



Capital Source Solutions, LLC

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How we are Helping

We represent business and real estate borrowers in the greater St. Louis metro area, including southern Illinois, helping them identify and secure the most attractive loans for their particular needs.

We help these business borrowers in 3 principal ways:

Your Time

When we started our business, we thought that saving clients interest and guiding more profit to their bottom line would be our greatest value, but we were wrong. Over and over again clients tell us that not having to meet with multiple lenders and guide the process from term sheet to closing is what they value most. A client can be as involved as they want to be, but can trust that their needs will be met with little time commitment on their part.

Your Money

We weren't wrong about clients valuing our ability to save them money, boost profits and increase cash flow, they just seem to appreciate more all the time we save them finding their best deal. Then again, time is money. Expertise accumulated from over 25 years in the local lending market enables us to approach the right lenders for your situation and to drive the best deal, avoiding dead ends and wasted time talking to the wrong folks.

Your Peace of Mind

There is often a lot more to consider than interest rate and fees when you are borrowing for your business or real estate project. We help clients understand what they are committing to with respect to collateral, covenants, structure, personal guarantees, and any other important issue to consider, so that they have the peace of mind that what they are committing to will work for them now and over the course of the loan commitments. The analogy we like to make for commercial borrowers who engage us is that it is a little like hiring a former IRS agent to complete your tax return. You get inside knowledge from folks who have been on the other side.

Please do not hesitate to contact us if you have any questions about your business loan or financing needs, we are here to help you strike your best deal!