Print this page and cut apart the three sets of instructions. Slip the instructions inside the TimeWise Repair samples and give them to your customers to experience a pampering facial. The samples should include enough for them to use more than one time. Make sure you let them know that. If they use it twice, it will be even more set in their routine. When you give her the sample, tell her you will follow up in 24hours to get her opinion.

Instructions for TimeWise Repair™ Trial Facial

- Using a small amount of cleanser (about the size of a pea) and water, create a rich lather and massage over face and neck. Rinse well with a warm wet wash cloth. Avoid eye area.
- Draw an imaginary line down the center of your face. Smooth some of the Serum on only one side of your face & neck using an upward and outward motion. This will be your "pampered side" for the rest of the facial.
- $\overline{\mathcal{S}}$ If you are doing this in the morning, apply day cream to "pampered side".
- 4 If you are doing this in the evening, apply the night cream to "pampered side".
- 5 On the "pampered side", pat eye cream around the eye area.
- 6 Compare sides.



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