## EIGHT REASONS CONCERNED SENIORS PURCHASE FINAL EXPENSE PLANS

1. The reason you purchase Final Expense coverage is not for yourself, it's to take the "Financial Burden" off your loved ones during a very stressful time.
2. The benefits go to your beneficiary "Income Tax Free"!
3. Your beneficiaries can use any funeral home you or they select!
4. The insurance company check may come direct to your beneficiary, or be assigned by your beneficiary to the Funeral Home!
5. Nursing Homes, Hospitals, and other creditors cannot access your beneficiary's benefits.
6. YOU can decide and communicate how you want your final arrangements handled.
7. This policy will give "YOU AND YOUR LOVED ONES" Peace of Mind!
8. The Longer you wait, the more it costs!

# According to the Federal Trade Commission, "Funerals rank among the most expensive purchases many consumers will ever make." "Many funerals run well over $\$ 10,000$."* 

The above price "Does Not Include" Cemetery charges such as:
$\qquad$ Funeral Expenses
Cemetery Lot Price
Opening \& Closing the Grave
Vault Cost
Monument or Marker (Flat $\$ 500 /$ Upright $\$ 1,000$ )
TOTAL CURRENT COSTS
Subtract Current Life Insurance
CURRENT NEED
The costs of funeral have been increasing every single year** \$ $\qquad$ FUTURE NEEDS (Current Need X 2)
What other bills do you want to pay off?


CURRENT NEED
\$ $\qquad$ Face Amount
\$ $\qquad$ Mo. Premium

Future Needs
Credit Card Debt
Auto Loan
Mortgage Balance
TOTAL NEEDS

FUTURE NEEDS
\$ $\qquad$ Face Amount
\$__ Mo. Premium

TOTAL NEEDS
$\qquad$ Face Amount
$\qquad$ Mo. Premium

* Federal Trade Commission. Funerals: A Consumer Guide, Nov 2009
** EzineArticles.com. The Cost of a Funeral - Don't Go Broke by Organizing a Funeral, March 2010.
Life Insurance Underwritten by:
AMERICAN-AMICABLE LIFE INSURANCE COMPANY OF TEXAS
IA AMERICAN LIFE INSURANCE COMPANY
OCCIDENTAL LIFE INSURANCE COMPANY OF NORTH CAROLINA PIONEER AMERICAN INSURANCE COMPANY PIONEER SECURITY LIFE INSURNACE COMPANY

