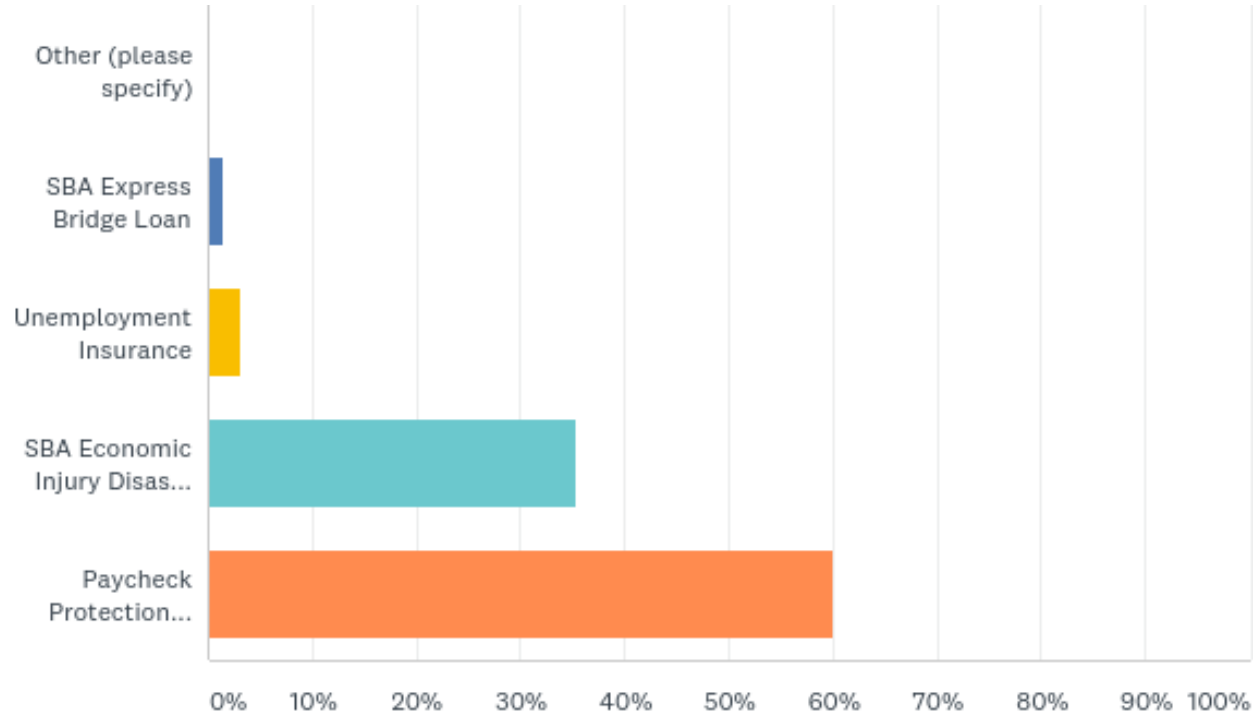
Q4: Have you applied for funding through a federal relief program on behalf of your business?

Answered: 112 Skipped: 2

ANSWER CHOICES	RESPONSES	
Yes	58.04%	65
No	41.96%	47
TOTAL		112

Q5: Which federal relief program did you apply for?

Answered: 65 Skipped: 49



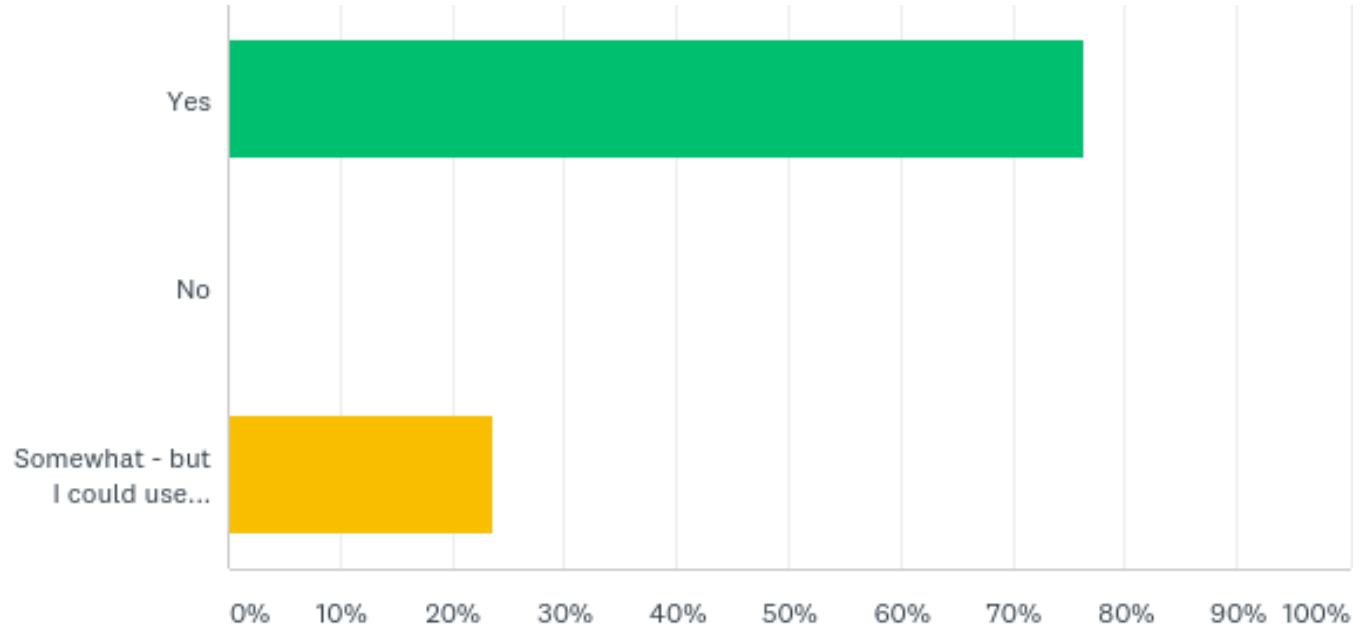
Q5: Which federal relief program did you apply for?

Answered: 65 Skipped: 49

ANSWER CHOICES	RESPONSES	
Other (please specify)	0.00%	0
SBA Express Bridge Loan	1.54%	1
Unemployment Insurance	3.08%	2
SBA Economic Injury Disaster Loan (EIDL) and Loan Advance	35.38%	23
Paycheck Protection Program (PPP)	60.00%	39
TOTAL		65

Q6: So you've applied for the Paycheck Protection Program (PPP). Do you have a firm understanding of the loan terms that must be followed in order for your loan to be considered for forgiveness?

Answered: 38 Skipped: 76



Q6: So you've applied for the Paycheck Protection Program (PPP). Do you have a firm understanding of the loan terms that must be followed in order for your loan to be considered for forgiveness?

Answered: 38 Skipped: 76

ANSWER CHOICES	RESPONSES	
Yes	76.32%	29
No	0.00%	0
Somewhat - but I could use additional technical assistance to be sure.	23.68%	9
TOTAL		38

Anyone who applied for PPP and indicated they could use more technical assistance on how the loan is administered, was shown this slide:

Q7



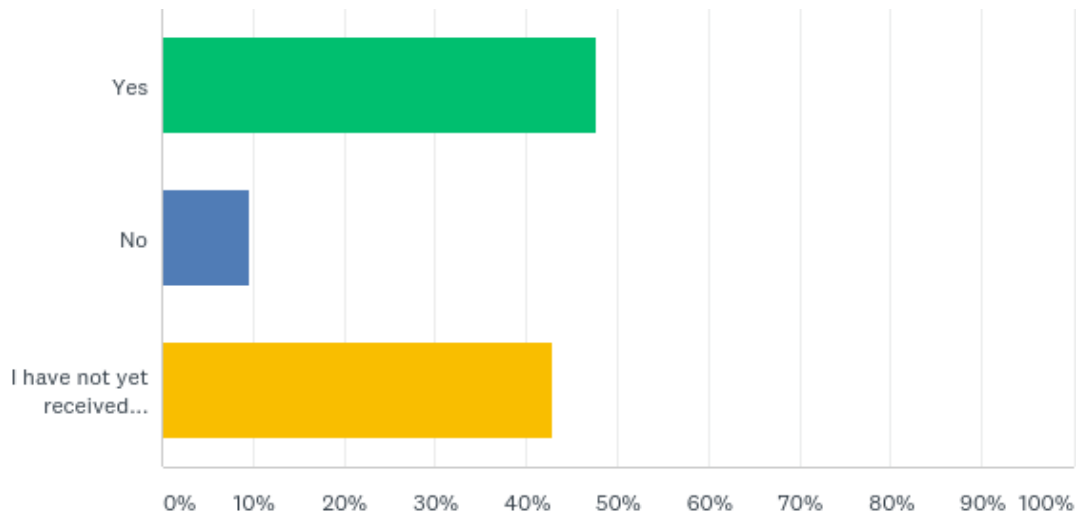
Save as ▾

Please click the link below to register to receive a replay of an SBA webinar that will explain how to manage your PPP loan. The short video will address PPP forgiveness terms, how to calculate your forgiveness, go over the documentation you will need to apply for forgiveness and provide answers to “Frequently Asked Questions”: [CLICK HERE:SBA Webinar on PPP Loan Management](#)

Answered: 0 Skipped: 114

Q8: Was your federal relief application accepted?

Answered: 63 Skipped: 51



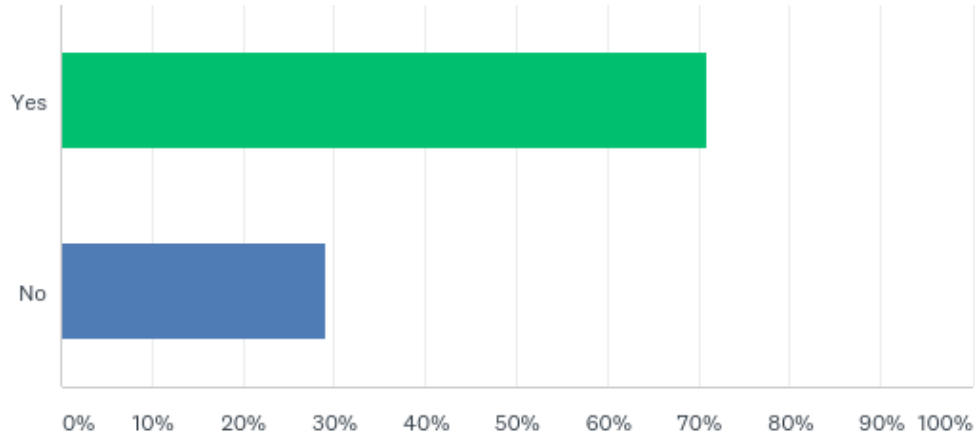
Q8: Was your federal relief application accepted?

Answered: 63 Skipped: 51

ANSWER CHOICES	RESPONSES	
Yes	47.62%	30
No	9.52%	6
I have not yet received confirmation either way	42.86%	27
TOTAL		63

Q9: Has your business received the disbursement yet?

Answered: 31 Skipped: 83



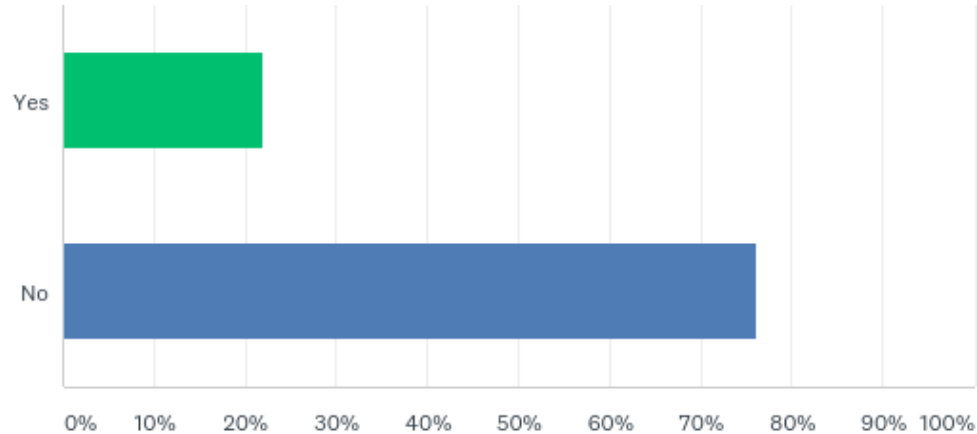
Q9: Has your business received the disbursement yet?

Answered: 31 Skipped: 83

ANSWER CHOICES	RESPONSES	
Yes	70.97%	22
No	29.03%	9
TOTAL		31

Q10: Have you applied for or received any other grants made available during the COVID-19 crisis? If so, please let us know which grants in the comment box.

Answered: 105 Skipped: 9



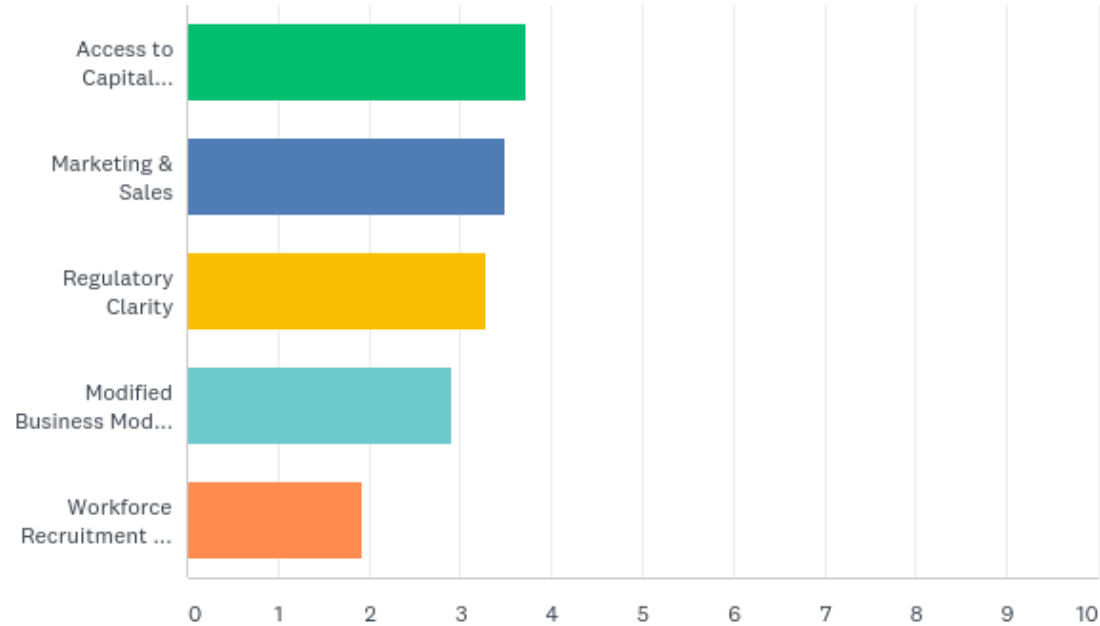
Q10: Have you applied for or received any other grants made available during the COVID-19 crisis? If so, please let us know which grants in the comment box.

Answered: 105 Skipped: 9

ANSWER CHOICES	RESPONSES	
Yes	21.90%	23
No	76.19%	80
TOTAL		105

Q11: Please rank the resource most needed after your business is able to resume “normal” operations. (“1” is the most needed, “5” is the least needed)

Answered: 92 Skipped: 22



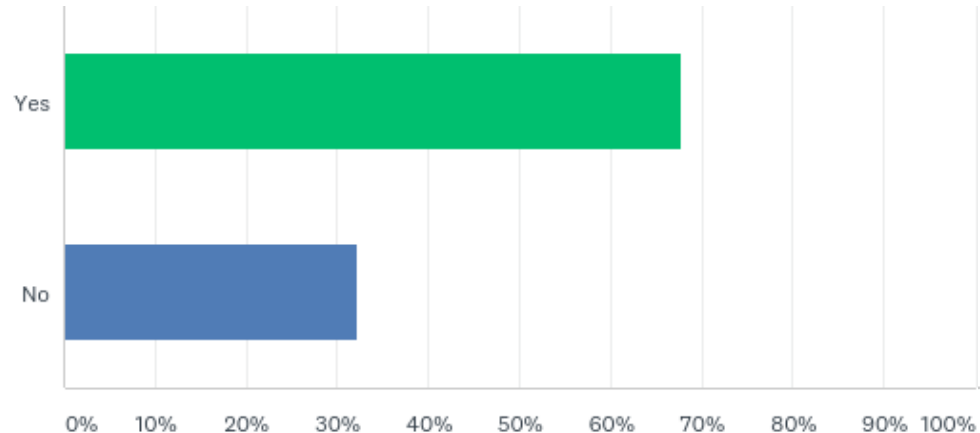
Q11: Please rank the resource most needed after your business is able to resume “normal” operations. ("1" is the most needed, "5" is the least needed)

Answered: 92 Skipped: 22

	1	2	3	4	5	TOTAL	SCORE
Access to Capital (Loans/Grants)	45.68% 37	17.28% 14	13.58% 11	9.88% 8	13.58% 11	81	3.72
Marketing & Sales	27.50% 22	26.25% 21	22.50% 18	15.00% 12	8.75% 7	80	3.49
Regulatory Clarity	24.32% 18	22.97% 17	21.62% 16	18.92% 14	12.16% 9	74	3.28
Modified Business Model Guidance	9.46% 7	25.68% 19	25.68% 19	24.32% 18	14.86% 11	74	2.91
Workforce Recruitment & Training	4.11% 3	8.22% 6	13.70% 10	24.66% 18	49.32% 36	73	1.93

Answered: 96 Skipped: 18

Q12: Governor Cuomo extended the "New York State on PAUSE" mandate until May 15, 2020. In doing so, executive orders 202.17 and 202.18 were both issued, requiring all people in New York to wear masks or face coverings in public when they are not able to maintain safe social distancing. Previously, Governor Cuomo issued executive order 202.16, directing employers to provide essential workers with face coverings when in direct contact with customers or members of the public. Businesses with essential employees must provide, at their expense, face coverings for their employees. Does your business have the necessary PPE (personal protective equipment) in order to comply with the state mandates?



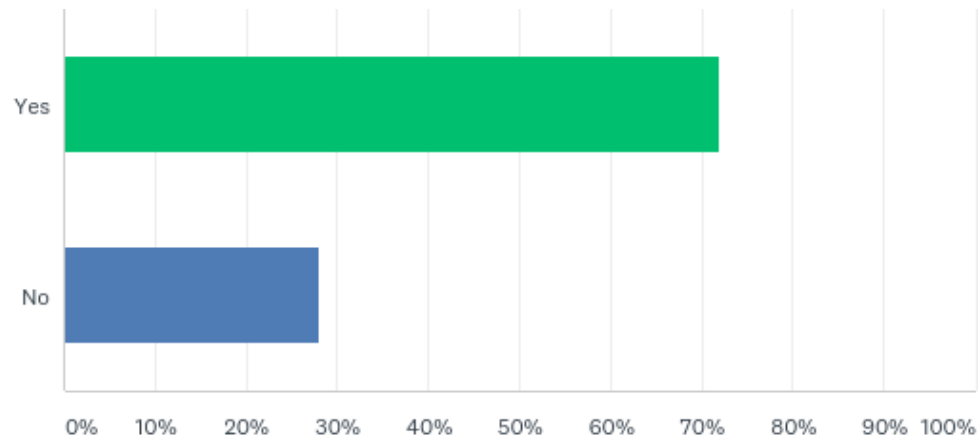
Answered: 96 Skipped: 18

Q12: Governor Cuomo extended the "New York State on PAUSE" mandate until May 15, 2020. In doing so, executive orders 202.17 and 202.18 were both issued, requiring all people in New York to wear masks or face coverings in public when they are not able to maintain safe social distancing. Previously, Governor Cuomo issued executive order 202.16, directing employers to provide essential workers with face coverings when in direct contact with customers or members of the public. Businesses with essential employees must provide, at their expense, face coverings for their employees. Does your business have the necessary PPE (personal protective equipment) in order to comply with the state mandates?

ANSWER CHOICES	RESPONSES	
Yes	67.71%	65
No	32.29%	31
TOTAL		96

Q13: Do you need assistance in securing PPE in order for your business to comply?

Answered: 32 Skipped: 82



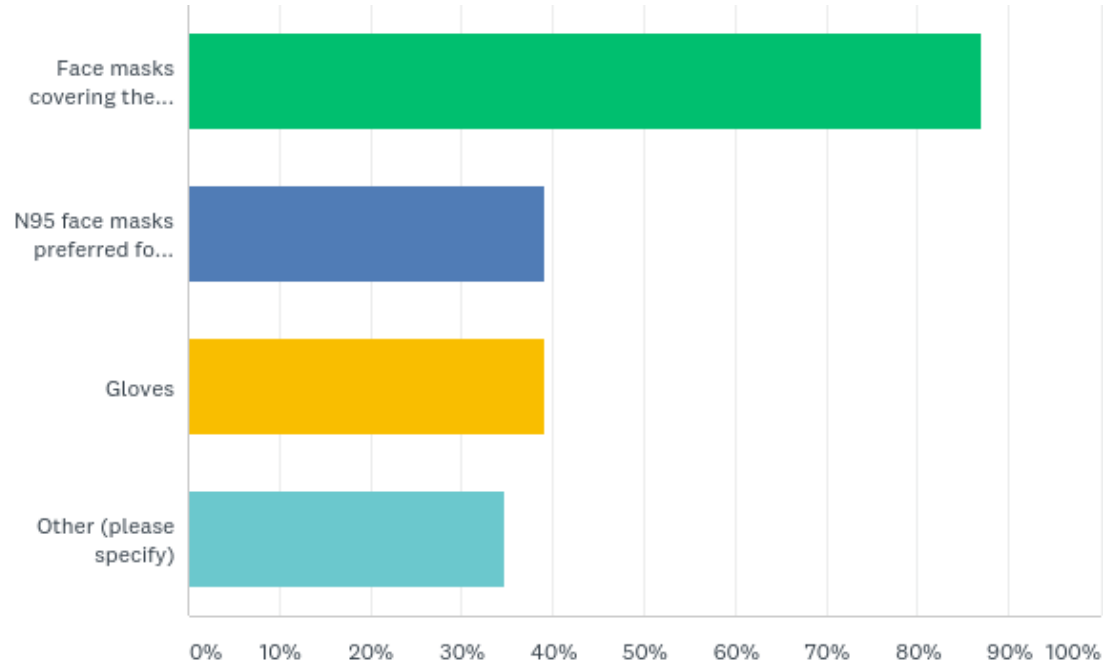
Q13: Do you need assistance in securing PPE in order for your business to comply?

Answered: 32 Skipped: 82

ANSWER CHOICES	RESPONSES	
Yes	71.88%	23
No	28.13%	9
TOTAL		32

Q14: Please indicate which PPE you will need assistance finding (check all that apply)

Answered: 23 Skipped: 91



Q14: Please indicate which PPE you will need assistance finding (check all that apply)

Answered: 23 Skipped: 91

ANSWER CHOICES	RESPONSES	
Face masks covering the nose and mouth (NOT N95)	86.96%	20
N95 face masks preferred for my business	39.13%	9
Gloves	39.13%	9
Other (please specify)	34.78%	8
Total Respondents: 23		

“Other” Responses for Question # 14 re: PPE Needs

Showing 8 responses

Disinfectant spray or wipes
5/3/2020 7:59 PM

is hard to find supply , we need all the assistant we can as posible
5/3/2020 1:55 AM

hand sanitizer
5/2/2020 7:14 PM

Hand Sanitizer
5/1/2020 6:24 PM

All of it.
4/30/2020 3:28 PM

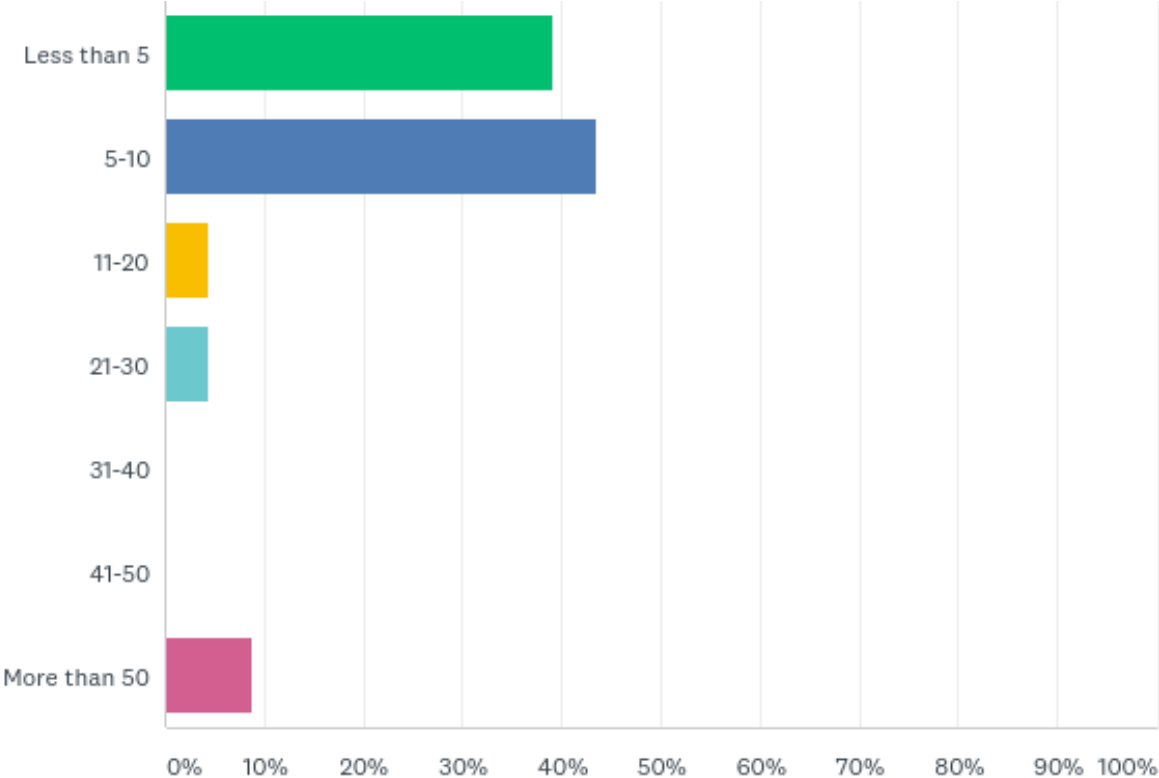
Face Shield
4/30/2020 7:22 AM

Disinfectant
4/29/2020 5:02 PM

hand sanitizer
4/29/2020 1:07 PM

Q15: How many employees will you need to provide PPE for?

Answered: 23 Skipped: 91



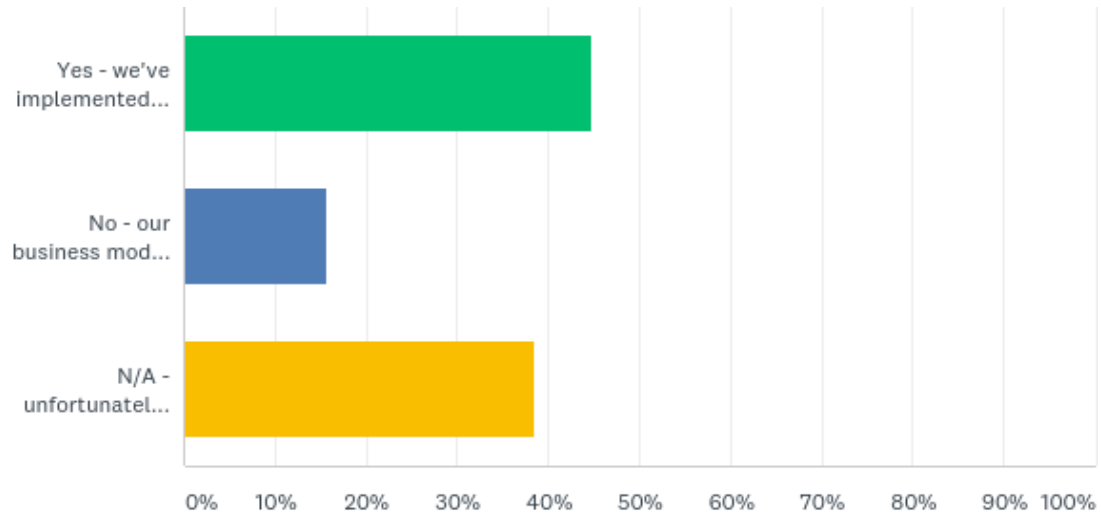
Q15: How many employees will you need to provide PPE for?

Answered: 23 Skipped: 91

ANSWER CHOICES	RESPONSES	
Less than 5	39.13%	9
5-10	43.48%	10
11-20	4.35%	1
21-30	4.35%	1
31-40	0.00%	0
41-50	0.00%	0
More than 50	8.70%	2
TOTAL		23

Answered: 96 Skipped: 18

Q16: "Necessity is the mother of invention" have you implemented any business model changes that enabled you to keep your business open during the COVID-19 crisis (excluding changes to your sanitation routines)? If so, please tell us about them in the comment box.



Answered: 96 Skipped: 18

Q16: "Necessity is the mother of invention" have you implemented any business model changes that enabled you to keep your business open during the COVID-19 crisis (excluding changes to your sanitation routines)? If so, please tell us about them in the comment box.

ANSWER CHOICES	RESPONSES	
Yes - we've implemented changes to our business model (explain below)	44.79%	43
No - our business model is the same as before the COVID-19 crisis	15.63%	15
N/A - unfortunately, our business has been closed during the COVID-19 crisis	38.54%	37
TOTAL		96

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 1 of 10)

Showing 41 responses



I will be conducting virtual tours for all of my listed properties and uploading to the mls and marketing sites in order to further decrease foot traffic to homes.

5/3/2020 8:08 PM

[View respondent's answers](#)

[Add tags](#) ▼



Online shop

5/3/2020 8:06 PM

[View respondent's answers](#)

[Add tags](#) ▼



travel by separate vehicles to job sites, working from home,

5/3/2020 8:03 PM

[View respondent's answers](#)

[Add tags](#) ▼



Offering takeout/ curbside/ delivery

5/3/2020 7:59 PM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 2 of 10)



Temporarily suspended sending people to have x-rays at the hospital. Changed how appointments are made, how many people are in the office are in at the same time.

5/3/2020 7:56 PM

[View respondent's answers](#) [Add tags](#) ▼



Takeout was <5% of our restaurant business before with all pickup and virtually 0% delivery (except for catering). Now that it is 100% through pickup and delivery, we have changed our web presence to updates to our menus twice a day for lunch and dinner. We are about to add groceries to-go (pickup and delivery) with an online grocery menu on our website. Holidays (Easter & Mother's day is 100% pre-order, family style, to-go). As a result, our sales for the period March 17 through today, April 29 are 49% of the same period last year.

5/3/2020 7:53 PM

[View respondent's answers](#) [Add tags](#) ▼



Curbside pickup, delivery. Pre order bouquets only

5/2/2020 9:43 PM

[View respondent's answers](#) [Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 3 of 10)

lost drive by traffic for the most part, but see increase in on-line and phone orders

5/2/2020 2:49 PM

[View respondent's answers](#)

[Add tags](#) ▼

We have been unable to open our Retreat Center at all.

5/2/2020 8:32 AM

[View respondent's answers](#)

[Add tags](#) ▼

created a self serve pick-up service, online ordering/payment system, and this week we are initiating shipping

5/2/2020 4:26 AM

[View respondent's answers](#)

[Add tags](#) ▼

We will require Social Distancing & Employee face masks when we reopen at the end of May.

5/1/2020 6:29 PM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 4 of 10)



Less in office hours, working from home,

5/1/2020 8:56 AM

[View respondent's answers](#)

[Add tags](#) ▼



Kids dropped off and picked up outside staff wearing Masks

5/1/2020 7:47 AM

[View respondent's answers](#)

[Add tags](#) ▼



We are requiring social distancing, use of masks, etc. We are not opening our pool, arcade room, laundry (by appointment only), playground. We're discouraging group get-togethers and are using special hours and are taking orders for take-out from our store.

4/30/2020 10:23 PM

[View respondent's answers](#)

[Add tags](#) ▼



more curbside and low contact delivery of goods. Changes will be made at farmer's markets as well to limit direct contact

4/30/2020 9:10 PM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 5 of 10)

Limited people in retail space and places tables to limit access to staff

4/30/2020 9:03 PM

[View respondent's answers](#)

[Add tags](#) ▼

video conferencing, remote teaching

4/30/2020 3:51 PM

[View respondent's answers](#)

[Add tags](#) ▼

Setup most employees to work from home

4/30/2020 12:26 PM

[View respondent's answers](#)

[Add tags](#) ▼

We have given employees training on social distancing and sanitation. Have installed signage and barriers to assist in maintaining social distancing along with purchasing sanitizers and face masks for all employees. Instituted a direct order.....if you are sick or have any symptoms.....stay home.

4/30/2020 11:37 AM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 6 of 10)

We have staggered employee schedules to separate all employees during their day

4/30/2020 10:42 AM

[View respondent's answers](#)

[Add tags](#) ▼

face mask

4/30/2020 7:29 AM

[View respondent's answers](#)

[Add tags](#) ▼

We have instituted work from home policies

4/30/2020 7:23 AM

[View respondent's answers](#)

[Add tags](#) ▼

We've implemented preorder curbside pick-up and delivery service for our retail sales.

4/30/2020 7:23 AM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 7 of 10)

Different advertising tactics, partnership with local business and organizations, cut in some advertising.

4/30/2020 7:04 AM

[View respondent's answers](#)

[Add tags](#) ▼

No customers inside

4/30/2020 6:58 AM

[View respondent's answers](#)

[Add tags](#) ▼

Are employees are now working remotely

4/29/2020 9:52 PM

[View respondent's answers](#)

[Add tags](#) ▼

We have transitioned to taking orders online or via telephone and providing a drop off/pick up service instead of an in-store experience.

4/29/2020 8:39 PM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 8 of 10)



We do curbside service- bring pet inside the building, clients stay outside. Communicate with clients via telephone rather than face to face. We do wear masks and gloves and maintain 6 ft best we can at work- difficult to do with some work tasks. But i doing this we can only do about 1/3- 1/2 of what we normally do in a day.

4/29/2020 7:03 PM

[View respondent's answers](#)

[Add tags](#) ▼



We are a services company and we changed the way we handle in home installations. Our employees do not go in the homes and leave material at the door and talk customers through in home installations.

4/29/2020 6:14 PM

[View respondent's answers](#)

[Add tags](#) ▼



We implemented both a curbside pick up service and a delivery service.

4/29/2020 5:01 PM

[View respondent's answers](#)

[Add tags](#) ▼



Online ordering

4/29/2020 4:40 PM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 9 of 10)

Facebook Live, On-line Selling, partnering with other area businesses

4/29/2020 4:36 PM

[View respondent's answers](#)

[Add tags](#) ▼

Customers now Coal is for orders.

4/29/2020 4:34 PM

[View respondent's answers](#)

[Add tags](#) ▼

Stations 6 feet apart, masks and hand sanitizer provided. 1 client per stylist at a time. Everything disinfected after each person leaves the space, chairs, counters, door handles etc. customer can also check out from the chair on their phone

4/29/2020 4:28 PM

[View respondent's answers](#)

[Add tags](#) ▼

We are unable to show our products in stores and at shows. We are relegated to making stock.

4/29/2020 4:24 PM

[View respondent's answers](#)

[Add tags](#) ▼

“Other” Responses for Question # 16 re: Changes to Business Model (pg. 10 of 10)

Phone orders and curbside pick ups.

4/29/2020 4:22 PM

[View respondent's answers](#)

[Add tags](#) ▼

We are supporting our students and their families through remote learning options and support.

4/29/2020 1:48 PM

[View respondent's answers](#)

[Add tags](#) ▼

I do child care. Essential parents wait outside at pick up time and I send the children out to them.

4/29/2020 1:31 PM

[View respondent's answers](#)

[Add tags](#) ▼

More staff for sanitation when we are allowed to open, additional seating fir social distancing

4/29/2020 12:30 PM

[View respondent's answers](#)

[Add tags](#) ▼

we opened online ordering and free local delivery

Entire shop has been food grade sanitized...then anyone entering building has only a 6' area to stand.

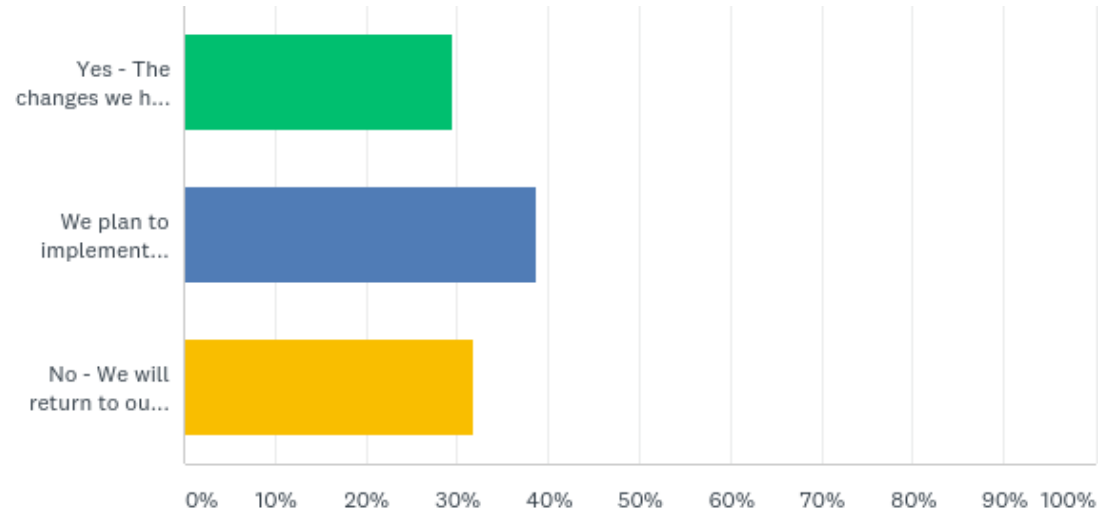
4/29/2020 12:13 PM

[View respondent's answers](#)

[Add tags](#) ▼

Q17: Will you continue the changes you've made to your business model, once you are allowed to return to "normal" operations?

Answered: 44 Skipped: 70



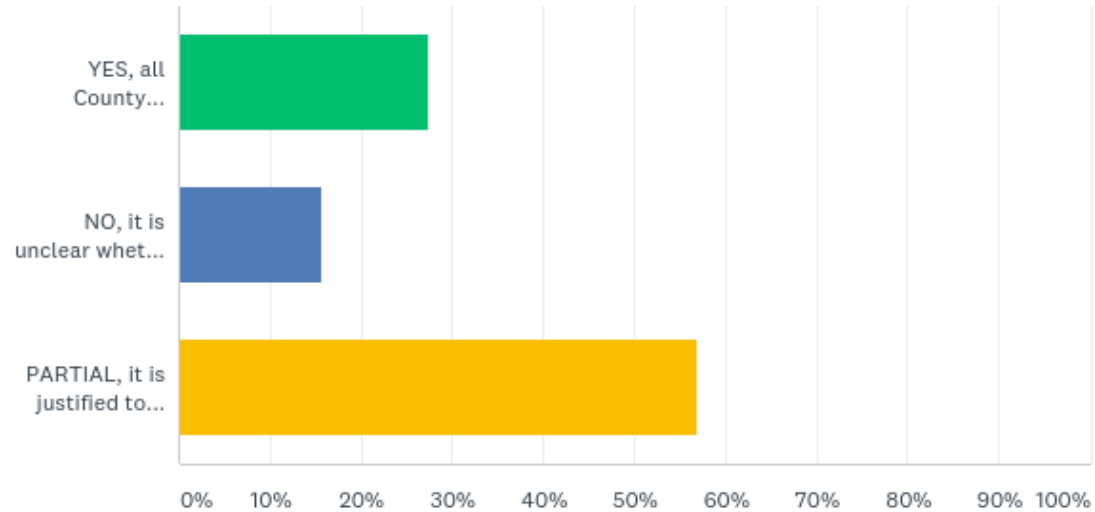
Q17: Will you continue the changes you've made to your business model, once you are allowed to return to "normal" operations?

Answered: 44 Skipped: 70

ANSWER CHOICES	RESPONSES	
Yes - The changes we have made have added value to our business.	29.55%	13
We plan to implement additional changes, as a way to try and enhance our business' success.	38.64%	17
No - We will return to our pre-COVID business model and will not be making any business modifications.	31.82%	14
TOTAL		44

Q18: Once the current "New York State on PAUSE" mandate ends on May 15th, should all Schoharie County businesses be allowed to reopen on May 16th?

Answered: 95 Skipped: 19



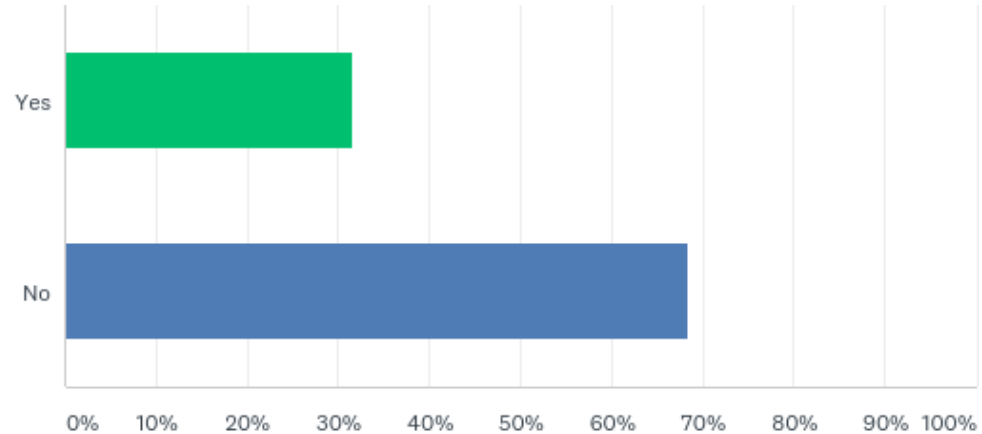
Q18: Once the current "New York State on PAUSE" mandate ends on May 15th, should all Schoharie County businesses be allowed to reopen on May 16th?

Answered: 95 Skipped: 19

ANSWER CHOICES	RESPONSES	
YES, all County businesses should reopen as soon as possible.	27.37%	26
NO, it is unclear whether or not the virus contagion will be properly managed.	15.79%	15
PARTIAL, it is justified to reopen businesses systematically, based on scientific metrics or the type of business, rather than geography	56.84%	54
TOTAL		95

Q19: Would you be interested in participating in a COVID-19 Schoharie County Business Recovery Task Force? If so, please make sure to leave your contact information on the next page so we can reach out to you with more details.

Answered: 92 Skipped: 22



Q19: Would you be interested in participating in a COVID-19 Schoharie County Business Recovery Task Force? If so, please make sure to leave your contact information on the next page so we can reach out to you with more details.

Answered: 92 Skipped: 22

ANSWER CHOICES	RESPONSES	
Yes	31.52%	29
No	68.48%	63
TOTAL		92