

Urgent Care Center of Southwest Florida Rita Smith 1708 Cape Coral Parkway W #2 Cape Coral, Florida 03/05/2019

## Dear Human Resource Manager:

I would like to recommend Craig Owen with Colonial Life who recently transitioned us from another company to Colonial Life employee optional benefits. We are open eleven hours a day and do not close for lunch. He met before shifts at two locations for group meetings, and then returned several days to assist with enrollments and to answer individual questions for our employees. He reviewed our health care and other benefits to make recommendations that would enhance our plans and even recommend that they drop some elections if it duplicated our current plan. In may cases our employees were able to save money for the same coverage. He really made the effort to help them, not just sell them something.

Sincerely,

Rita Smith

**Practice Manager**